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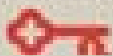


Automotive PSI Monthly Production, Sales and Inventory

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Investments



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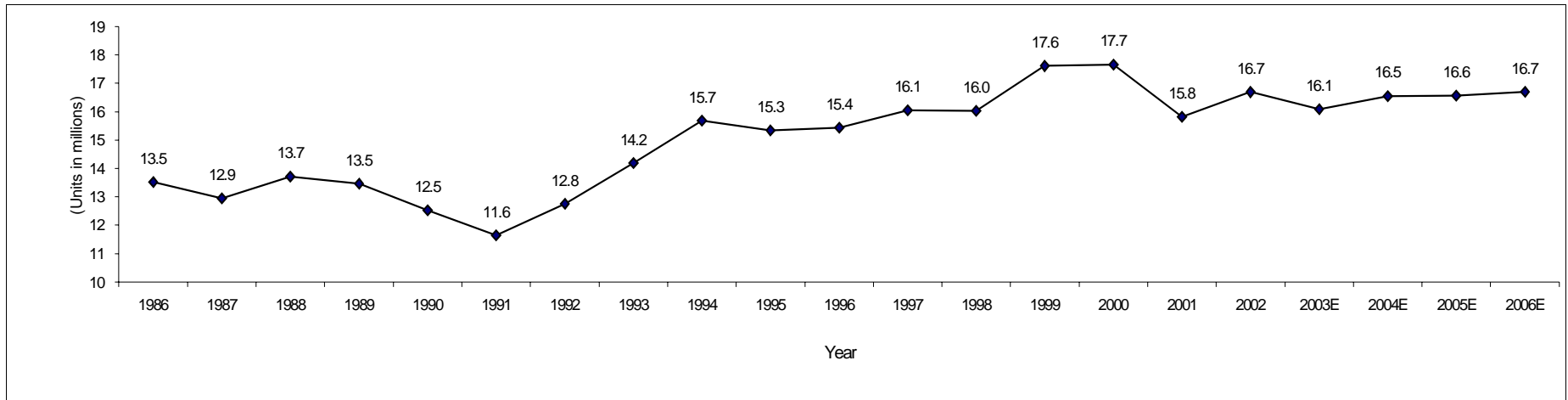
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SECTION 1. PRODUCTION

Table 1. NORTH AMERICAN LIGHT, MEDIUM & HEAVY-DUTY VEHICLE PRODUCTION

	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003E	2004E	2005E	2006E
GM	6,414	5,670	5,963	5,632	5,133	4,700	4,802	5,216	5,559	5,585	5,158	5,548	4,989	5,746	5,587	4,971	5,472	5,138	5,123	5,128	5,128
Ford	3,808	3,920	4,164	3,986	3,482	3,109	3,596	3,951	4,363	4,064	4,134	4,237	4,259	4,493	4,577	3,923	4,057	3,730	3,955	3,870	3,875
Chrysler	2,157	2,077	2,250	2,248	1,893	1,747	2,040	2,332	2,676	2,570	2,831	2,764	2,970	3,116	2,896	2,597	2,664	2,536	2,601	2,556	2,556
Total Detroit	12,379	11,667	12,377	11,866	10,508	9,556	10,438	11,499	12,598	12,219	12,123	12,550	12,217	13,355	13,061	11,491	12,193	11,405	11,680	11,555	11,560
Yr/Yr % Chg.	—	-5.8%	6.1%	-4.1%	-11.4%	-9.1%	9.2%	10.2%	9.5%	-3.0%	-0.8%	3.5%	-2.6%	9.3%	-2.2%	-12.0%	6.1%	-6.5%	2.4%	-1.1%	0.0%
Other	868	946	965	1,309	1,768	1,880	2,050	2,343	2,671	2,695	2,969	3,086	3,334	3,671	4,105	3,992	4,170	4,361	4,491	4,626	4,766
Total Light Vehicles	13,246	12,613	13,341	13,175	12,276	11,436	12,489	13,843	15,268	14,915	15,091	15,635	15,551	17,025	17,166	15,483	16,363	15,765	16,171	16,181	16,326
Yr/Yr % Chg.	—	-4.8%	5.8%	-1.2%	-6.8%	-6.8%	9.2%	10.8%	10.3%	-2.3%	1.2%	3.6%	-0.5%	9.5%	0.8%	-9.8%	5.7%	-3.7%	2.6%	0.1%	0.9%
Medium Duty Truck	120	139	162	126	124	96	120	141	176	179	156	185	200	245	227	181	167	164	178	178	178
Heavy Duty Truck	148	191	208	162	135	116	149	202	238	251	199	235	283	338	266	150	160	161	200	200	200
Total N. American	13,514	12,942	13,711	13,463	12,534	11,648	12,758	14,186	15,683	15,344	15,446	16,056	16,033	17,609	17,658	15,814	16,690	16,090	16,548	16,558	16,703
Yr/Yr % Chg.	—	-4.2%	5.9%	-1.8%	-6.9%	-7.1%	9.5%	11.2%	10.5%	-2.2%	0.7%	3.9%	-0.1%	9.8%	0.3%	-10.4%	5.5%	-3.6%	2.8%	0.1%	0.9%

Source: Ward's Automotive; McDonald Investments Inc. estimates.



Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 2. NORTH AMERICAN QUARTERLY PRODUCTION – GENERAL MOTORS
(units in thousands)

	North American Vehicle Production								Year/Year % Change							
	1999	2000	2001	2002	2003E	2004E	2005E	2006E	1999	2000	2001	2002	2003E	2004E	2005E	2006E
1Q	776	722	563	588	572				16.5%	-6.9%	-22.1%	4.5%	-2.8%			
2Q	757	768	624	674	533				22.4%	1.4%	-18.7%	7.9%	-20.9%			
3Q	642	673	563	548	485				8.5%	4.8%	-16.3%	-2.6%	-11.5%			
4Q	738	652	564	588	580				-9.7%	-11.7%	-13.5%	4.3%	-1.4%			
Total Car	2,913	2,815	2,314	2,398	2,170	2,400	2,285	2,285	8.1%	-3.4%	-17.8%	3.7%	-9.5%	10.6%	-4.8%	0.0%
1Q	713	748	614	733	831				4.3%	4.9%	-18.0%	19.5%	13.3%			
2Q	777	751	702	834	803				43.8%	-3.3%	-6.5%	18.8%	-3.8%			
3Q	676	606	643	714	673				69.3%	-10.5%	6.2%	11.1%	-5.9%			
4Q	666	668	699	792	663				-0.7%	0.3%	4.7%	13.2%	-16.3%			
Total Lt Truck	2,833	2,773	2,658	3,073	2,969	2,724	2,844	2,844	23.4%	-2.1%	-4.1%	15.6%	-3.4%	-8.3%	4.4%	0.0%
1Q	14	14	10	9	5				35.5%	-1.9%	-25.4%	-16.8%	-42.8%			
2Q	15	13	9	13	13				37.9%	-11.6%	-34.9%	55.4%	0.0%			
3Q	13	7	7	5	5				40.5%	-44.9%	-3.8%	-18.9%	0.0%			
4Q	14	9	6	7	7				2.5%	-37.1%	-28.3%	18.3%	0.0%			
Total M/H Truck	55	43	32	35	31	28	30	30	27.0%	-23.1%	-25.4%	9.1%	-10.6%	-8.3%	4.4%	0.0%
1Q	1,503	1,485	1,187	1,330	1,407				10.5%	-1.3%	-20.1%	12.1%	5.8%			
2Q	1,549	1,532	1,335	1,521	1,349				32.4%	-1.1%	-12.9%	14.0%	-11.3%			
3Q	1,331	1,285	1,213	1,268	1,163				33.1%	-3.4%	-5.7%	4.6%	-8.3%			
4Q	1,418	1,328	1,269	1,387	1,250				-5.6%	-6.3%	-4.4%	9.3%	-9.9%			
Total GM	5,801	5,630	5,003	5,506	5,169	5,152	5,158	5,158	15.3%	-2.9%	-11.1%	10.1%	-6.1%	-0.3%	0.1%	0.0%

Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 3. NORTH AMERICAN QUARTERLY PRODUCTION – FORD
(units in thousands)

	North American Vehicle Production								Year/Year % Change							
	1999	2000	2001	2002	2003E	2004E	2005E	2006E	1999	2000	2001	2002	2003E	2004E	2005E	2006E
1Q	422	470	365	386	296				-1.3%	11.4%	-22.4%	6.0%	-23.4%			
2Q	493	469	419	417	325				7.2%	-4.8%	-10.7%	-0.4%	-22.1%			
3Q	355	384	241	312	260				-10.6%	8.2%	-37.3%	29.6%	-16.8%			
4Q	416	351	333	304	325				-3.6%	-15.7%	-5.0%	-8.9%	7.1%			
Total Car	1,687	1,675	1,358	1,420	1,206	1,426	1,316	1,316	-1.7%	-0.7%	-18.9%	4.6%	-15.0%	18.2%	-7.7%	0.0%
1Q	750	770	682	656	722				23.6%	2.8%	-11.4%	-3.9%	10.1%			
2Q	727	811	682	731	673				3.5%	11.6%	-16.0%	7.3%	-7.9%			
3Q	617	642	551	616	551				10.5%	4.1%	-14.1%	11.6%	-10.5%			
4Q	713	679	650	635	578				5.7%	-4.8%	-4.3%	-2.3%	-9.0%			
Total Lt Truck	2,806	2,903	2,565	2,638	2,524	2,529	2,554	2,559	10.4%	3.4%	-11.6%	2.8%	-4.3%	0.2%	1.0%	0.2%
1Q	18	23	20	12	12				59.8%	26.5%	-14.2%	-39.9%	2.3%			
2Q	23	28	22	17	17				27.9%	19.6%	-18.4%	-26.2%	0.0%			
3Q	21	20	14	14	14				15.6%	-5.6%	-27.3%	-2.4%	0.0%			
4Q	16	23	14	12	12				-15.6%	38.6%	-39.8%	-10.6%	0.0%			
Total M/H Truck	79	93	70	55	55	55	56	56	17.4%	18.6%	-24.5%	-22.2%	0.5%	0.2%	1.0%	0.0%
1Q	1,190	1,264	1,067	1,054	1,030				13.8%	6.2%	-15.6%	-1.2%	-2.3%			
2Q	1,243	1,308	1,123	1,165	1,015				5.3%	5.3%	-14.2%	3.7%	-12.9%			
3Q	993	1,046	807	942	825				2.0%	5.3%	-22.9%	16.8%	-12.4%			
4Q	1,146	1,053	997	951	915				1.8%	-8.1%	-5.3%	-4.6%	-3.8%			
Total Ford	4,571	4,671	3,993	4,112	3,785	4,011	3,926	3,931	5.7%	2.2%	-14.5%	3.0%	-7.9%	5.9%	-2.1%	0.1%

Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 4. NORTH AMERICAN QUARTERLY PRODUCTION – CHRYSLER
(units in thousands)

	North American Vehicle Production							Year/Year % Change								
	1999	2000	2001	2002	2003E	2004E	2005E	2006E	1999	2000	2001	2002	2003E	2004E	2005E	2006E
1Q	235	251	179	169	138				-3.5%	6.8%	-28.6%	-5.4%	-18.4%			
2Q	246	229	199	194	172				-6.4%	-6.8%	-13.1%	-2.8%	-11.3%			
3Q	185	133	121	134	125				-14.6%	-28.1%	-9.2%	11.1%	-6.9%			
4Q	224	150	138	124	140				9.3%	-33.1%	-8.0%	-9.8%	12.7%			
Total Car	890	763	637	622	575	660	625	625	-4.1%	-14.3%	-16.5%	-2.4%	-7.5%	14.8%	-5.3%	0.0%
1Q	580	646	453	501	491				4.4%	11.4%	-29.8%	10.6%	-2.1%			
2Q	587	600	587	577	540				6.4%	2.2%	-2.2%	-1.7%	-6.4%			
3Q	500	447	436	495	470				18.0%	-10.6%	-2.6%	13.6%	-5.1%			
4Q	559	440	484	468	460				9.4%	-21.4%	10.1%	-3.2%	-1.8%			
Total Lt Truck	2,226	2,133	1,960	2,042	1,961	1,941	1,931	1,931	9.0%	-4.2%	-8.1%	4.2%	-4.0%	-1.0%	-0.5%	0.0%
1Q	—	—	—	—	—				—	—	—	—	—			
2Q	—	—	—	—	—				—	—	—	—	—			
3Q	—	—	—	—	—				—	—	—	—	—			
4Q	—	—	—	—	—				—	—	—	—	—			
Total M/H Truck	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
1Q	815	897	633	671	629				2.0%	10.1%	-29.5%	6.0%	-6.2%			
2Q	833	829	786	771	712				2.3%	-0.4%	-5.2%	-1.9%	-7.6%			
3Q	685	580	557	629	595				7.0%	-15.3%	-4.1%	13.1%	-5.5%			
4Q	783	589	622	593	600				9.4%	-24.7%	5.5%	-4.7%	1.2%			
Total Chrysler	3,116	2,896	2,597	2,664	2,536	2,601	2,556	2,556	4.9%	-7.1%	-10.3%	2.6%	-4.8%	2.6%	-1.7%	0.0%

Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 5. NORTH AMERICAN QUARTERLY PRODUCTION – TOTAL DETROIT AUTOMAKERS
(units in thousands)

	North American Vehicle Production							Year/Year % Change								
	1999	2000	2001	2002	2003E	2004E	2005E	2006E	1999	2000	2001	2002	2003E	2004E	2005E	2006E
1Q	1,433	1,443	1,106	1,144	1,006				7.2%	0.7%	-23.3%	3.4%	-12.1%			
2Q	1,496	1,467	1,242	1,285	1,030				11.5%	-2.0%	-15.3%	3.4%	-19.8%			
3Q	1,182	1,190	925	995	870				-2.0%	0.7%	-22.3%	7.6%	-12.6%			
4Q	1,378	1,152	1,035	1,016	1,045				-5.2%	-16.4%	-10.2%	-1.8%	2.9%			
Total Car	5,489	5,252	4,308	4,439	3,951	4,486	4,226	4,226	2.8%	-4.3%	-18.0%	3.0%	-11.0%	13.5%	-5.8%	0.0%
1Q	2,043	2,165	1,750	1,891	2,043				10.7%	6.0%	-19.2%	8.1%	8.1%			
2Q	2,091	2,162	1,970	2,142	2,016				16.5%	3.4%	-8.9%	8.7%	-5.9%			
3Q	1,794	1,695	1,630	1,825	1,694				29.8%	-5.5%	-3.8%	12.0%	-7.2%			
4Q	1,938	1,787	1,833	1,895	1,700				4.4%	-7.8%	2.6%	3.4%	-10.3%			
Total Lt Truck	7,865	7,809	7,183	7,753	7,454	7,194	7,329	7,334	14.3%	-0.7%	-8.0%	7.9%	-3.9%	-3.5%	1.9%	0.1%
1Q	33	37	30	21	17				48.0%	14.2%	-18.4%	-32.0%	-16.5%			
2Q	38	41	31	30	30				31.3%	7.4%	-23.7%	-3.6%	0.0%			
3Q	33	27	21	19	19				23.5%	-20.6%	-21.1%	-7.7%	0.0%			
4Q	30	31	20	20	20				-8.2%	4.3%	-36.7%	-1.6%	0.0%			
Total M/H Truck	134	136	102	89	86	84	85	85	21.0%	1.4%	-24.7%	-12.5%	-3.8%	-2.8%	2.2%	0.0%
1Q	3,508	3,645	2,886	3,055	3,067				9.5%	3.9%	-20.8%	5.9%	0.4%			
2Q	3,625	3,670	3,244	3,457	3,076				14.5%	1.2%	-11.6%	6.6%	-11.0%			
3Q	3,009	2,912	2,576	2,839	2,583				15.1%	-3.2%	-11.5%	10.2%	-9.0%			
4Q	3,347	2,970	2,888	2,931	2,765				0.1%	-11.2%	-2.8%	1.5%	-5.7%			
Total Detroit	13,489	13,197	11,594	12,282	11,491	11,763	11,640	11,645	9.4%	-2.2%	-12.1%	5.9%	-6.4%	2.4%	-1.0%	0.0%

Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 6. NORTH AMERICAN QUARTERLY PRODUCTION – TRANSPLANTS & DOMESTIC MEDIUM/HEAVY-DUTY TRUCK
(units in thousands)

	North American Vehicle Production								Year/Year % Change							
	1999	2000	2001	2002	2003E	2004E	2005E	2006E	1999	2000	2001	2002	2003E	2004E	2005E	2006E
1Q	688	771	776	730	757				-0.8%	12.1%	0.6%	-5.9%	3.7%			
2Q	668	759	738	800	736				2.2%	13.7%	-2.7%	8.3%	-8.0%			
3Q	698	707	649	709	730				8.9%	1.3%	-8.1%	9.2%	3.0%			
4Q	714	734	682	664	697				7.1%	2.9%	-7.0%	-2.7%	5.0%			
Total Car	2,767	2,971	2,846	2,903	2,921	2,979	3,039	3,100	4.3%	7.4%	-4.2%	2.0%	0.6%	2.0%	2.0%	2.0%
1Q	184	281	287	306	351				5.9%	52.9%	2.0%	6.5%	14.7%			
2Q	237	293	299	333	383				36.7%	23.7%	1.9%	11.6%	15.0%			
3Q	229	265	274	321	361				42.3%	16.1%	3.4%	16.8%	12.5%			
4Q	254	294	286	307	345				47.4%	15.8%	-2.8%	7.5%	12.5%			
Total Lt Truck	904	1,134	1,146	1,267	1,440	1,512	1,587	1,667	32.9%	25.5%	1.0%	10.5%	13.7%	5.0%	5.0%	5.0%
1Q	107	114	61	52	54				24.4%	5.8%	-46.3%	-15.1%	4.1%			
2Q	115	102	61	60	51				25.7%	-11.4%	-39.4%	-2.6%	-15.4%			
3Q	112	74	54	66	59				20.2%	-34.1%	-26.4%	21.6%	-10.6%			
4Q	115	67	52	60	74				14.7%	-41.5%	-23.3%	16.3%	23.9%			
Total M/H Truck	449	356	229	238	238	294	292	292	21.1%	-20.7%	-35.9%	4.1%	0.1%	23.3%	-0.6%	0.0%
1Q	979	1,166	1,124	1,088	1,162				2.7%	19.1%	-3.6%	-3.2%	6.8%			
2Q	1,019	1,154	1,099	1,193	1,170				11.1%	13.2%	-4.8%	8.6%	-1.9%			
3Q	1,039	1,046	978	1,096	1,150				16.1%	0.7%	-6.5%	12.0%	5.0%			
4Q	1,082	1,095	1,020	1,031	1,117				15.3%	1.2%	-6.9%	1.1%	8.3%			
Total Other	4,120	4,461	4,221	4,408	4,599	4,785	4,918	5,058	11.2%	8.3%	-5.4%	4.4%	4.3%	4.0%	2.8%	2.8%

Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 7. NORTH AMERICAN QUARTERLY PRODUCTION – TOTAL NORTH AMERICAN
(units in thousands)

	North American Vehicle Production								Year/Year % Change							
	1999	2000	2001	2002	2003E	2004E	2005E	2006E	1999	2000	2001	2002	2003E	2004E	2005E	2006E
1Q	2,121	2,214	1,883	1,874	1,763				4.5%	4.4%	-15.0%	-0.4%	-5.9%			
2Q	2,164	2,226	1,981	2,084	1,766				8.5%	2.8%	-11.0%	5.2%	-15.3%			
3Q	1,880	1,897	1,574	1,704	1,600				1.8%	0.9%	-17.0%	8.2%	-6.1%			
4Q	2,092	1,886	1,717	1,680	1,742				-1.4%	-9.8%	-9.0%	-2.2%	3.7%			
Total Car	8,257	8,223	7,155	7,343	6,872	7,465	7,265	7,326	3.3%	-0.4%	-13.0%	2.6%	-6.4%	8.6%	-2.7%	0.8%
1Q	2,227	2,446	2,037	2,196	2,394				10.2%	9.9%	-16.7%	7.8%	9.0%			
2Q	2,328	2,455	2,269	2,476	2,399				18.3%	5.5%	-7.6%	9.1%	-3.1%			
3Q	2,022	1,961	1,904	2,146	2,054				31.1%	-3.1%	-2.9%	12.7%	-4.3%			
4Q	2,192	2,081	2,119	2,202	2,046				8.0%	-5.1%	1.8%	4.0%	-7.1%			
Total Lt Truck	8,769	8,943	8,329	9,020	8,894	8,706	8,916	9,000	16.0%	2.0%	-6.9%	8.3%	-1.4%	-2.1%	2.4%	0.9%
1Q	140	151	91	72	71				29.2%	7.7%	-39.4%	-20.7%	-1.5%			
2Q	153	142	93	90	81				27.0%	-6.8%	-34.9%	-2.9%	-10.2%			
3Q	146	101	75	86	78				20.9%	-31.0%	-25.0%	13.4%	-8.2%			
4Q	145	99	72	80	94				9.1%	-32.0%	-27.6%	11.3%	18.0%			
Total M/H Truck	583	492	331	327	324	377	377	377	21.0%	-15.6%	-32.8%	-1.0%	-0.9%	16.3%	0.0%	0.0%
1Q	4,487	4,811	4,010	4,143	4,229				7.9%	7.2%	-16.6%	3.3%	2.1%			
2Q	4,644	4,823	4,342	4,650	4,246				13.8%	3.9%	-10.0%	7.1%	-8.7%			
3Q	4,048	3,958	3,554	3,935	3,733				15.3%	-2.2%	-10.2%	10.7%	-5.1%			
4Q	4,429	4,066	3,907	3,962	3,882				3.4%	-8.2%	-3.9%	1.4%	-2.0%			
Total N. American	17,609	17,658	15,814	16,690	16,090	16,548	16,558	16,703	9.8%	0.3%	-10.4%	5.5%	-3.6%	2.8%	0.1%	0.9%

Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 8. NORTH AMERICAN PRODUCTION SCHEDULE BY MANUFACTURER – JULY 2003

	April Units	May Units	June Units	2nd Qtr. Units 2003	2nd Qtr. Units 2002	% Change '03 vs. '02	CYTD Units 2003	CYTD Units 2002	% Change '03 vs. '02	July Units	August Units	September Units	3rd Qtr. Units 2003	3rd Qtr. Units 2002	% Change '03 vs. '02	CYTD Units 2003	CYTD Units 2002	% Change '03 vs. '02
GM, Ford & Chrysler Cars				1028.2	1284.8	-20.0%	2034.3	2428.8	-16.2%				851.2	995.0	-14.5%	2885.5	3423.8	-15.7%
GM, Ford & Chrysler Trucks				2045.3	2172.1	-5.8%	4106.0	4083.3	0.6%				1781.6	1843.9	-3.4%	5887.6	5927.1	-0.7%
GM, Ford & Chrysler Total				3073.5	3456.9	-11.1%	6140.3	6512.1	-5.7%				2632.8	2838.9	-7.3%	8773.1	9351.0	-6.2%
AUTOALLIANCE U.S. CARS	7.7	6.2	7.5	21.4	24.8	-13.7	45.3	38.9	16.5	6.0	7.8	7.7	21.5	12.3	74.5	66.8	51.2	30.9
BMW U.S. Cars	6.1	5.0	5.2	16.3	5.9	174.4	31.7	11.6	172.6	6.0	5.8	5.6	17.4	2.4	624.7	49.1	14.0	249.5
BMW Mexico Dom. Cars	0.0	0.0	0.1	0.1	0.4	-72.7	0.4	0.7	-37.8	0.1	0.1	0.0	0.2	0.3	-24.0	0.6	0.9	-33.8
Total BMW Cars	6.1	5.0	5.3	16.4	6.3	160.0	32.1	12.3	161.4	6.1	5.9	5.6	17.6	2.7	560.7	49.7	15.0	232.5
BMW U.S. Trucks	10.5	9.1	9.6	29.3	25.9	12.7	56.0	51.2	9.4	10.0	9.8	9.5	29.3	29.1	0.8	85.3	80.3	6.3
BMW TOTAL	16.6	14.1	14.9	45.7	32.3	41.6	88.1	63.5	38.8	16.1	15.7	15.1	46.9	31.7	47.8	135.0	95.2	41.8
CAMI Canada Trucks	4.9	3.8	4.8	13.6	18.8	-28.0	27.5	32.8	-16.2	3.2	5.5	6.5	15.2	13.6	11.8	42.7	46.4	-8.0
CAMI TOTAL	4.9	3.8	4.8	13.6	18.8	-28.0	27.5	32.8	-16.2	3.2	5.5	6.5	15.2	13.6	11.8	42.7	46.4	-8.0
Chrysler Group U.S. Cars	31.9	36.1	40.0	108.0	124.8	-13.5	202.3	241.6	-16.3	15.8	33.4	39.0	88.2	94.2	-6.3	290.5	335.8	-13.5
Chrysler Group Canada Cars	19.7	21.5	21.8	62.9	69.1	-8.9	107.0	121.7	-12.1	2.5	11.4	19.3	33.2	40.1	-17.1	140.2	161.8	-13.3
Total Chrysler Group Cars	51.5	57.6	61.8	170.9	193.8	-11.8	309.3	363.3	-14.9	18.3	44.8	58.3	121.4	134.2	-9.6	430.7	497.5	-13.4
Chrysler Group U.S. Trucks	105.1	116.5	142.4	364.1	359.7	1.2	703.5	684.5	2.8	72.6	124.7	125.8	323.1	323.5	-0.1	1,026.6	1,008.0	1.8
Chrysler Group Canada Trucks	30.0	34.9	33.3	98.2	106.1	-7.4	172.7	187.0	-7.7	17.6	29.6	30.4	77.6	75.1	3.3	250.3	262.2	-4.5
Chrysler Mex. Dom. Trk.	0.0	0.0	1.1	1.2	5.0	-76.4	1.2	9.3	-86.8	1.3	1.2	1.2	3.7	3.4	7.7	4.9	12.7	-61.3
Chrysler Mex. Exp. Trk.	21.9	27.7	27.2	76.8	106.4	-27.8	153.6	197.7	-22.3	30.6	29.6	29.4	89.6	93.2	-3.9	243.2	290.9	-16.4
Chrysler Group Mexico Trucks	21.9	27.8	28.3	78.0	111.3	-29.9	154.8	207.0	-25.2	31.9	30.8	30.6	93.3	96.7	-3.5	248.1	303.6	-18.3
Total Chrysler Group Trucks	157.0	179.3	204.0	540.3	577.1	-6.4	1,031.0	1,078.5	-4.4	122.1	185.1	186.8	494.0	495.3	-0.3	1,525.0	1,573.8	-3.1
CHRYSLER GROUP TOTAL	208.5	236.8	265.8	711.2	771.0	-7.8	1,340.3	1,441.8	-7.0	140.4	229.9	245.1	615.4	629.5	-2.2	1,955.7	2,071.3	-5.6
Ford U.S. Cars	72.1	74.7	85.4	232.2	315.9	-26.5	458.9	601.7	-23.7	42.1	78.5	67.6	188.2	243.8	-22.8	647.1	845.5	-23.5
Ford Canada Cars	19.8	14.9	19.9	54.5	48.8	11.8	99.5	108.0	-7.8	7.3	12.3	18.5	38.1	41.5	-8.1	137.6	149.4	-7.9
Ford Mex. Dom. Cars	1.0	1.6	1.7	4.4	7.5	-41.7	8.4	13.5	-37.6	2.1	2.2	1.7	6.0	5.0	19.5	14.4	18.5	-22.1
Ford Mex. Exp. Cars	10.3	10.8	10.1	31.2	45.0	-30.6	51.6	80.4	-35.8	1.7	5.5	5.5	12.7	22.2	-42.7	64.3	102.6	-37.3
Ford Mexico Cars	11.3	12.5	11.8	35.6	52.5	-32.2	60.0	93.9	-36.0	3.8	7.7	7.2	18.7	27.2	-31.3	78.7	121.1	-35.0
Total Ford Cars	103.2	102.1	117.1	322.4	417.2	-22.7	618.4	803.6	-23.0	53.2	98.5	93.3	245.0	312.4	-21.6	863.4	1,116.0	-22.6
Ford U.S. Trucks	208.5	198.8	183.9	591.2	643.3	-8.1	1,231.5	1,216.1	1.3	114.2	187.5	209.2	510.9	555.7	-8.1	1,742.4	1,771.9	-1.7
Ford Canada Trucks	23.7	30.9	29.6	84.2	94.9	-11.3	164.3	183.9	-10.6	7.5	11.1	20.0	38.6	64.4	-40.1	202.9	248.3	-18.3
Ford Mex. Dom. Truck	1.5	1.8	2.6	5.8	6.4	-8.9	12.5	10.9	14.7	2.9	3.5	3.5	9.9	6.3	57.8	22.4	17.2	30.4
Ford Mex. Exp. Trucks	2.3	2.8	2.8	7.8	2.4	228.5	15.1	4.0	273.8	1.3	1.6	2.4	5.3	2.3	130.3	20.4	6.3	221.6
Ford Mexico Trucks	3.7	4.5	5.4	13.6	8.8	55.8	27.6	15.0	84.5	4.2	5.1	5.9	15.2	8.6	77.3	42.8	23.5	81.9
Total Ford Trucks	235.9	234.2	218.9	689.0	747.0	-7.8	1,423.4	1,414.9	0.6	125.9	203.7	235.1	564.7	628.7	-10.2	1,988.1	2,043.7	-2.7
FORD TOTAL	339.1	336.3	336.0	1,011.4	1,164.2	-13.1	2,041.8	2,218.5	-8.0	179.1	302.2	328.4	809.7	941.2	-14.0	2,851.5	3,159.7	-9.8
GM U.S. Cars	109.3	128.5	109.1	346.9	466.3	-25.6	723.1	898.0	-19.5	74.3	121.0	121.0	316.3	371.5	-14.9	1,039.4	1,269.4	-18.1
GM Canada Cars	53.5	55.0	49.5	158.0	165.8	-4.7	322.6	292.5	10.3	33.0	55.5	53.0	141.5	140.4	0.8	464.1	432.9	7.2
GM Mex. Dom. Cars	5.8	5.6	5.2	16.6	28.2	-41.4	34.4	54.0	-36.1	5.0	5.4	4.8	15.2	25.9	-41.3	49.6	79.9	-37.8
GM Mex. Exp. Cars	4.3	5.1	4.0	13.4	13.4	0.4	26.5	17.5	51.4	4.0	4.5	3.3	11.8	10.6	11.1	38.3	28.1	36.2
GM Mexico Cars	10.1	10.7	9.2	30.0	41.6	-27.9	60.9	71.4	-14.7	9.0	9.9	8.1	27.0	36.5	-26.1	87.9	108.0	-18.6
Total GM Cars	172.9	194.2	167.8	534.9	673.7	-20.6	1,106.6	1,261.9	-12.3	116.3	186.4	182.1	484.8	548.4	-11.6	1,591.4	1,810.3	-12.1
GM U.S. Trucks	212.7	223.3	203.2	639.2	671.1	-4.8	1,301.8	1,245.9	4.5	123.0	221.5	220.0	564.5	551.2	2.4	1,866.3	1,797.1	3.8
GM Canada Trucks	27.6	28.2	25.4	81.2	83.4	-2.6	167.0	169.9	-1.7	16.0	29.0	27.0	72.0	70.4	2.3	239.0	240.3	-0.5
GM Mex. Dom. Trucks	1.6	1.4	1.5	4.5	5.6	-19.4	9.1	10.9	-16.7	1.8	1.9	1.7	5.4	5.2	3.9	14.5	16.1	-10.1
GM Mex. Exp. Trucks	31.2	31.3	28.6	91.1	87.9	3.7	173.7	163.1	6.5	22.0	30.0	29.0	81.0	93.1	-13.0	254.7	256.3	-0.6
GM Mexico Trucks	32.8	32.7	30.1	95.6	93.4	2.3	182.8	174.0	5.0	23.8	31.9	30.7	86.4	98.3	-12.1	269.2	272.4	-1.2
Total GM Trucks	273.2	284.2	258.7	816.0	847.9	-3.8	1,651.6	1,589.9	3.9	162.8	282.4	277.7	722.9	719.9	0.4	2,374.5	2,309.7	2.8
GENERAL MOTORS TOTAL	446.1	478.4	426.5	1,350.9	1,521.7	-11.2	2,758.2	2,851.8	-3.3	279.1	468.8	459.8	1,207.7	1,268.3	-4.8	3,965.9	4,120.0	-3.7

Note: April and May are actual. June is estimated and July-September are as scheduled EXCEPT FORD MOTOR CO. HAS NOT YET UPDATED ITS 3Q DATA.

Source: Ward's AutoInfoBank.

Table 9. NORTH AMERICAN PRODUCTION SCHEDULE BY MANUFACTURER – JULY 2003 (Continued)

	April Units	May Units	June Units	2nd Qtr. Units 2003	Units 2002	% Change '03 vs. '02	2003 CYTD Units	2002 CYTD Units	% Change '03 vs. '02	July Units	August Units	September Units	3rd Qtr. Units 2003	Units 2002	% Change '03 vs. '02	2003 CYTD Units	2002 CYTD Units	% Change '03 vs. '02
Honda U.S. Cars	49.8	49.4	48.4	147.6	175.0	-15.6	309.9	349.7	-11.4	42.1	52.5	52.5	147.1	152.9	-3.8	457.0	502.6	-9.1
Honda Canada Cars	16.7	16.8	16.6	50.1	45.2	10.7	101.6	89.4	13.6	14.6	17.0	16.6	48.2	41.2	17.0	149.8	130.6	14.7
<i>Honda Mex. Dom. Cars</i>	0.4	0.6	1.4	2.5	2.2	10.3	6.2	4.7	32.3	1.5	1.4	1.3	4.2	2.1	101.0	10.4	6.8	53.5
<i>Honda Mex. Exp. Cars</i>	1.6	1.6	0.8	3.9	4.0	-1.0	6.4	7.8	-1.4	1.2	1.0	0.9	3.1	4.1	-24.1	9.5	11.9	-19.7
Honda Mexico Cars	2.0	2.2	2.2	6.4	6.2	3.1	12.6	12.5	17.2	2.7	2.4	2.2	7.3	6.2	18.3	19.9	18.7	6.9
Total Honda Cars	68.6	68.3	67.2	204.1	226.4	-9.9	424.1	451.6	-6.1	59.4	71.9	71.3	202.6	200.3	1.1	626.7	651.9	-3.9
Honda U.S. Trucks	22.8	23.4	22.1	68.4	25.1	172.4	137.0	35.9	281.6	18.5	22.9	22.9	64.3	36.4	76.8	201.3	72.3	178.6
Honda Canada Trucks	16.7	16.7	16.8	50.2	50.2	0.1	104.5	100.5	4.0	15.3	17.9	16.2	49.4	46.5	6.2	153.9	147.0	4.7
Total Honda Trucks	39.5	40.2	38.9	118.6	75.3	57.5	241.5	136.4	77.1	33.8	40.8	39.1	113.7	82.9	37.2	355.2	219.2	62.0
HONDA TOTAL	108.1	108.5	106.1	322.7	301.7	6.9	665.6	588.0	13.2	93.2	112.7	110.4	316.3	283.2	11.7	981.9	871.1	12.7
Mercedes Mexico Dom. Hvy Trucks	1.3	1.4	1.1	3.8	3.9	-2.2	7.2	5.5	31.9	1.1	1.0	1.0	3.1	4.8	-34.8	10.3	10.2	0.9
Mercedes U.S. Lt. Trucks	7.6	7.5	7.5	22.6	24.3	-6.6	45.2	46.1	-1.8	7.8	8.0	7.5	23.3	21.9	6.6	68.5	67.9	0.9
MERCEDES-BENZ TOTAL	8.9	9.0	8.6	26.4	28.1	-6.0	52.5	51.5	1.8	8.9	9.0	8.5	26.4	26.6	-0.8	78.9	78.2	0.9
Mitsubishi U.S. Cars	10.9	11.0	9.6	31.5	57.0	-44.7	78.3	102.4	-23.5	11.2	11.0	10.5	32.7	53.4	-38.8	111.0	155.8	-28.7
Mitsubishi U.S. Trucks	6.3	6.5	5.6	18.4	0.0	0.0	24.2	0.0	0.0	6.0	6.5	6.5	19.0	0.0	0.0	43.2	0.0	0.0
MITSUBISHI TOTAL	17.2	17.5	15.2	49.9	57.0	-12.4	102.5	102.4	0.1	17.2	17.5	17.0	51.7	53.4	-3.2	154.2	155.8	-1.0
Nissan U.S. Cars	27.7	30.2	30.1	88.0	63.1	39.5	151.8	121.9	24.5	28.5	30.0	29.5	88.0	56.3	56.2	239.8	178.3	34.5
<i>Nissan Mex. Dom. Cars</i>	12.7	13.9	11.8	38.4	51.5	-25.5	80.1	87.3	-8.3	14.0	13.0	12.5	39.5	43.7	-9.5	119.6	131.0	-8.7
<i>Nissan Mex. Exp. Cars</i>	8.5	8.9	9.4	26.8	31.9	-16.0	57.7	69.6	-17.1	10.5	9.5	9.0	29.0	35.7	-18.8	86.7	105.3	-17.7
Nissan Mexico Cars	21.2	22.8	21.2	65.2	83.4	-21.8	137.8	156.9	-12.2	24.5	22.5	21.5	68.5	79.4	-13.7	206.3	236.3	-12.7
Total Nissan Cars	48.9	53.0	51.3	153.2	146.5	4.6	289.6	278.9	3.8	53.0	52.5	51.0	156.5	135.7	15.3	446.1	414.6	7.6
Nissan U.S. Trucks	10.6	10.6	10.4	31.6	48.0	-34.3	60.3	99.0	-39.1	9.5	10.5	10.5	30.5	37.9	-19.5	90.8	136.9	-33.7
<i>Nissan Mex. Dom. Trucks</i>	2.6	2.7	2.8	8.1	9.6	-15.6	15.5	18.4	-15.6	2.6	2.5	2.4	7.5	7.2	3.8	23.0	25.6	-10.1
<i>Nissan Mex. Exp. Trucks</i>	0.2	0.2	1.0	1.3	0.9	51.3	1.7	1.9	-9.1	0.7	1.0	0.6	2.3	0.5	386.3	4.0	2.4	70.3
Nissan Mexico Trucks	2.7	2.9	3.8	9.4	10.5	-9.9	17.2	20.3	-15.0	3.3	3.5	3.0	9.8	7.7	27.3	27.0	28.0	-3.3
Total Nissan Trucks	13.3	13.5	14.2	41.0	58.5	-29.9	77.5	119.3	-35.0	12.8	14.0	13.5	40.3	45.6	-11.6	117.8	164.9	-28.6
NISSAN TOTAL	62.2	66.5	65.5	194.2	205.0	-5.3	367.1	398.2	-7.8	65.8	66.5	64.5	196.8	181.3	8.5	563.9	579.5	-2.7
NUMMI U.S. Cars	19.6	19.0	19.4	58.1	55.6	4.5	115.0	95.0	21.0	17.5	19.5	19.4	56.4	56.5	-0.2	171.4	151.6	13.1
NUMMI U.S. Trucks	13.8	13.6	13.2	40.6	44.1	-8.0	83.6	85.1	-1.8	14.6	14.5	14.0	43.1	43.0	0.3	126.7	128.1	-1.1
NUMMI TOTAL	33.4	32.6	32.6	98.6	99.7	-1.0	198.6	180.2	10.2	32.1	34.0	33.4	99.5	99.5	0.0	298.1	279.7	6.6
Subaru U.S. Cars	7.9	7.5	8.0	23.4	26.8	-12.7	45.3	53.5	-15.4	8.0	7.9	7.8	23.7	19.5	21.5	69.0	73.0	-5.5
Subaru U.S. Trucks	3.2	3.0	2.7	8.9	12.1	-26.1	19.9	21.9	-9.0	2.5	3.2	3.1	8.8	9.0	-2.7	28.7	30.9	-7.1
SUBARU TOTAL	11.0	10.6	10.7	32.3	38.8	-16.9	65.2	75.3	-13.5	10.5	11.1	10.9	32.5	28.6	13.8	97.7	103.9	-6.0
Toyota U.S. Cars	38.5	38.0	37.2	113.7	106.7	6.6	216.3	209.5	3.3	39.0	39.5	39.0	117.5	92.9	26.4	333.8	302.4	10.4
Toyota Canada Cars	17.2	17.4	11.1	45.8	60.8	-24.7	97.8	107.7	-9.2	16.0	19.0	17.0	52.0	58.7	-11.5	149.8	166.4	-10.0
Total Toyota Cars	55.7	55.4	48.3	159.4	167.5	-4.8	314.2	317.2	-1.0	55.0	58.5	56.0	169.5	151.7	11.8	483.7	468.9	3.2
Toyota U.S. Trucks	23.2	27.1	28.2	78.5	75.0	4.6	134.4	146.6	-8.3	26.5	25.5	25.5	77.5	65.9	17.6	211.9	212.5	-0.3
Toyota Canada Trucks	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	1.0	1.0	2.8	0.0	0.0	2.8	0.0	0.0
Total Toyota Trucks	23.2	27.1	28.2	78.5	75.0	4.6	134.4	146.6	-8.3	27.3	26.5	26.5	80.3	65.9	21.9	214.7	212.5	1.0
TOYOTA TOTAL	79.0	82.5	76.5	237.9	242.5	-1.9	448.6	463.8	-3.3	82.3	85.0	82.5	249.8	217.5	14.8	698.4	681.4	2.5
<i>VW Mex. Dom. Cars</i>	3.5	4.0	5.4	12.9	20.0	-35.3	24.8	38.7	-35.9	5.0	4.5	4.0	13.5	16.2	-16.5	38.3	54.9	-30.2
<i>VW Mex. Exp. Cars</i>	12.9	21.4	22.4	56.7	68.9	-17.7	125.8	141.7	-11.2	22.0	20.5	20.0	62.5	66.4	-5.9	188.3	208.2	-9.5
VOLKSWAGEN TOTAL	16.4	25.4	27.8	69.6	88.9	-21.6	150.6	180.4	-16.5	27.0	25.0	24.0	76.0	82.6	-8.0	226.6	263.1	-13.9
Other U.S. Trucks	19.8	18.7	17.0	55.5	53.0	4.8	108.8	92.7	17.4	19.0	18.3	17.8	55.1	62.9	-12.5	163.9	155.7	5.3
Other Canada Trucks	2.5	2.8	2.7	8.0	6.8	16.7	14.0	13.4	4.6	3.0	3.0	3.0	9.0	9.1	-0.9	23.0	22.4	2.4
Other Mexico Dom. Trucks	2.1	2.8	1.9	6.7	5.0	33.6	11.9	9.2	28.9	2.5	2.7	2.4	7.6	6.7	13.0	19.5	16.0	22.2
OTHER TRUCKS TOTAL	24.3	24.3	21.6	70.2	64.8	8.3	134.7	115.3	16.8	24.5	24.0	23.2	71.7	78.8	-9.0	206.4	194.1	6.4
Total U.S. Cars	381.4	405.7	399.9	1,187.1	1,421.8	-16.5	2,377.9	2,723.8	-12.7	290.5	406.9	399.6	1,097.0	1,155.7	-5.1	3,474.9	3,879.6	-10.4
<i>Year-Ago</i>	481.9	492.1	447.8	--	--	--	--	--	--	313.2	431.9	410.6	--	--	--	--	--	--
Total U.S. Trucks	644.2	658.2	645.8	1,948.2	1,981.7	-1.7	3,906.2	3,725.0	4.9	424.2	652.9	672.3	1,749.4	1,736.5	0.7	5,655.6	5,461.5	3.6
<i>Year-Ago</i>	665.7	696.7	619.4	--	--	--	--	--	--	416.7	667.3	652.5	--	--	--	--	--	--
U.S. TOTAL OUTPUT	1,025.6	1,063.9	1,045.7	3,135.2	3,403.5	-7.9	6,284.0	6,448.9	-2.6	714.7	1,059.8	1,071.9	2,846.4	2,892.2	-1.6	9,130.4	9,341.0	-2.3
<i>Year-Ago</i>	1,147.6	1,188.7	1,067.2	--	--	--	--	--	--	729.9	1,099.2	1,063.1	--	--	--	--	--	--
N. America Total Cars	569.3	604.9	591.1	1,765.3	2,084.5	-15.3	3,528.8	3,959.0	-10.9	431.0	589.7	587.0	1,607.7	1,709.7	-6.0	5,136.5	5,668.7	-9.4

Table 10. UNITED STATES AND CANADA PRODUCTION BY VEHICLE LINE – MAY 2003

	Month						Three-Month Period				Calendar Year-to-Date							
	May	April	May	% Share of Manufacturer			Vol. % Chg.		Units		% Share		January - May		% Share		Vol.	
	2003	2003	2002	Current	Prior	Yr.-Ago	Prior	Yr.-Ago	Current	Year-Ago	Current	Yr.-Ago	% Chg.	2003	2002	Current	Yr.-Ago	% Chg.
HUMMER H1	40	44	92	1.1	1.2	30.4	-9.1	-56.5	147	359	1.2	63.0	-59.1	256	434	1.3	67.3	-41.0
HUMMER H2	3,693	3,715	211	98.9	98.8	69.6	-0.6	--	11,694	211	98.8	37.0	--	19,410	211	98.7	32.7	--
AM GENERAL TOTAL (TRUCK)	3,733	3,759	303	0.3	0.3	0.0	-0.7	--	11,841	570	0.3	0.0	--	19,666	645	0.3	0.0	--
MAZDA6	6,209	7,670	0	100.0	100.0	--	-19.0	0.0	21,979	0	100.0	--	0.0	37,787	0	100.0	--	0.0
MAZDA 626	0	0	6,042	--	--	62.8	0.0	-100.0	0	14,808	--	60.4	-100.0	0	18,707	--	60.3	-100.0
MERCURY COUGAR	0	0	3,585	--	--	37.2	0.0	-100.0	0	9,705	--	39.6	-100.0	0	12,337	--	39.7	-100.0
AUTOALLIANCE TOTAL (CAR)	6,209	7,670	9,627	0.5	0.6	0.7	-19.0	-35.5	21,979	24,513	0.6	0.6	-10.3	37,787	31,044	0.6	0.5	21.7
BMW Z3	0	0	1,739	--	--	18.1	0.0	-100.0	0	5,922	--	18.7	-100.0	0	9,756	--	18.4	-100.0
BMW Z4	5,000	6,116	0	35.4	36.8	--	-18.2	0.0	16,859	0	36.7	--	0.0	26,515	0	36.4	--	0.0
TOTAL CAR	5,000	6,116	1,739	35.4	36.8	18.1	-18.2	187.5	16,859	5,922	36.7	18.7	184.7	26,515	9,756	36.4	18.4	171.8
BMW X5	9,135	10,517	7,878	64.6	63.2	81.9	-13.1	16.0	29,042	25,803	63.3	81.3	12.6	46,393	43,177	63.6	81.6	7.4
BMW TOTAL	14,135	16,633	9,617	1.1	1.3	0.7	-15.0	47.0	45,901	31,725	1.2	0.8	44.7	72,908	52,933	1.1	0.8	37.7
CHEVROLET TRACKER (CANADA)	2,964	4,094	2,687	77.2	83.3	76.7	-27.6	10.3	9,126	11,886	81.8	79.5	-23.2	19,341	18,657	85.2	74.2	3.7
SUZUKI VITARA (CANADA)	875	820	816	22.8	16.7	23.3	6.7	7.2	2,029	3,069	18.2	20.5	-33.9	3,354	6,485	14.8	25.8	-48.3
CAMI TOTAL (TRUCK)	3,839	4,914	3,503	0.3	0.4	0.2	-21.9	9.6	11,155	14,955	0.3	0.4	-25.4	22,695	25,142	0.4	0.4	-9.7
CHRYSLER 300M (CANADA)	3,306	2,979	4,285	1.6	1.6	1.9	11.0	-22.8	10,987	11,952	1.8	1.8	-8.1	14,915	18,233	1.6	1.8	-18.2
CHRYSLER CONCORDE (CANADA)	6,061	1,921	3,595	2.9	1.0	1.6	215.5	68.6	12,223	10,450	2.0	1.6	17.0	18,273	16,940	1.9	1.7	7.9
CHRYSLER NEON	367	177	2,134	0.2	0.1	0.9	107.3	-82.8	765	6,460	0.1	1.0	-88.2	1,150	10,234	0.1	1.0	-88.8
CHRYSLER PROWLER	0	0	0	--	--	--	0.0	0.0	0	0	--	--	0.0	0	329	--	0.0	-100.0
CHRYSLER SEBRING	6,154	3,663	8,379	2.9	2.0	3.7	68.0	-26.6	15,749	23,397	2.6	3.6	-32.7	27,009	41,735	2.8	4.1	-35.3
CHRYSLER SEBRING CONV.	5,185	6,424	8,396	2.5	3.4	3.7	-19.3	-38.2	18,384	22,155	3.1	3.4	-17.0	27,846	32,089	2.9	3.1	-13.2
DODGE INTREPID (CANADA)	12,095	14,771	15,404	5.8	7.9	6.7	-18.1	-21.5	38,251	45,726	6.3	7.1	-16.3	52,038	64,323	5.5	6.3	-19.1
DODGE NEON	14,835	11,747	13,704	7.1	6.3	6.0	26.3	8.3	38,886	38,999	6.5	6.0	-0.3	64,300	63,935	6.8	6.3	0.6
DODGE STRATUS	9,366	9,641	9,652	4.5	5.2	4.2	-2.9	-3.0	26,985	31,764	4.5	4.9	-15.0	41,126	51,879	4.3	5.1	-20.7
DODGE VIPER	222	207	183	0.1	0.1	0.1	7.2	21.3	636	527	0.1	0.1	20.7	836	856	0.1	0.1	-2.3
TOTAL CAR	57,591	51,530	65,732	27.5	27.6	28.8	11.8	-12.4	162,866	191,430	27.0	29.5	-14.9	247,493	300,553	26.1	29.5	-17.7
CHRYSLER PACIFICA (CANADA)	11,211	8,923	0	5.4	4.8	--	25.6	0.0	25,190	0	4.2	--	0.0	25,551	0	2.7	--	0.0
CHRYSLER TOWN & COUNTRY (CANADA)	12,576	8,780	12,666	6.0	4.7	5.5	43.2	-0.7	31,470	36,420	5.2	5.6	-13.6	52,683	58,540	5.6	5.7	-10.0
CHRYSLER VOYAGER	1,993	1,734	5,122	1.0	0.9	2.2	14.9	-61.1	6,151	12,919	1.0	2.0	-52.4	9,370	18,914	1.0	1.9	-50.5
DODGE CARAVAN	20,303	18,747	17,654	9.7	10.0	7.7	8.3	15.0	61,189	52,629	10.2	8.1	16.3	92,025	82,206	9.7	8.1	11.9
DODGE CARAVAN (CANADA)	6,650	7,909	18,500	3.2	4.2	8.1	-15.9	-64.1	25,062	50,910	4.2	7.9	-50.8	42,766	68,959	4.5	6.8	-38.0
DODGE DAKOTA	11,230	8,227	16,562	5.4	4.4	7.3	36.5	-32.2	28,095	47,792	4.7	7.4	-41.2	44,998	75,249	4.7	7.4	-40.2
DODGE DURANGO	12,646	9,059	13,427	6.0	4.9	5.9	39.6	-5.8	31,388	31,223	5.2	4.8	0.5	42,893	50,781	4.5	5.0	-15.5
DODGE RAM PICKUP	27,254	25,546	21,683	13.0	13.7	9.5	6.7	25.7	81,399	59,516	13.5	9.2	36.8	140,641	97,124	14.8	9.5	44.8
DODGE RAM VAN (CANADA)	4,504	4,379	3,037	2.2	2.3	1.3	2.9	48.3	13,536	8,856	2.2	1.4	52.8	18,353	14,200	1.9	1.4	29.2
DODGE RAM WAGON (CANADA)	0	0	2,286	--	--	1.0	0.0	-100.0	0	6,186	--	1.0	-100.0	0	9,084	--	0.9	-100.0
JEEP GRAND CHEROKEE	15,169	14,169	23,239	7.3	7.6	10.2	7.1	-34.7	50,433	67,282	8.4	10.4	-25.0	90,561	108,009	9.6	10.6	-16.2
JEEP LIBERTY	19,943	21,289	20,307	9.5	11.4	8.9	-6.3	-1.8	63,842	58,907	10.6	9.1	8.4	105,477	99,351	11.1	9.7	6.2
JEEP WRANGLER	7,988	6,353	8,181	3.8	3.4	3.6	25.7	-2.4	22,073	23,879	3.7	3.7	-7.6	35,126	36,393	3.7	3.6	-3.5
TOTAL TRUCK	151,467	135,115	162,664	72.5	72.4	71.2	12.1	-6.9	439,828	456,519	73.0	70.5	-3.7	700,444	718,810	73.9	70.5	-2.6
CHRYSLER GROUP TOTAL	209,058	186,645	228,396	16.0	14.8	15.8	12.0	-8.5	602,694	647,949	15.5	15.7	-7.0	947,937	1,019,363	14.8	15.6	-7.0

Note: All vehicles are U.S.-built unless noted as (Canada). All trucks are light-duty except where noted as medium or heavy-duty.
Source: Ward's AutoInfoBank.

Table 11. UNITED STATES AND CANADA PRODUCTION BY VEHICLE LINE – MAY 2003 (Continued)

	Month			% Share of Manufacturer			Vol. % Chg.			Three-Month Period				Calendar Year-to-Date				
	May	April	May	Current	Prior	Yr.-Ago	Prior	Yr.-Ago	Units	% Share	Vol.	January - May	% Share	Vol.				
	2003	2003	2002						Current	Year-Ago	Current	Yr.-Ago	% Chg.	2003	2002	Current	Yr.-Ago	% Chg.
FORD CROWN VICTORIA (CANADA)	7,827	10,442	9,079	2.4	3.2	2.4	-25.0	-13.8	24,607	23,310	2.5	2.2	5.6	43,100	44,283	2.6	2.5	-2.7
FORD FOCUS	24,118	12,421	28,623	7.5	3.8	7.5	94.2	-15.7	59,340	84,825	6.1	7.9	-30.0	94,100	134,525	5.7	7.7	-30.1
FORD MUSTANG	8,763	10,610	14,338	2.7	3.3	3.8	-17.4	-38.9	32,411	45,593	3.3	4.2	-28.9	57,879	76,474	3.5	4.4	-24.3
FORD TAURUS	26,032	31,276	35,833	8.1	9.7	9.4	-16.8	-27.4	84,347	102,966	8.6	9.6	-18.1	146,644	162,810	9.0	9.3	-9.9
FORD THUNDERBIRD	2,629	1,668	2,468	0.8	0.5	0.6	57.6	6.5	6,554	7,111	0.7	0.7	-7.8	11,164	11,499	0.7	0.7	-2.9
LINCOLN CONTINENTAL	0	0	2,987	--	--	0.8	0.0	-100.0	0	5,228	--	0.5	-100.0	0	8,623	--	0.5	-100.0
LINCOLN LS	3,041	3,705	4,482	0.9	1.1	1.2	-17.9	-32.2	10,628	11,051	1.1	1.0	-3.8	17,506	21,248	1.1	1.2	-17.6
LINCOLN TOWN CAR	4,555	5,552	7,472	1.4	1.7	2.0	-18.0	-39.0	14,028	16,264	1.4	1.5	-13.7	21,367	29,911	1.3	1.7	-28.6
MERCURY GRAND MARQUIS (CANADA)	6,566	9,031	6,518	2.0	2.8	1.7	-27.3	0.7	20,020	22,989	2.0	2.1	-12.9	35,503	44,371	2.2	2.5	-20.0
MERCURY MARAUDER (CANADA)	419	287	318	0.1	0.1	0.1	46.0	31.8	896	367	0.1	0.0	144.1	922	381	0.1	0.0	142.0
MERCURY SABLE	5,747	6,905	11,677	1.8	2.1	3.1	-16.8	-50.8	16,454	35,707	1.7	3.3	-53.9	24,994	54,010	1.5	3.1	-53.7
TOTAL CAR	89,697	91,897	123,795	28.0	28.4	32.5	-2.4	-27.5	269,285	355,411	27.5	33.0	-24.2	453,179	588,135	27.7	33.6	-22.9
FORD CHASSIS (MEDIUM-DUTY)	1,489	372	1,117	0.5	0.1	0.3	300.3	33.3	2,661	3,402	0.3	0.3	-21.8	3,716	4,371	0.2	0.2	-15.0
FORD ECONOLINE	22,176	18,278	21,357	6.9	5.6	5.6	21.3	3.8	57,343	61,498	5.9	5.7	-6.8	89,692	90,312	5.5	5.2	-0.7
FORD ESCAPE	18,767	18,580	17,294	5.8	5.7	4.5	1.0	8.5	55,417	50,954	5.7	4.7	8.8	90,231	88,653	5.5	5.1	1.8
FORD EXCURSION	2,584	2,729	2,653	0.8	0.8	0.7	-5.3	-2.6	7,974	7,849	0.8	0.7	1.6	13,073	13,281	0.8	0.8	-1.6
FORD EXPEDITION	17,224	16,846	14,960	5.4	5.2	3.9	2.2	15.1	52,611	27,590	5.4	2.6	90.7	90,024	44,743	5.5	2.6	101.2
FORD EXPLORER	36,327	37,983	47,830	11.3	11.7	12.6	-4.4	-24.0	116,725	133,531	11.9	12.4	-12.6	203,166	217,344	12.4	12.4	-6.5
FORD F SERIES	61,146	70,784	74,660	19.1	21.8	19.6	-13.6	-18.1	206,101	215,428	21.1	20.0	-4.3	348,702	342,519	21.3	19.5	1.8
FORD F SERIES (MEDIUM-DUTY)	2,912	3,076	3,049	0.9	0.9	0.8	-5.3	-4.5	9,232	8,922	0.9	0.8	3.5	15,116	14,489	0.9	0.8	4.3
FORD F SERIES (CANADA)	10,857	9,468	10,391	3.4	2.9	2.7	14.7	4.5	31,342	30,266	3.2	2.8	3.6	51,755	47,871	3.2	2.7	8.1
FORD RANGER	21,179	22,722	20,354	6.6	7.0	5.3	-6.8	4.1	65,856	55,560	6.7	5.2	18.5	105,690	97,310	6.5	5.6	8.6
FORD WINDSTAR (CANADA)	20,148	14,231	22,537	6.3	4.4	5.9	41.6	-10.6	51,216	66,792	5.2	6.2	-23.3	83,062	107,299	5.1	6.1	-22.6
LINCOLN AVIATOR	2,613	2,910	0	0.8	0.9	--	-10.2	0.0	8,142	0	0.8	--	0.0	15,938	0	1.0	--	0.0
LINCOLN BLACKWOOD	0	0	720	--	--	0.2	0.0	-100.0	0	1,808	--	0.2	-100.0	0	2,365	--	0.1	-100.0
LINCOLN NAVIGATOR	3,444	3,370	2,640	1.1	1.0	0.7	2.2	30.5	10,520	4,712	1.1	0.4	123.3	17,984	9,285	1.1	0.5	93.7
MAZDA PICKUP	1,711	2,076	943	0.5	0.6	0.2	-17.6	81.4	6,444	7,542	0.7	0.7	-14.6	10,367	13,296	0.6	0.8	-22.0
MAZDA TRIBUTE	4,174	4,131	7,054	1.3	1.3	1.9	1.0	-40.8	14,207	19,328	1.5	1.8	-26.5	25,818	28,332	1.6	1.6	-8.9
MERCURY MOUNTAINEER	4,387	4,649	4,002	1.4	1.4	1.1	-5.6	9.6	12,616	12,755	1.3	1.2	-1.1	19,426	20,478	1.2	1.2	-5.1
MERCURY VILLAGER	0	0	2,934	--	--	0.8	0.0	-100.0	0	6,834	--	0.6	-100.0	0	11,473	--	0.7	-100.0
NISSAN QUEST	0	0	2,233	--	--	0.6	0.0	-100.0	0	6,975	--	0.6	-100.0	0	11,149	--	0.6	-100.0
TOTAL TRUCK	231,138	232,205	256,728	72.0	71.6	67.5	-0.5	-10.0	708,407	721,746	72.5	67.0	-1.8	1,183,760	1,164,570	72.3	66.4	1.6
FORD TOTAL+	320,835	324,102	380,523	24.5	25.8	26.4	-1.0	-15.7	977,692	1,077,157	25.2	26.1	-9.2	1,636,939	1,752,705	25.6	26.8	-6.6

Note: All vehicles are U.S.-built unless noted as (Canada). All trucks are light-duty except where noted as medium or heavy-duty.

+Ford was estimated for the current month.

Table 12. UNITED STATES AND CANADA PRODUCTION BY VEHICLE LINE – MAY 2003 (Continued)

	Month			% Share of Manufacturer			Vol. % Chg.		Three-Month Period				Calendar Year-to-Date					
	May	April	May	Current	Prior	Yr.-Ago	Prior	Yr.-Ago	Units		% Share		Vol.	January - May		% Share		Vol.
	2003	2003	2002						Current	Year-Ago	Current	Yr.-Ago	% Chg.	2003	2002	Current	Yr.-Ago	% Chg.
BUICK LESABRE	13,085	11,245	13,860	3.0	2.8	2.8	16.4	-5.6	31,620	36,134	2.5	2.6	-12.5	52,555	64,263	2.5	2.9	-18.2
BUICK PARK AVE	3,069	2,154	2,744	0.7	0.5	0.6	42.5	11.8	7,789	8,344	0.6	0.6	-6.7	12,239	14,247	0.6	0.6	-14.1
BUICK REGAL (CANADA)	8,328	7,542	22,852	1.9	1.9	4.6	10.4	-63.6	28,334	56,714	2.2	4.0	-50.0	68,989	76,981	3.2	3.5	-10.4
CADILLAC CTS	5,562	5,134	4,184	1.3	1.3	0.8	8.3	32.9	17,199	11,487	1.3	0.8	49.7	26,353	16,308	1.2	0.7	61.6
CADILLAC FLEETWOOD DEVILLE	7,633	6,986	8,692	1.8	1.7	1.8	9.3	-12.2	19,109	21,145	1.5	1.5	-9.6	33,503	38,386	1.6	1.8	-12.7
CADILLAC SEVILLE	2,258	1,663	2,657	0.5	0.4	0.5	35.8	-15.0	5,090	6,672	0.4	0.5	-23.7	8,008	11,684	0.4	0.5	-31.5
CADILLAC XLR	44	7	0	0.0	0.0	--	528.6	0.0	85	0	0.0	--	0.0	109	0	0.0	--	0.0
CHEVROLET CAVALIER	25,110	17,589	25,658	5.8	4.4	5.2	42.8	-2.1	67,544	70,613	5.3	5.0	-4.3	118,180	112,340	5.6	5.1	5.2
CHEVROLET CORVETTE	3,180	3,007	3,452	0.7	0.7	0.7	5.8	-7.9	9,508	9,914	0.7	0.7	-4.1	15,811	16,219	0.7	0.7	-2.5
CHEVROLET IMPALA (CANADA)	25,730	25,728	20,845	5.9	6.4	4.2	0.0	23.4	77,998	63,367	6.1	4.5	23.1	130,024	103,031	6.1	4.7	26.2
CHEVROLET MONTE CARLO (CANADA)	5,787	5,721	6,750	1.3	1.4	1.4	1.2	-14.3	18,333	20,526	1.4	1.5	-10.7	32,524	34,115	1.5	1.6	-4.7
CHEVROLET MALIBU	16,634	15,323	18,801	3.8	3.8	3.8	8.6	-11.5	49,386	54,141	3.9	3.9	-8.8	84,854	85,938	4.0	3.9	-1.3
OLDSMOBILE ALERO	10,101	9,121	10,513	2.3	2.3	2.1	10.7	-3.9	30,306	27,264	2.4	1.9	11.2	50,836	48,458	2.4	2.2	4.9
PONTIAC BONNEVILLE	2,462	2,190	2,964	0.6	0.5	0.6	12.4	-16.9	8,350	9,145	0.7	0.7	-8.7	15,384	16,370	0.7	0.7	-6.0
PONTIAC GRAND AM	15,573	13,110	17,417	3.6	3.3	3.5	18.8	-10.6	40,689	53,247	3.2	3.8	-23.6	62,410	88,037	2.9	4.0	-29.1
PONTIAC GRAND PRIX (CANADA)	15,188	14,483	0	3.5	3.6	--	4.9	0.0	39,002	0	3.1	--	0.0	41,574	0	2.0	--	0.0
PONTIAC SUNFIRE	5,137	3,544	8,871	1.2	0.9	1.8	44.9	-42.1	14,544	27,009	1.1	1.9	-46.2	23,726	44,533	1.1	2.0	-46.7
SATURN ION	15,841	10,130	0	3.6	2.5	--	56.4	0.0	34,137	0	2.7	--	0.0	63,121	0	3.0	--	0.0
SATURN L	2,849	8,069	10,094	0.7	2.0	2.0	-64.7	-71.8	15,141	26,398	1.2	1.9	-42.6	26,439	41,120	1.2	1.9	-35.7
TOTAL CAR	183,571	162,746	223,749	42.2	40.4	45.2	12.8	-18.0	514,801	626,821	40.4	44.7	-17.9	887,112	997,418	41.7	45.5	-11.1
CADILLAC ESCALADE	4,123	4,010	3,790	0.9	1.0	0.8	2.8	8.8	11,980	10,507	0.9	0.7	14.0	17,661	17,405	0.8	0.8	1.5
CHEVROLET ASTRO VAN	4,040	5,089	4,851	0.9	1.3	1.0	-20.6	-16.7	12,756	16,671	1.0	1.2	-23.5	17,785	22,585	0.8	1.0	-21.3
CHEVROLET EXPRESS	9,855	10,846	13,386	2.3	2.7	2.7	-9.1	-26.4	31,066	34,520	2.4	2.5	-10.0	56,279	49,693	2.6	2.3	13.3
CHEVROLET KODIAK (MEDIUM-DUTY)	841	997	622	0.2	0.2	0.1	-15.6	35.2	2,677	1,520	0.2	0.1	76.1	3,757	1,660	0.2	0.1	126.3
CHEVROLET S BLAZER	6,598	5,799	11,776	1.5	1.4	2.4	13.8	-44.0	19,273	34,010	1.5	2.4	-43.3	29,559	49,219	1.4	2.2	-39.9
CHEVROLET S10 PICKUP	12,730	8,218	13,993	2.9	2.0	2.8	54.9	-9.0	35,238	43,178	2.8	3.1	-18.4	61,817	62,016	2.9	2.8	-0.3
CHEVROLET SILVERADO	51,589	46,446	43,895	11.9	11.5	8.9	11.1	17.5	149,002	134,137	11.7	9.6	11.1	245,042	215,838	11.5	9.8	13.5
CHEVROLET SILVERADO (CANADA)	21,455	20,369	22,407	4.9	5.1	4.5	5.3	-4.2	64,269	62,834	5.0	4.5	2.3	105,213	105,531	4.9	4.8	-0.3
CHEVROLET SSR	29	12	0	0.0	0.0	--	141.7	0.0	49	0	0.0	--	0.0	53	0	0.0	--	0.0
CHEVROLET SUBURBAN	2,753	4,419	5,678	0.6	1.1	1.1	-37.7	-51.5	15,307	13,951	1.2	1.0	9.7	27,629	29,769	1.3	1.4	-7.2
CHEVROLET TAHOE	23,066	20,626	20,311	5.3	5.1	4.1	11.8	13.6	66,224	62,646	5.2	4.5	5.7	108,003	101,720	5.1	4.6	6.2
CHEVROLET TILTMASTER	136	113	216	0.0	0.0	0.0	20.4	-37.0	362	559	0.0	0.0	-35.2	613	559	0.0	0.0	9.7
CHEVROLET TRAILBLAZER	21,477	18,951	21,248	4.9	4.7	4.3	13.3	1.1	62,496	60,534	4.9	4.3	3.2	102,892	98,340	4.8	4.5	4.6
CHEVROLET TRAILBLAZER EXT	2,430	7,445	8,265	0.6	1.8	1.7	-67.4	-70.6	17,590	17,063	1.4	1.2	3.1	30,516	17,476	1.4	0.8	74.6
CHEVROLET VENTURE	11,958	11,757	12,552	2.7	2.9	2.5	1.7	-4.7	35,334	35,598	2.8	2.5	-0.7	46,278	48,067	2.2	2.2	-3.7
GMC ENVOY	8,805	8,013	8,968	2.0	2.0	1.8	9.9	-1.8	27,334	26,635	2.1	1.9	2.6	44,227	41,963	2.1	1.9	5.4
GMC ENVOY XL	1,404	4,768	4,859	0.3	1.2	1.0	-70.6	-71.1	12,667	9,316	1.0	0.7	36.0	25,969	9,584	1.2	0.4	171.0
GMC FORWARD	33	28	54	0.0	0.0	0.0	17.9	-38.9	89	140	0.0	0.0	-36.4	152	140	0.0	0.0	8.6
GMC S JIMMY	251	148	353	0.1	0.0	0.1	69.6	-28.9	750	1,167	0.1	0.1	-35.7	1,134	1,616	0.1	0.1	-29.8
GMC SAFARI VAN	756	1,159	1,414	0.2	0.3	0.3	-34.8	-46.5	3,263	5,264	0.3	0.4	-38.0	5,909	7,586	0.3	0.3	-22.1
GMC SAVANA	4,005	3,094	5,180	0.9	0.8	1.0	29.4	-22.7	11,261	15,213	0.9	1.1	-26.0	19,469	21,631	0.9	1.0	-10.0
GMC SIERRA	14,762	14,313	17,420	3.4	3.6	3.5	3.1	-15.3	44,892	45,240	3.5	3.2	-0.8	74,514	76,169	3.5	3.5	-2.2
GMC SIERRA (CANADA)	6,722	7,275	7,523	1.5	1.8	1.5	-7.6	-10.6	22,191	25,258	1.7	1.8	-12.1	36,412	40,761	1.7	1.9	-10.7
GMC SONOMA	4,307	2,884	5,180	1.0	0.7	1.0	49.3	-16.9	11,199	16,334	0.9	1.2	-31.4	19,548	22,063	0.9	1.0	-11.4
GMC TOPKICK (MEDIUM-DUTY)	1,258	689	479	0.3	0.2	0.1	82.6	162.6	2,822	867	0.2	0.1	225.5	4,252	1,015	0.2	0.0	318.9
GMC YUKON	10,910	9,669	7,665	2.5	2.4	1.5	12.8	42.3	28,010	23,014	2.2	1.6	21.7	44,872	37,965	2.1	1.7	18.2
GMC YUKON XL	4,173	3,831	4,225	1.0	1.0	0.9	8.9	-1.2	12,811	13,071	1.0	0.9	-2.0	22,331	19,218	1.0	0.9	16.2
ISUZU ASCENDER	74	280	0	0.0	0.1	--	-73.6	0.0	621	0	0.0	--	0.0	1,345	0	0.1	--	0.0
ISUZU NPR	146	122	235	0.0	0.0	0.0	19.7	-37.9	391	606	0.0	0.0	-35.5	664	606	0.0	0.0	9.6
ISUZU TRUCK (MEDIUM-DUTY)	30	6	213	0.0	0.0	0.0	400.0	-85.9	36	511	0.0	0.0	-93.0	36	790	0.0	0.0	-95.4
OLDSMOBILE BRAVADA	629	763	733	0.1	0.2	0.1	-17.6	-14.2	2,236	2,081	0.2	0.1	7.4	3,897	4,446	0.2	0.2	-12.3
OLDSMOBILE SILHOUETTE	2,781	1,490	2,984	0.6	0.4	0.6	86.6	-6.8	5,687	6,303	0.4	0.4	-9.8	6,433	9,366	0.3	0.4	-31.3
PONTIAC MONTANA	8,016	8,446	10,049	1.8	2.1	2.0	-5.1	-20.2	24,074	28,164	1.9	2.0	-14.5	32,287	36,203	1.5	1.7	-10.8
SATURN VUE	9,313	8,272	7,682	2.1	2.1	1.6	12.6	21.2	26,958	21,828	2.1	1.6	23.5	43,643	32,134	2.1	1.5	35.8
TOTAL TRUCK	251,455	240,347	270,928	57.8	59.6	54.8	4.6	-7.2	760,915	776,644	59.6	55.3	-2.0	1,240,191	1,195,275	58.3	54.5	3.8
GENERAL MOTORS TOTAL	435,026	403,093	494,677	33.2	32.0	34.3	7.9	-12.1	1,275,716	1,403,465	32.9	34.0	-9.1	2,127,303	2,192,693	33.3	33.5	-3.0

Note: All vehicles are U.S.-built unless noted as (Canada). All trucks are light-duty except where noted as medium- or heavy-duty.

Table 13. UNITED STATES AND CANADA PRODUCTION BY VEHICLE LINE – MAY 2003 (Continued)

	Month			Three-Month Period					Calendar Year-to-Date									
	May	April	May	% Share of Manufacturer			Units		% Share		Vol.	January - May		% Share		Vol.		
	2003	2003	2002	Current	Prior	Yr.-Ago	Prior	Yr.-Ago	Current	Year-Ago	Current	Yr.-Ago	% Chg.	2003	2002	Current	Yr.-Ago	% Chg.
ACURA CL	540	600	1,259	0.5	0.6	1.2	-10.0	-57.1	1,921	4,624	0.6	1.6	-58.5	3,841	7,084	0.7	1.5	-45.8
ACURA EL (CANADA)	458	630	761	0.4	0.6	0.8	-27.3	-39.8	1,988	2,670	0.6	0.9	-25.5	3,248	3,781	0.6	0.8	-14.1
ACURA TL	3,994	3,966	7,563	3.8	3.7	7.5	0.7	-47.2	13,815	22,981	4.2	7.8	-39.9	25,758	33,957	4.7	7.1	-24.1
HONDA ACCORD	32,773	33,274	29,843	30.8	31.4	29.6	-1.5	9.8	102,715	90,680	31.3	30.7	13.3	169,638	153,114	30.9	31.8	10.8
HONDA CIVIC	12,078	12,006	20,548	11.4	11.3	20.4	0.6	-41.2	37,139	60,876	11.3	20.6	-39.0	62,275	101,164	11.3	21.0	-38.4
HONDA CIVIC (CANADA)	16,305	16,102	14,761	15.3	15.2	14.6	1.3	10.5	48,781	42,622	14.9	14.4	14.5	81,729	71,527	14.9	14.9	14.3
TOTAL CAR	66,148	66,578	74,735	62.2	62.8	74.1	-0.6	-11.5	206,359	224,453	62.9	76.0	-8.1	346,489	370,627	63.1	77.0	-6.5
ACURA MDX (CANADA)	5,696	5,567	5,230	5.4	5.2	5.2	2.3	8.9	17,377	15,572	5.3	5.3	11.6	29,348	25,447	5.3	5.3	15.3
HONDA ELEMENT	8,051	7,601	0	7.6	7.2	--	5.9	0.0	24,539	0	7.5	--	0.0	41,248	0	7.5	--	0.0
HONDA ODYSSEY	15,397	15,204	8,924	14.5	14.3	8.8	1.3	72.5	45,334	20,186	13.8	6.8	124.6	73,639	26,105	13.4	5.4	182.1
HONDA ODYSSEY (CANADA)	1,764	1,716	5,928	1.7	1.6	5.9	2.8	-70.2	5,910	27,501	1.8	9.3	-78.5	10,261	51,613	1.9	10.7	-80.1
HONDA PILOT (CANADA)	9,245	9,430	6,061	8.7	8.9	6.0	-2.0	52.5	28,574	7,636	8.7	2.6	274.2	48,102	7,636	8.8	1.6	529.9
TOTAL LIGHT TRUCK	40,153	39,518	26,143	37.8	37.2	25.9	1.6	53.6	121,734	70,895	37.1	24.0	71.7	202,598	110,801	36.9	23.0	82.8
HONDA TOTAL	106,301	106,096	100,878	8.1	8.4	7.0	0.2	5.4	328,093	295,348	8.4	7.2	11.1	549,087	481,428	8.6	7.4	14.1
MERCEDES MED./HVY. TRK (CANADA)*	1,644	1,440	1,381	11.0	9.5	8.7	14.2	19.0	3,862	3,578	8.7	8.0	7.9	5,985	5,437	8.5	7.8	10.1
MERCEDES M CLASS (U.S.)	7,534	7,615	8,295	50.6	50.2	52.1	-1.1	-9.2	22,970	23,936	51.8	53.3	-4.0	37,730	38,421	53.6	54.8	-1.8
MERCEDES LT./MED./HVY. TRK (U.S.)*	5,718	6,108	6,252	38.4	40.3	39.3	-6.4	-8.5	17,538	17,389	39.5	38.7	0.9	26,670	26,211	37.9	37.4	1.8
TOTAL MERCEDES-BENZ (TRUCK)	14,896	15,163	15,928	1.1	1.2	1.1	-1.8	-6.5	44,370	44,903	1.1	1.1	-1.2	70,385	70,069	1.1	1.1	0.5
CHRYSLER SEBRING COUPE	969	1,317	1,578	5.5	7.7	8.0	-26.4	-38.6	3,197	3,334	6.0	6.1	-4.1	4,874	4,514	5.6	5.3	8.0
DODGE STRATUS COUPE	2,279	2,723	2,711	13.0	15.8	13.8	-16.3	-15.9	6,110	6,692	11.5	12.2	-8.7	9,340	8,381	10.7	9.9	11.4
MINI COOPER	2,777	2,705	7,207	15.9	15.7	36.6	2.7	-61.5	11,519	19,767	21.7	35.9	-41.7	20,528	30,392	23.5	36.0	-32.5
MINI COOPER S	5,024	4,110	8,206	28.7	23.9	41.7	22.2	-38.8	15,676	25,266	29.5	45.9	-38.0	33,996	41,234	38.9	48.8	-17.6
TOTAL CAR	11,049	10,855	19,702	63.1	63.1	100.0	1.8	-43.9	36,502	55,059	68.7	100.0	-33.7	68,738	84,521	78.7	100.0	-18.7
MINI COOPER S	6,464	6,347	0	36.9	36.9	--	1.8	0.0	16,647	0	31.3	--	0.0	18,579	0	21.3	--	0.0
MINI TOTAL	17,513	17,202	19,702	1.3	1.4	1.4	1.8	-11.1	53,149	55,059	1.4	1.3	-3.5	87,317	84,521	1.4	1.3	3.3
NISSAN ALTIMA	21,864	20,201	22,119	53.6	52.8	56.7	8.2	-1.2	59,851	62,555	54.8	55.6	-4.3	94,967	101,679	55.4	54.7	-6.6
NISSAN MAXIMA	8,327	7,507	0	20.4	19.6	--	10.9	0.0	22,569	0	20.7	--	0.0	26,726	0	15.6	--	0.0
TOTAL CAR	30,191	27,708	22,119	74.0	72.4	56.7	9.0	36.5	82,420	62,555	75.5	55.6	31.8	121,693	101,679	70.9	54.7	19.7
NISSAN FRONTIER	4,980	4,969	8,290	12.2	13.0	21.2	0.2	-39.9	12,585	23,477	11.5	20.9	-46.4	22,929	38,934	13.4	20.9	-41.1
NISSAN XTERRA	5,615	5,602	8,613	13.8	14.6	22.1	0.2	-34.8	14,189	26,510	13.0	23.6	-46.5	26,945	45,278	15.7	24.4	-40.5
TOTAL TRUCK	10,595	10,571	16,903	26.0	27.6	43.3	0.2	-37.3	26,774	49,987	24.5	44.4	-46.4	46,914	84,212	29.1	45.3	-40.8
NISSAN TOTAL	40,786	38,279	39,022	3.1	3.0	2.7	6.5	4.5	109,194	112,542	2.8	2.7	-3.0	171,567	185,891	2.7	2.8	-7.7
PONTIAC VIBE	6,257	6,326	5,120	19.2	18.9	15.5	-1.1	22.2	18,762	14,798	18.8	15.1	26.8	30,470	20,868	18.4	14.1	46.0
TOYOTA COROLLA	12,691	13,224	12,923	38.9	39.6	39.2	-4.0	-1.8	39,175	39,793	39.2	40.5	-1.6	64,479	56,470	38.8	38.1	14.2
TOYOTA VOLTZ	101	65	116	0.3	0.2	0.4	55.4	-12.9	247	116	0.2	0.1	112.9	632	116	0.4	0.1	444.8
TOTAL CAR	19,049	19,615	18,159	58.4	58.7	55.1	-2.9	4.9	58,184	54,707	58.2	55.7	6.4	95,581	77,454	57.6	52.2	23.4
TOYOTA TACOMA	13,582	13,802	14,783	41.6	41.3	44.9	-1.6	-8.1	41,818	43,441	41.8	44.3	-3.7	70,427	70,906	42.4	47.8	-0.7
NUMMI TOTAL	32,631	33,417	32,942	2.5	2.7	2.3	-2.4	-0.9	100,002	98,148	2.6	2.4	1.9	166,008	148,360	2.6	2.3	11.9
SUBARU LEGACY (CAR)	7,513	7,855	8,993	71.2	71.3	63.2	-4.4	-16.5	23,115	26,933	71.0	68.2	-14.2	37,250	44,798	68.4	70.3	-16.8
ISUZU AXIOM	384	387	1,669	3.6	3.5	11.7	-0.8	-77.0	1,300	3,514	4.0	8.9	-63.0	2,063	4,258	3.8	6.7	-51.6
ISUZU RODEO	1,775	1,889	3,558	16.8	17.1	25.0	-6.0	-50.1	5,409	9,029	16.6	22.9	-40.1	9,152	14,384	16.8	22.6	-36.4
SUBARU BAJA	883	893	0	8.4	8.1	--	-1.1	0.0	2,744	0	8.4	--	0.0	5,988	0	11.0	--	0.0
TOTAL TRUCK	3,042	3,169	5,227	28.8	28.7	36.8	-4.0	-41.8	9,453	12,543	29.0	31.8	-24.6	17,203	18,929	31.6	29.7	-9.1
SUBARU TOTAL	10,555	11,024	14,220	0.8	0.9	1.0	-4.3	-25.8	32,568	39,476	0.8	1.0	-17.5	54,453	63,727	0.9	1.0	-14.6
TOYOTA AVALON	4,771	4,608	6,991	5.8	5.8	8.8	3.5	-31.8	13,211	21,619	5.6	8.8	-38.9	21,812	33,091	5.9	8.5	-34.1
TOYOTA CAMRY	33,202	33,877	28,151	40.3	42.9	35.6	-2.0	17.9	97,205	87,635	41.0	35.7	10.9	157,328	142,660	42.3	36.7	10.3
TOYOTA COROLLA (CANADA)	9,781	11,661	7,679	11.9	14.8	9.7	-16.1	27.4	35,720	27,169	15.1	11.1	31.5	56,710	39,846	15.2	10.3	42.3
TOYOTA MATRIX (CANADA)	7,656	5,581	7,103	9.3	7.1	9.0	37.2	7.8	20,041	21,237	8.5	8.7	-5.6	30,016	31,020	8.1	8.0	-3.2
TOTAL CAR	55,410	55,727	53,338	67.2	70.6	67.5	-0.6	3.9	166,177	168,631	70.1	68.8	-1.5	265,866	264,515	71.5	68.1	0.5
TOYOTA SEQUOIA	5,357	5,819	7,029	6.5	7.4	8.9	-7.9	-23.8	17,459	20,560	7.4	8.4	-15.1	31,037	32,721	8.3	8.4	-5.1
TOYOTA SIENNA	12,655	8,342	8,452	15.3	10.6	10.7	51.7	49.7	26,403	25,219	11.1	10.3	4.7	29,700	40,400	8.0	10.4	-26.5
TOYOTA TUNDRA	9,048	9,088	10,207	11.0	11.5	12.9	-0.4	-11.4	27,051	30,734	11.4	12.5	-12.0	45,474	50,703	12.2	13.1	-10.3
TOTAL TRUCK	27,060	23,249	25,688	32.8	29.4	32.5	16.4	5.3	70,913	76,513	29.9	31.2	-7.3	106,211	123,824	28.5	31.9	-14.2
TOYOTA TOTAL	82,470	78,976	79,026	6.3	6.3	5.5	4.4	4.4	237,090	245,144	6.1	5.9	-3.3	372,077	388,339	5.8	5.9	-4.2
OTHER MED./HVY. TRUCK (CANADA)	1,156	1,012	1,254	0.1	0.1	0.1	14.2	-7.8	3,197	3,702	0.1	0.1	-13.6	5,293	5,995	0.1	0.1	-11.7
OTHER MED./HVY. TRUCK (U.S.)	9,282	9,916	11,431	0.7	0.8	0.8	-6.4	-18.8	28,506	30,772	0.7	0.7	-7.4	45,490	46,833	0.7	0.7	-2.9
TOTAL U.S./CANADA VEHICLE	1,308,425	1,257,901	1,441,049	100.0	100.0	100.0	4.0	-9.2	3,883,147	4,125,428	100.0	100.0	-5.9	6,386,912	6,549,688	100.0	100.0	-2.5

Note: All vehicles are U.S.-built unless noted as (Canada). All trucks are light-duty except where noted as medium or heavy-duty.

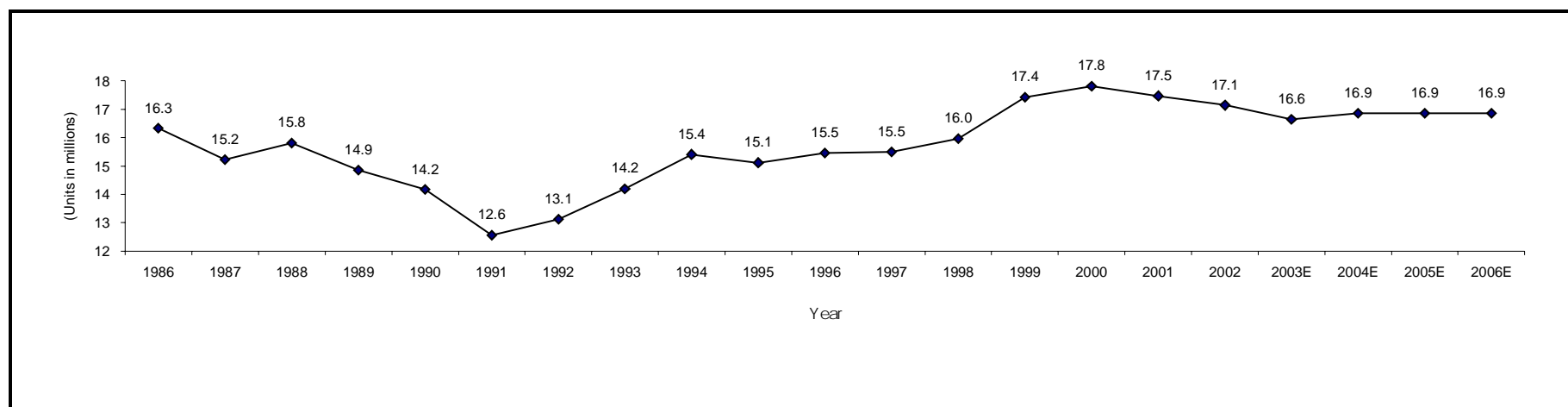
*Includes Mercedes, Freightliner, Sterling and Western Star medium and heavy-truck production.

SECTION 2. SALES

Table 14. U.S. RETAIL LIGHT, MEDIUM & HEAVY-DUTY VEHICLE SALES
(units in thousands)

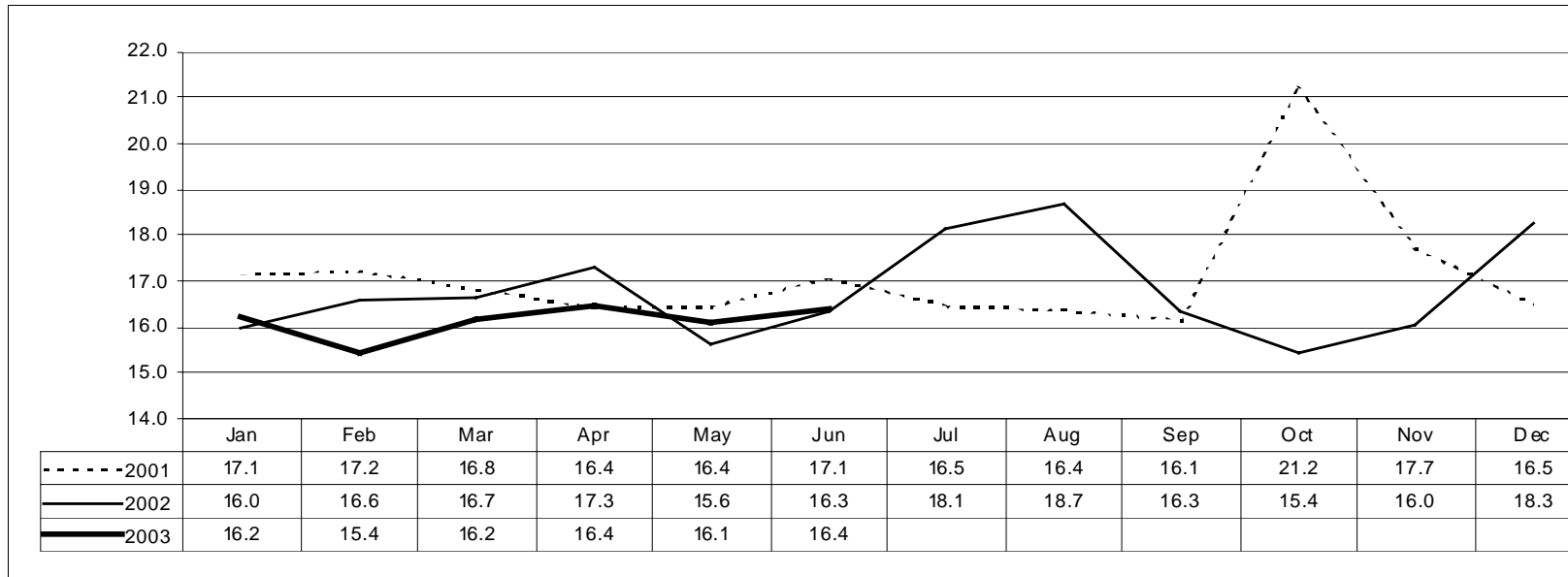
	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003E	2004E	2005E	2006E
Car	11,408	10,197	10,551	9,782	9,305	8,189	8,213	8,518	8,990	8,635	8,526	8,272	8,142	8,698	8,847	8,423	8,103	7,867	7,952	7,952	7,952
Light Truck	4,655	4,735	4,922	4,769	4,587	4,142	4,655	5,378	6,068	6,093	6,570	6,850	7,403	8,195	8,503	8,699	8,713	8,457	8,548	8,548	8,548
Total Light Vehicle	16,063	14,932	15,473	14,551	13,892	12,331	12,868	13,896	15,058	14,728	15,096	15,122	15,546	16,893	17,350	17,122	16,816	16,324	16,500	16,500	16,500
Yr./Yr. % Chg.	—	-7.0%	3.6%	-6.0%	-4.5%	-11.2%	4.4%	8.0%	8.4%	-2.2%	2.5%	0.2%	2.8%	8.7%	2.7%	-1.3%	-1.8%	-2.9%	1.1%	0.0%	0.0%
Medium Duty Truck	150	157	186	167	156	122	130	145	167	187	189	198	215	259	250	210	176	172	186	186	186
Heavy Duty Truck	114	131	148	145	121	99	119	158	186	201	170	179	209	262	212	140	146	146	181	181	181
Total U.S. Sales	16,326	15,219	15,808	14,863	14,169	12,552	13,117	14,199	15,411	15,116	15,455	15,498	15,970	17,414	17,812	17,472	17,139	16,641	16,867	16,867	16,867
Yr./Yr. % Chg.	—	-6.8%	3.9%	-6.0%	-4.7%	-11.4%	4.5%	8.2%	8.5%	-1.9%	2.2%	0.3%	3.0%	9.0%	2.3%	-1.9%	-1.9%	-2.9%	1.4%	0.0%	0.0%

Source: Ward's Automotive; McDonald Investments Inc. estimates.



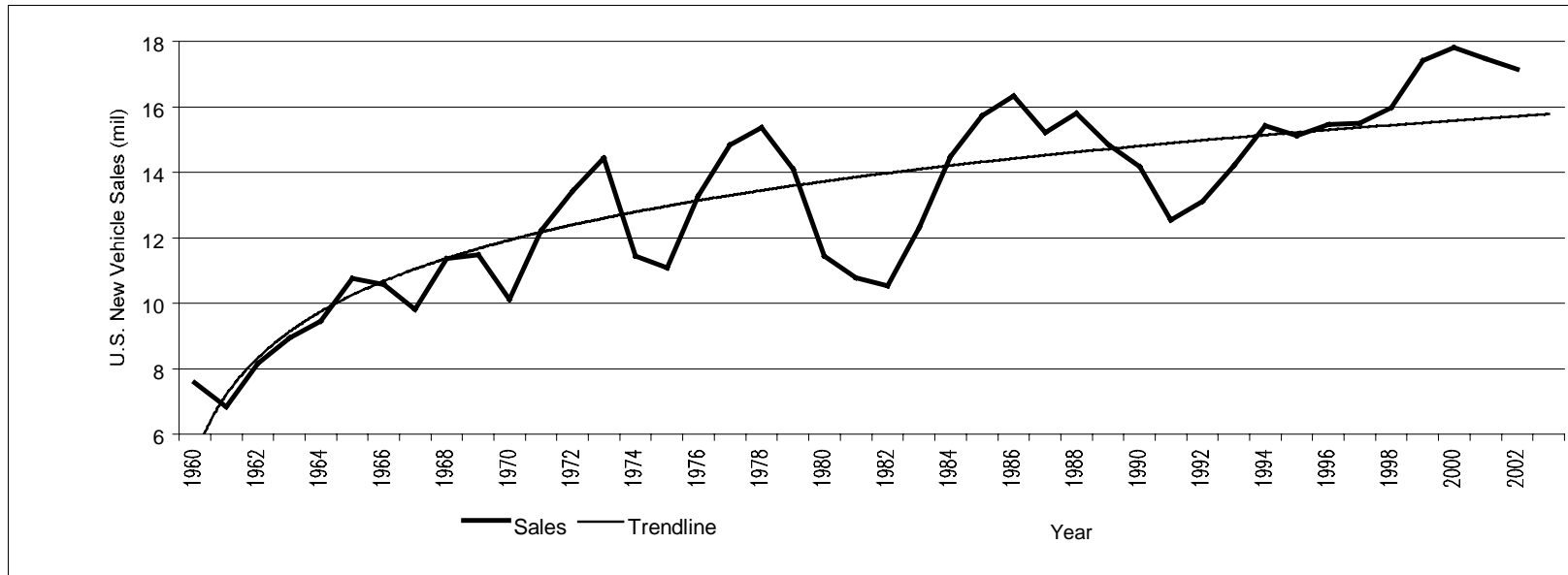
Source: Ward's Automotive; McDonald Investments Inc. estimates.

Chart 1. SAAR (U.S. LIGHT VEHICLE SEASONALLY ADJUSTED ANNUAL SALES RATES)



Source: Ward's Automotive.

Chart 2. U.S. NEW VEHICLE RETAIL SALES & TRENDLINE
(Light, Medium & Heavy Vehicle)



Source: Ward's Automotive; McDonald Investments Inc. estimates.

Table 15. U.S. LIGHT VEHICLE SALES SUMMARY BY BRAND AND GROUP – JUNE 2003
(Combining Cars and Light Trucks, Domestically Built and Imported)

	Month								Three-Month Period					Calendar Year-to-Date					
	Units			% Share of Market			DSR % Chg		Units		% Share		DSR		Units		% Share		Vol
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago	Current	Year-Ago	Current	Year-Ago	Current	Year-Ago	Current	Year-Ago	Current	Year-Ago	% Chg
Chrysler/Plymouth/Jeep	81,679	86,401	83,494	5.5	5.5	5.4	6.4	6.0	243,325	254,045	5.5	5.7	-4.2	445,755	480,770	5.4	5.7	-7.3	
Dodge	117,283	131,010	119,328	8.0	8.3	7.8	0.7	6.5	360,134	365,761	8.1	8.2	-1.5	659,481	681,235	8.0	8.1	-3.2	
Chrysler Group (1)	198,962	217,411	202,822	13.5	13.8	13.2	3.0	6.3	603,459	619,806	13.5	13.8	-2.6	1,105,236	1,162,005	13.5	13.8	-4.9	
Ford	253,600	269,071	272,071	17.2	17.1	17.7	6.0	1.0	769,471	793,013	17.3	17.7	-3.0	1,441,607	1,471,580	17.6	17.5	-2.0	
Lincoln Mercury	31,764	33,570	41,041	2.2	2.1	2.7	6.4	-16.2	94,582	112,637	2.1	2.5	-16.0	176,089	201,843	2.1	2.4	-12.8	
Jaguar	5,182	4,826	5,396	0.4	0.3	0.4	20.8	4.0	13,800	16,253	0.3	0.4	-15.1	24,657	32,642	0.3	0.4	-24.5	
Land Rover	3,369	3,190	4,005	0.2	0.2	0.3	18.8	-8.9	9,475	9,783	0.2	0.2	-3.1	17,840	18,662	0.2	0.2	-4.4	
Volvo	13,339	13,120	10,959	0.9	0.8	0.7	14.4	31.9	37,354	28,019	0.8	0.6	33.3	67,522	53,972	0.8	0.6	25.1	
Ford Motor Co.	307,254	323,777	333,472	20.8	20.6	21.7	6.8	-0.2	924,682	959,705	20.8	21.4	-3.6	1,727,715	1,778,699	21.0	21.1	-2.9	
Buick	29,339	30,126	38,507	2.0	1.9	2.5	9.6	-17.5	84,854	106,594	1.9	2.4	-20.4	168,143	189,324	2.0	2.2	-11.2	
Cadillac	15,160	16,171	19,696	1.0	1.0	1.3	5.5	-16.6	49,286	49,867	1.1	1.1	-1.2	95,546	89,630	1.2	1.1	6.6	
Chevrolet	242,799	249,196	241,182	16.5	15.8	15.7	9.6	9.1	721,353	690,796	16.2	15.4	4.4	1,262,044	1,337,075	15.4	15.9	-5.6	
Hummer	2,493	2,960	69	0.2	0.2	0.0	-5.2	0.0	8,336	169	0.2	0.0	0.0	16,975	296	0.2	0.0	0.0	
Oldsmobile	10,877	13,231	17,616	0.7	0.8	1.1	-7.5	-33.1	34,188	42,122	0.8	0.9	-18.8	67,599	84,993	0.8	1.0	-20.5	
Pontiac-GMC	95,886	89,577	99,630	6.5	5.7	6.5	20.4	4.3	270,761	281,516	6.1	6.3	-3.8	483,023	523,243	5.9	6.2	-7.7	
Saturn	25,627	25,778	34,635	1.7	1.6	2.3	11.8	-19.8	72,388	88,302	1.6	2.0	-18.0	147,006	145,740	1.8	1.7	0.9	
Saab	3,920	4,702	3,981	0.3	0.3	0.3	-6.2	6.7	13,589	11,420	0.3	0.3	19.0	24,474	20,558	0.3	0.2	19.0	
General Motors	426,101	431,741	455,316	28.9	27.4	29.6	11.0	1.4	1,254,755	1,270,786	28.2	28.3	-1.3	2,264,810	2,390,859	27.6	28.4	-5.3	
U.S. BIG 3 TOTAL	932,317	972,929	991,610	63.3	61.8	64.5	7.8	1.9	2,782,896	2,850,297	62.5	63.5	-2.4	5,097,761	5,331,563	62.1	63.4	-4.4	
Daewoo	0	0	2,440	0.0	0.0	0.2	0.0	-100.0	0	7,132	0.0	0.2	-100.0	0	22,291	0.0	0.3	-100.0	
Acura	14,358	16,495	15,043	1.0	1.0	1.0	-2.1	3.4	45,911	45,475	1.0	1.0	1.0	81,368	86,415	1.0	1.0	-5.8	
Honda	95,932	113,959	94,915	6.5	7.2	6.2	-5.3	9.5	312,616	272,789	7.0	6.1	14.6	587,665	508,288	7.2	6.0	15.6	
Honda Total	110,290	130,454	109,958	7.5	8.3	7.2	-4.9	8.7	358,527	318,264	8.0	7.1	12.7	669,033	594,703	8.1	7.1	12.5	
Hyundai	34,807	36,545	37,007	2.4	2.3	2.4	7.1	1.9	106,353	102,675	2.4	2.3	3.6	199,331	190,109	2.4	2.3	4.9	
Isuzu	2,695	3,228	6,342	0.2	0.2	0.4	-6.1	-54.0	8,706	16,288	0.2	0.4	-46.5	18,285	28,916	0.2	0.3	-36.8	
Kia	20,311	22,007	22,498	1.4	1.4	1.5	3.8	-2.2	61,860	65,654	1.4	1.5	-5.8	119,506	121,215	1.5	1.4	-1.4	
Mazda	25,392	23,129	28,361	1.7	1.5	1.8	23.5	-3.0	68,195	74,980	1.5	1.7	-9.0	118,906	128,875	1.4	1.5	-7.7	
Mitsubishi	22,699	21,432	22,443	1.5	1.4	1.5	19.2	9.6	68,952	83,512	1.5	1.9	-17.4	139,209	174,051	1.7	2.1	-20.0	
Infiniti	9,204	11,149	6,971	0.6	0.7	0.5	-7.1	43.0	29,225	22,345	0.7	0.5	30.8	55,529	40,990	0.7	0.5	35.5	
Nissan	59,595	59,818	54,361	4.0	3.8	3.5	12.1	18.8	171,481	164,219	3.8	3.7	4.4	321,072	334,636	3.9	4.0	-4.1	
Nissan Diesel	26	30	28	0.0	0.0	0.0	-2.5	0.6	79	80	0.0	0.0	-1.3	151	155	0.0	0.0	-2.6	
Nissan Total	68,825	70,997	61,360	4.7	4.5	4.0	9.1	21.5	200,785	186,644	4.5	4.2	7.6	376,752	375,781	4.6	4.5	0.3	
Subaru	16,151	16,415	15,695	1.1	1.0	1.0	10.7	11.5	47,092	45,813	1.1	1.0	2.8	92,021	85,552	1.1	1.0	7.6	
Suzuki	6,260	5,862	6,206	0.4	0.4	0.4	20.1	9.3	18,103	18,891	0.4	0.4	-4.2	32,084	32,912	0.4	0.4	-2.5	
Lexus	20,951	23,840	20,325	1.4	1.5	1.3	-1.1	11.7	66,068	62,140	1.5	1.4	6.3	118,256	117,287	1.4	1.4	0.8	
Toyota	134,550	162,924	131,538	9.1	10.4	8.6	-7.1	10.8	427,981	406,585	9.6	9.1	5.3	784,886	761,066	9.6	9.0	3.1	
Toyota Total	155,501	186,764	151,863	10.6	11.9	9.9	-6.3	10.9	494,049	468,725	11.1	10.5	5.4	903,142	878,353	11.0	10.4	2.8	
ASIA TOTAL	462,931	516,833	464,173	31.4	32.8	30.2	0.8	8.0	1,432,622	1,388,578	32.2	31.0	3.2	2,668,269	2,632,758	32.5	31.3	1.3	
BMW	24,820	25,765	22,465	1.7	1.6	1.5	8.4	19.7	74,716	70,083	1.7	1.6	6.6	137,098	124,475	1.7	1.5	10.1	
Mercedes	17,270	19,181	16,161	1.2	1.2	1.1	1.3	15.8	54,405	52,714	1.2	1.2	3.2	106,053	102,992	1.3	1.2	3.0	
Porsche	2,711	3,008	2,134	0.2	0.2	0.1	1.4	37.6	8,608	6,356	0.2	0.1	35.4	13,215	11,427	0.2	0.1	15.6	
Audi	8,009	7,857	7,299	0.5	0.5	0.5	14.7	18.9	23,075	22,143	0.5	0.5	4.2	41,089	42,195	0.5	0.5	-2.6	
Volkswagen	25,808	27,941	32,659	1.8	1.8	2.1	3.9	-14.4	79,161	94,984	1.8	2.1	-16.7	145,958	170,019	1.8	2.0	-14.2	
Volkswagen Total	33,817	35,798	39,958	2.3	2.3	2.6	6.3	-8.3	102,236	117,127	2.3	2.6	-12.7	187,047	212,214	2.3	2.5	-11.9	
EUROPE TOTAL	78,618	83,752	80,718	5.3	5.3	5.3	5.6	5.5	239,965	246,280	5.4	5.5	-2.6	443,413	451,108	5.4	5.4	-1.7	
TOTAL LIGHT VEHICLES	1,473,866	1,573,514	1,536,501	100.0	100.0	100.0	5.4	3.9	4,455,483	4,485,155	100.0	100.0	-0.7	8,209,443	8,415,429	100.0	100.0	-2.4	
Seasonally Adjusted Annual Rate (In Millions)																			
Domestic Car	5.52	-	5.81	-	-	-	-	-	-	-	-	-	-	5.45	5.79	-	-	-	
Import Car	2.04	-	2.16	-	-	-	-	-	-	-	-	-	-	2.10	2.21	-	-	-	
Total Car	7.56	-	7.96	-	-	-	-	-	-	-	-	-	-	7.56	8.00	-	-	-	
Domestic Light Truck	7.55	-	7.28	-	-	-	-	-	-	-	-	-	-	7.32	7.36	-	-	-	
Import Light Truck	1.29	-	1.09	-	-	-	-	-	-	-	-	-	-	1.22	1.05	-	-	-	
Total Light Truck	8.84	-	8.37	-	-	-	-	-	-	-	-	-	-	8.55	8.41	-	-	-	
Domestic Light Vehicles	13.07	-	13.09	-	-	-	-	-	-	-	-	-	-	12.78	13.15	-	-	-	
Import Light Vehicles	3.33	-	3.25	-	-	-	-	-	-	-	-	-	-	3.33	3.26	-	-	-	
Total Light Vehicles	16.40	-	16.34	-	-	-	-	-	-	-	-	-	-	16.10	16.41	-	-	-	

Note: Light vehicles are cars and light trucks (GVW Class 1-3, under 14,001 lbs.). Data above combines domestically made and imported units.
DSR is daily sales rate. Prior month is the

Table 16. U.S. NEW CAR SALES BY LINE AND BRAND – JUNE 2003

	Month									Three-Month Period					Calendar Year-to-Date						
	Units			% Share of Market			DSR % Chg			Units		% Share			DSR		Units		% Share		Vol
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago	Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	% Chg
Chrysler 300M	2,102	2,909	3,198	0.3	0.4	0.4	-18.7	-28.8	7,484	9,110	0.4	0.4	-17.8	15,504	16,711	0.4	0.4	-7.2			
Chrysler Concorde	3,228	4,502	2,844	0.5	0.6	0.4	-19.3	23.0	10,131	9,356	0.5	0.4	8.3	20,317	17,626	0.5	0.4	15.3			
Chrysler Crossfire*	275	0	0	0.0	0.0	0.0	0.0	0.0	275	0	0.0	0.0	0.0	275	0	0.0	0.0	0.0	0.0	0.0	
Chrysler LHS	0	0	0	0.0	0.0	0.0	0.0	0.0	0	243	0.0	0.0	-100.0	0	552	0.0	0.0	-100.0			
Chrysler Prowler	103	21	114	0.0	0.0	0.0	451.8	-2.1	254	394	0.0	0.0	-35.5	511	929	0.0	0.0	-45.0			
Chrysler Sebring Convertible	4,300	4,216	5,418	0.6	0.6	0.7	14.7	-14.0	13,346	14,929	0.6	0.7	-10.6	24,608	28,151	0.6	0.7	-12.6			
Chrysler Sebring Coupe	1,020	1,265	942	0.1	0.2	0.1	-9.3	17.3	3,460	2,987	0.2	0.1	15.8	5,846	5,882	0.2	0.1	-0.6			
Chrysler Sebring Sedan	4,909	5,059	4,466	0.7	0.7	0.6	9.2	19.1	14,358	15,334	0.7	0.7	-6.4	25,650	32,045	0.7	0.8	-20.0			
Plymouth Neon	0	0	0	0.0	0.0	0.0	0.0	0.0	0	225	0.0	0.0	-100.0	0	439	0.0	0.0	-100.0			
Plymouth Prowler	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	166	0.0	0.0	-100.0			
Chrysler/Plymouth Total	15,937	17,972	16,982	2.3	2.5	2.2	-0.2	1.7	49,308	52,578	2.4	2.4	-6.2	92,711	102,501	2.4	2.5	-9.6			
Intrepid	9,528	10,942	12,748	1.4	1.5	1.7	-2.0	-19.0	30,450	38,924	1.5	1.7	-21.8	52,116	69,499	1.3	1.7	-25.0			
Neon	9,900	13,364	12,115	1.4	1.8	1.6	-16.7	-11.5	33,771	36,508	1.6	1.6	-7.5	65,927	68,096	1.7	1.6	-3.2			
Stratus Coupe	2,910	2,616	1,992	0.4	0.4	0.3	25.1	58.3	8,554	5,613	0.4	0.3	52.4	13,957	9,130	0.4	0.2	52.9			
Stratus Sedan	8,743	8,760	6,449	1.3	1.2	0.8	12.3	46.9	26,403	22,534	1.3	1.0	17.2	46,219	48,518	1.2	1.2	-4.7			
Viper	201	274	147	0.0	0.0	0.0	-17.5	48.1	656	463	0.0	0.0	41.7	1,245	832	0.0	0.0	49.6			
Dodge Total	31,282	35,956	33,451	4.5	4.9	4.4	-2.1	1.3	99,834	104,042	4.8	4.7	-4.0	179,464	196,075	4.6	4.7	-8.5			
Chrysler Domestic	46,944	53,928	50,433	6.8	7.4	6.6	-2.1	0.8	148,867	156,620	7.2	7.0	-5.0	271,900	298,576	7.0	7.2	-8.9			
Chrysler Import	275	0	0	0.0	0.0	0.0	0.0	0.0	275	0	0.0	0.0	0.0	275	0	0.0	0.0	0.0	0.0	0.0	0.0
CHRYSLER GROUP TOTAL (1)	47,219	53,928	50,433	6.9	7.4	6.6	-1.5	1.4	149,142	156,620	7.2	7.0	-4.8	272,175	298,576	7.0	7.2	-8.8			
Crown Victoria	7,772	8,083	7,717	1.1	1.1	1.0	8.2	9.1	23,769	20,540	1.1	0.9	15.7	43,454	41,889	1.1	1.0	3.7			
Escort	1,566	1,920	6,692	0.2	0.3	0.9	-8.2	-74.6	5,554	20,097	0.3	0.9	-72.4	12,759	35,401	0.3	0.9	-64.0			
Focus	21,152	22,636	22,471	3.1	3.1	3.0	5.1	2.0	62,252	65,886	3.0	2.9	-5.5	122,095	117,334	3.1	2.8	4.1			
Mustang	13,226	16,266	12,529	1.9	2.2	1.6	-8.5	14.4	46,904	39,976	2.3	1.8	17.3	78,169	71,790	2.0	1.7	8.9			
Taurus	29,899	26,131	30,071	4.3	3.6	4.0	28.7	7.7	83,819	89,880	4.1	4.0	-6.7	170,393	163,963	4.4	4.0	3.9			
Thunderbird	1,790	2,387	1,721	0.3	0.3	0.2	-15.6	12.7	5,812	5,928	0.3	0.3	-2.0	9,877	11,145	0.3	0.3	-11.4			
Ford Total	75,405	77,423	81,201	11.0	10.7	10.7	9.6	0.6	228,110	242,307	11.0	10.8	-5.9	436,747	441,522	11.2	10.7	-1.1			
Lincoln Continental	0	0	1,376	0.0	0.0	0.2	0.0	-100.0	0	3,943	0.0	0.2	-100.0	280	7,427	0.0	0.2	-96.2			
Lincoln LS	2,770	3,176	3,042	0.4	0.4	0.4	-1.9	-1.4	8,957	9,858	0.4	0.4	-9.1	16,907	19,232	0.4	0.5	-12.1			
Lincoln Town Car	6,069	5,422	6,505	0.9	0.7	0.9	25.9	1.1	15,663	17,927	0.8	0.8	-12.6	28,964	31,721	0.7	0.8	-8.7			
Mercury Cougar	0	0	1,755	0.0	0.0	0.2	0.0	-100.0	0	4,733	0.0	0.2	-100.0	2,024	7,992	0.1	0.2	-74.7			
Mercury Grand Marquis	9,017	7,957	7,698	1.3	1.1	1.0	27.5	26.9	24,201	21,892	1.2	1.0	10.5	44,429	39,530	1.1	1.0	12.4			
Mercury Sable	4,150	5,886	13,105	0.6	0.8	1.7	-20.7	-65.7	15,590	33,035	0.8	1.5	-52.8	31,298	52,947	0.8	1.3	-40.9			
Lincoln Mercury Total	22,006	22,441	33,481	3.2	3.1	4.4	10.3	-28.8	64,411	91,388	3.1	4.1	-29.5	123,902	158,849	3.2	3.8	-22.0			
S-Type*	1,426	1,388	1,569	0.2	0.2	0.2	15.6	-1.5	3,916	3,819	0.2	0.2	2.5	7,391	7,389	0.2	0.2	0.0			
Vanden Plas*	270	205	229	0.0	0.0	0.0	48.2	27.7	525	909	0.0	0.0	-42.2	660	1,450	0.0	0.0	-54.5			
X-Type*	2,341	2,223	2,762	0.3	0.3	0.4	18.5	-8.2	6,601	8,807	0.3	0.4	-25.0	12,241	18,933	0.3	0.5	-35.3			
XJ8/XJ6*	735	612	448	0.1	0.1	0.1	35.1	77.7	1,614	1,313	0.1	0.1	22.9	2,335	2,342	0.1	0.1	-0.3			
XJR*	164	113	70	0.0	0.0	0.0	63.3	153.8	347	277	0.0	0.0	25.3	560	549	0.0	0.0	2.0			
XK8*	246	285	318	0.0	0.0	0.0	-2.9	-16.2	797	1,128	0.0	0.1	-29.3	1,470	1,979	0.0	0.0	-25.7			
Jaguar Total	5,182	4,826	5,396	0.8	0.7	0.7	20.8	4.0	13,800	16,253	0.7	0.7	-15.1	24,657	32,642	0.6	0.8	-24.5			
40 Series*	1,604	1,237	1,974	0.2	0.2	0.3	45.9	-12.0	4,159	4,912	0.2	0.2	-15.3	8,820	8,832	0.2	0.2	-0.1			
60 Series*	3,509	3,547	4,021	0.5	0.5	0.5	11.3	-5.5	10,152	10,540	0.5	0.5	-3.7	18,555	20,360	0.5	0.5	-8.9			
70 Series*	1,791	1,786	1,180	0.3	0.2	0.2	12.8	64.4	4,987	3,556	0.2	0.2	40.2	8,566	7,155	0.2	0.2	19.7			
80 Series*	1,590	1,399	1,396	0.2	0.2	0.2	27.9	23.4	4,016	3,742	0.2	0.2	7.3	7,416	7,803	0.2	0.2	-5.0			
Volvo Total	8,494	7,969	8,571	1.2	1.1	1.1	19.9	7.4	23,314	22,750	1.1	1.0	2.5	43,357	44,150	1.1	1.1	-1.8			
Ford Domestic	97,411	99,864	114,682	14.1	13.7	15.1	9.7	-8.0	292,521	333,695	14.1	14.9	-12.3	560,649	600,371	14.4	14.5	-6.6			
Ford Import	13,676	12,795	13,967	2.0	1.8	1.8	20.2	6.1	37,114	39,003	1.8	1.7	-4.8	68,014	76,792	1.8	1.9	-11.4			
FORD TOTAL	111,087	112,659	128,649	16.1	15.5	16.9	10.9	-6.5	329,635	372,698	15.9	16.7	-11.6	628,663	677,163	16.2	16.4	-7.2			

Note: DSR is daily sales rate. Prior month is the immediately preceding month. Three-month period is sum of the current and two preceding months. Model year is Oct. 1-Sept. 30.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

(1) Chrysler Group is former Chrysler Corp. operations only.

Source: Ward's AutoInfoBank.

Table 17. U.S. NEW CAR SALES BY LINE AND BRAND – JUNE 2003 (Continued)

	Month									Three-Month Period					Calendar Year-to-Date				
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share		
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago		Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg
Century	5,999	5,988	15,272	0.9	0.8	2.0	12.7	-57.4	18,407	40,736	0.9	1.8	-54.8	50,236	67,768	1.3	1.6	-25.9	
LeSabre	15,434	11,538	11,394	2.2	1.6	1.5	50.5	46.7	35,954	35,141	1.7	1.6	2.3	58,239	61,946	1.5	1.5	-6.0	
Park Ave	2,507	2,992	2,129	0.4	0.4	0.3	-5.7	27.6	7,613	8,865	0.4	0.4	-14.1	13,756	15,055	0.4	0.4	-8.6	
Regal	1,393	3,262	4,051	0.2	0.4	0.5	-52.0	-62.7	6,659	7,877	0.3	0.4	-15.5	12,032	14,401	0.3	0.3	-16.5	
Riviera	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	
Buick Total	25,333	23,780	32,846	3.7	3.3	4.3	19.8	-16.4	68,633	92,619	3.3	4.1	-25.9	134,263	159,170	3.5	3.9	-15.6	
Catera*	0	0	11	0.0	0.0	0.0	0.0	-100.0	10	70	0.0	0.0	-85.7	15	218	0.0	0.0	-93.1	
CTS	4,408	4,651	3,466	0.6	0.6	0.5	6.6	37.8	14,810	10,445	0.7	0.5	41.8	25,766	14,703	0.7	0.4	75.2	
Deville	4,939	4,866	9,266	0.7	0.7	1.2	14.2	-42.3	15,693	20,011	0.8	0.9	-21.6	33,123	37,175	0.9	0.9	-10.9	
Eldorado	6	11	562	0.0	0.0	0.1	-38.6	-98.8	40	2,005	0.0	0.1	-98.0	185	3,617	0.0	0.1	-94.9	
Seville	1,357	1,773	2,236	0.2	0.2	0.3	-13.9	-34.3	4,303	5,569	0.2	0.2	-22.7	10,851	11,203	0.3	0.3	-3.1	
Cadillac Total	10,710	11,301	15,541	1.6	1.6	2.0	6.6	-25.3	34,856	38,100	1.7	1.7	-8.5	69,940	66,916	1.8	1.6	4.5	
Camaro	94	93	2,668	0.0	0.0	0.4	13.7	-96.2	358	8,714	0.0	0.4	-95.9	933	16,648	0.0	0.4	-94.4	
Cavalier	34,213	23,504	24,713	5.0	3.2	3.2	63.8	50.0	76,122	82,769	3.7	3.7	-8.0	128,345	139,611	3.3	3.4	-8.1	
Corvette	2,272	2,441	2,708	0.3	0.3	0.4	4.7	-9.1	10,962	7,933	0.5	0.4	38.2	16,946	15,607	0.4	0.4	8.6	
Impala	21,378	29,298	15,655	3.1	4.0	2.1	-17.9	47.9	75,163	45,358	3.6	2.0	65.7	133,948	94,558	3.4	2.3	41.7	
Lumina	0	0	1	0.0	0.0	0.0	0.0	-100.0	15	15	0.0	0.0	0.0	15	30	0.0	0.0	-50.0	
Malibu	13,965	14,846	21,597	2.0	2.0	2.8	5.8	-29.9	40,492	47,013	2.0	2.1	-13.9	79,224	88,258	2.0	2.1	-10.2	
Metro	0	0	0	0.0	0.0	0.0	0.0	0.0	1	9	0.0	0.0	-88.9	1	12	0.0	0.0	-91.7	
Monte Carlo	5,285	5,568	6,263	0.8	0.8	0.8	6.8	-8.6	16,574	15,983	0.8	0.7	3.7	31,134	31,215	0.8	0.8	-0.3	
Prizm	0	0	1,761	0.0	0.0	0.2	0.0	-100.0	12	5,570	0.0	0.2	-99.8	17	12,587	0.0	0.3	-99.9	
Chevrolet Total	77,207	75,750	75,366	11.2	10.4	9.9	14.7	11.0	219,699	213,364	10.6	9.5	3.0	390,563	398,526	10.1	9.6	-2.0	
Alero	7,613	10,092	10,766	1.1	1.4	1.4	-15.1	-23.4	25,100	24,004	1.2	1.1	4.6	50,836	50,274	1.3	1.2	1.1	
Aurora	298	319	998	0.0	0.0	0.1	5.1	-67.7	1,193	3,197	0.1	0.1	-62.7	2,262	5,554	0.1	0.1	-59.3	
Cutlass	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	
Intrigue	51	87	1,577	0.0	0.0	0.2	-34.1	-96.5	276	4,578	0.0	0.2	-94.0	634	8,696	0.0	0.2	-92.7	
Olds 88	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	
Oldsmobile Total	7,962	10,498	13,341	1.2	1.4	1.8	-14.7	-35.3	26,569	31,779	1.3	1.4	-16.4	53,732	64,524	1.4	1.6	-16.7	
Bonneville	1,716	2,327	3,420	0.2	0.3	0.4	-17.0	-45.6	7,087	8,844	0.3	0.4	-19.9	13,012	16,848	0.3	0.4	-22.8	
Firebird	59	100	2,006	0.0	0.0	0.3	-33.6	-96.8	300	6,370	0.0	0.3	-95.3	769	12,078	0.0	0.3	-93.6	
Grand Am	15,194	11,314	17,883	2.2	1.6	2.3	51.1	-8.0	36,777	45,939	1.8	2.1	-19.9	70,196	85,024	1.8	2.1	-17.4	
Grand Prix	11,535	8,938	11,388	1.7	1.2	1.5	45.2	9.7	27,994	35,384	1.4	1.6	-20.9	52,566	64,841	1.4	1.6	-18.9	
Sunfire	5,132	3,754	6,844	0.7	0.5	0.9	53.8	-18.8	12,045	23,897	0.6	1.1	-49.6	20,286	41,047	0.5	1.0	-50.6	
Vibe	5,568	5,361	4,027	0.8	0.7	0.5	16.8	49.8	16,047	9,921	0.8	0.4	61.7	34,089	12,475	0.9	0.3	173.3	
Pontiac Total	39,204	31,794	45,568	5.7	4.4	6.0	38.7	-6.8	100,250	130,355	4.8	5.8	-23.1	190,918	232,313	4.9	5.6	-17.8	
Ion	12,372	10,132	0	1.8	1.4	0.0	37.4	0.0	30,747	0	1.5	0.0	0.0	56,530	0	1.5	0.0	0.0	
Saturn L	5,180	8,945	12,535	0.8	1.2	1.6	-34.9	-55.2	19,685	28,858	1.0	1.3	-31.8	42,548	47,785	1.1	1.2	-11.0	
Saturn S	277	428	16,563	0.0	0.1	2.2	-27.2	-98.2	1,189	43,988	0.1	2.0	-97.3	6,508	70,515	0.2	1.7	-90.8	
Saturn Total	17,829	19,505	29,098	2.6	2.7	3.8	2.8	-33.6	51,621	72,846	2.5	3.3	-29.1	105,586	118,300	2.7	2.9	-10.7	
9-3*	2,675	3,658	2,351	0.4	0.5	0.3	-17.7	23.3	10,067	6,551	0.5	0.3	53.7	17,956	12,976	0.5	0.3	38.4	
9-5*	1,245	1,044	1,630	0.2	0.1	0.2	34.2	-17.3	3,522	4,869	0.2	0.2	-27.7	6,518	7,582	0.2	0.2	-14.0	
Saab Total	3,920	4,702	3,981	0.6	0.6	0.5	-6.2	6.7	13,589	11,420	0.7	0.5	19.0	24,474	20,558	0.6	0.5	19.0	
GM Domestic	178,245	172,628	211,749	25.9	23.8	27.8	16.2	-8.8	501,618	578,993	24.3	25.9	-13.4	944,987	1,039,531	24.3	25.2	-9.1	
GM Import	3,920	4,702	3,992	0.6	0.6	0.5	-6.2	6.4	13,599	11,490	0.7	0.5	18.4	24,489	20,776	0.6	0.5	17.9	
GM TOTAL	182,165	177,330	215,741	26.5	24.4	28.3	15.6	-8.5	515,217	590,483	24.9	26.4	-12.7	969,476	1,060,307	25.0	25.7	-8.6	
BIG THREE DOMESTIC	322,600	326,420	376,864	46.9	44.9	49.5	11.2	-7.3	943,006	1,069,308	45.6	47.8	-11.8	1,777,536	1,938,478	45.8	46.9	-8.3	
BIG THREE IMPORT	17,871	17,497	17,959	2.6	2.4	2.4	14.9	7.8	50,988	50,493	2.5	2.3	1.0	92,778	97,568	2.4	2.4	-4.9	
BIG THREE TOTAL	340,471	343,917	394,823	49.4	47.3	51.9	11.4	-6.6	993,994	1,119,801	48.1	50.1	-11.2	1,870,314	2,036,046	48.2	49.3	-8.1	

Note: DSR is daily sales rate. Prior month is the immediately preceding month. Three-month period is sum of the current and two preceding months. Model year is Oct. 1-Sept. 30.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico)

Source: Ward's AutoInfoBank.

Table 18. U.S. NEW CAR SALES BY LINE AND BRAND – JUNE 2003 (Continued)

	Month									Three-Month Period					Calendar Year-to-Date					
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share			Vol
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago		Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	
Lanos*	0	0	753	0.0	0.0	0.1	0.0	-100.0		0	2,201	0.0	0.1	-100.0	0	8,103	0.0	0.2	-100.0	
Leganza*	0	0	716	0.0	0.0	0.1	0.0	-100.0		0	2,093	0.0	0.1	-100.0	0	5,260	0.0	0.1	-100.0	
Nubira*	0	0	971	0.0	0.0	0.1	0.0	-100.0		0	2,838	0.0	0.1	-100.0	0	8,928	0.0	0.2	-100.0	
DAEWOO TOTAL	0	0	2,440	0.0	0.0	0.3	0.0	-100.0		0	7,132	0.0	0.3	-100.0	0	22,291	0.0	0.5	-100.0	
CL	595	733	1,104	0.1	0.1	0.1	-8.7	-41.6		2,110	3,413	0.1	0.2	-38.2	4,302	6,808	0.1	0.2	-36.8	
Integra*	0	0	0	0.0	0.0	0.0	0.0	0.0		0	2	0.0	0.0	-100.0	0	19	0.0	0.0	-100.0	
NSX*	24	29	15	0.0	0.0	0.0	-6.9	73.3		84	43	0.0	0.0	95.3	143	118	0.0	0.0	21.2	
RL*	559	671	697	0.1	0.1	0.1	-6.3	-13.1		1,899	2,189	0.1	0.1	-13.2	3,515	4,538	0.1	0.1	-22.5	
RSX*	2,449	2,815	2,955	0.4	0.4	0.4	-2.1	-10.2		7,386	8,856	0.4	0.4	-16.6	12,968	16,150	0.3	0.4	-19.7	
TL	4,371	4,883	5,552	0.6	0.7	0.7	0.7	-14.7		14,153	17,133	0.7	0.8	-17.4	26,948	32,072	0.7	0.8	-16.0	
TSX*	1,921	2,275	0	0.3	0.3	0.0	-5.0	0.0		6,031	0	0.3	0.0	0.0	6,032	0	0.2	0.0	0.0	
Acura Total	9,919	11,406	10,323	1.4	1.6	1.4	-2.2	4.1		31,663	31,636	1.5	1.4	0.1	53,908	59,705	1.4	1.4	-9.7	
Accord	26,638	30,954	29,549	3.9	4.3	3.9	-3.2	-2.3		84,229	85,093	4.1	3.8	-1.0	150,673	153,283	3.9	3.7	-1.7	
Accord*	4,179	6,256	3,568	0.6	0.9	0.5	-24.9	26.9		17,000	11,504	0.8	0.5	47.8	43,203	28,320	1.1	0.7	52.6	
Civic	22,477	26,167	26,372	3.3	3.6	3.5	-3.4	-7.7		71,620	80,384	3.5	3.6	-10.9	131,703	143,643	3.4	3.5	-8.3	
Civic*	2,553	2,976	2,804	0.4	0.4	0.4	-3.5	-1.4		8,579	8,577	0.4	0.4	0.0	21,306	11,913	0.5	0.3	78.8	
FCX*	0	0	0	0.0	0.0	0.0	0.0	0.0		0	0	0.0	0.0	0.0	1	0	0.0	0.0	0.0	
Insight*	80	99	178	0.0	0.0	0.0	-9.1	-51.3		289	607	0.0	0.0	-52.4	790	1,297	0.0	0.0	-39.1	
Prelude*	0	0	82	0.0	0.0	0.0	0.0	-100.0		0	449	0.0	0.0	-100.0	9	1,852	0.0	0.0	-99.5	
S2000*	732	998	904	0.1	0.1	0.1	-17.5	-12.3		2,567	2,941	0.1	0.1	-12.7	4,295	5,364	0.1	0.1	-19.9	
Honda Total	56,659	67,450	63,457	8.2	9.3	8.3	-5.5	-3.3		184,284	189,555	8.9	8.5	-2.8	351,980	345,672	9.1	8.4	1.8	
Honda Domestic	54,081	62,737	62,577	7.9	8.6	8.2	-3.0	-6.4		172,112	186,023	8.3	8.3	-7.5	313,626	335,806	8.1	8.1	-6.6	
Honda Import	12,497	16,119	11,203	1.8	2.2	1.5	-12.8	20.8		43,835	35,168	2.1	1.6	24.6	92,262	69,571	2.4	1.7	32.6	
HONDA TOTAL	66,578	78,856	73,780	9.7	10.8	9.7	-5.0	-2.2		215,947	221,191	10.4	9.9	-2.4	405,888	405,377	10.5	9.8	0.1	
Accent*	4,863	5,526	6,602	0.7	0.8	0.9	-1.0	-20.2		14,860	19,292	0.7	0.9	-23.0	28,085	38,642	0.7	0.9	-27.3	
Elantra*	9,127	10,170	12,568	1.3	1.4	1.7	1.0	-21.3		28,514	34,449	1.4	1.5	-17.2	57,813	59,686	1.5	1.4	-3.1	
Sonata*	7,647	6,467	6,112	1.1	0.9	0.8	33.0	35.5		21,077	17,115	1.0	0.8	23.1	39,342	34,777	1.0	0.8	13.1	
Tiburon*	2,209	2,553	2,299	0.3	0.4	0.3	-2.7	4.1		6,850	6,164	0.3	0.3	11.1	11,618	9,825	0.3	0.2	18.2	
XG350*	1,513	1,362	1,945	0.2	0.2	0.3	25.0	-15.7		4,210	4,902	0.2	0.2	-14.1	8,277	8,556	0.2	0.2	-3.3	
HYUNDAI TOTAL	25,359	26,078	29,526	3.7	3.6	3.9	9.4	-7.0		75,511	81,922	3.7	3.7	-7.8	145,135	151,486	3.7	3.7	-4.2	
Optima*	3,294	3,635	2,288	0.5	0.5	0.3	1.9	56.0		9,651	10,530	0.5	0.5	-8.3	15,115	18,010	0.4	0.4	-16.1	
Rio*	3,367	3,184	4,506	0.5	0.4	0.6	19.0	-19.1		9,428	11,306	0.5	0.5	-16.6	18,709	22,806	0.5	0.6	-18.0	
Sephia*	0	0	0	0.0	0.0	0.0	0.0	0.0		0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	
Spectra*	4,719	5,514	8,471	0.7	0.8	1.1	-3.7	-39.6		16,146	25,016	0.8	1.1	-35.5	34,823	42,533	0.9	1.0	-18.1	
KIA TOTAL	11,380	12,333	15,265	1.7	1.7	2.0	3.8	-19.2		35,225	46,852	1.7	2.1	-24.8	68,647	83,349	1.8	2.0	-17.6	
Mazda6	7,645	4,930	0	1.1	0.7	0.0	74.5	0.0		17,055	0	0.8	0.0	0.0	26,043	0	0.7	0.0	0.0	
Mazda 626	45	70	4,527	0.0	0.0	0.6	-27.7	-98.9		228	12,751	0.0	0.6	-98.2	1,538	21,184	0.0	0.5	-92.7	
Miata*	1,059	1,400	1,622	0.2	0.2	0.2	-14.9	-29.3		3,806	4,940	0.2	0.2	-23.0	5,721	7,729	0.1	0.2	-26.0	
Millenia*	86	139	1,368	0.0	0.0	0.2	-30.4	-93.2		417	4,658	0.0	0.2	-91.0	1,680	10,258	0.0	0.2	-83.6	
Protege*	7,675	7,025	10,734	1.1	1.0	1.4	22.9	-22.5		20,570	24,465	1.0	1.1	-15.9	35,621	41,681	0.9	1.0	-14.5	
Mazda Domestic	7,690	5,000	4,527	1.1	0.7	0.6	73.0	84.0		17,283	12,751	0.8	0.6	35.5	27,581	21,184	0.7	0.5	30.2	
Mazda Import	8,820	8,564	13,724	1.3	1.2	1.8	15.9	-30.4		24,793	34,063	1.2	1.5	-27.2	43,022	59,668	1.1	1.4	-27.9	
MAZDA TOTAL	16,510	13,564	18,251	2.4	1.9	2.4	36.9	-2.0		42,076	46,814	2.0	2.1	-10.1	70,603	80,852	1.8	2.0	-12.7	
Diamante*	394	863	816	0.1	0.1	0.1	-48.6	-47.7		1,960	2,998	0.1	0.1	-34.6	5,612	6,794	0.1	0.2	-17.4	
Eclipse	3,774	4,056	5,700	0.5	0.6	0.7	4.7	-28.3		12,013	19,774	0.6	0.9	-39.2	21,072	38,813	0.5	0.9	-45.7	
Galant	6,820	4,277	5,423	1.0	0.6	0.7	79.4	36.2		20,238	22,583	1.0	1.0	-10.4	39,590	51,658	1.0	1.3	-23.4	
Lancer*	4,028	4,712	4,323	0.6	0.6	0.6	-3.8	0.9		13,016	17,120	0.6	0.8	-24.0	28,195	34,862	0.7	0.8	-19.1	
Mirage*	0	1	780	0.0	0.0	0.1	-100.0	-100.0		2	3,364	0.0	0.2	-99.9	171	5,318	0.0	0.1	-96.8	
Mitsubishi Domestic	10,594	8,333	11,123	1.5	1.1	1.5	43.0	3.2		32,251	42,357	1.6	1.9	-23.9	60,662	90,471	1.6	2.2	-32.9	
Mitsubishi Import	4,422	5,576	5,919	0.6	0.8	0.8	-10.8	-19.1		14,978	23,482	0.7	1.0	-36.2	33,978	46,974	0.9	1.1	-27.7	
MITSUBISHI TOTAL	15,016	13,909	17,042	2.2	1.9	2.2	21.5	-4.5		47,229	65,839	2.3	2.9	-28.3	94,640	137,445	2.4	3.3	-31.1	

Note: DSR is daily sales rate. Prior month is the immediately preceding month. Three-month period is sum of the current and two preceding months. Model year is Oct. 1-Sept. 30.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 19. U.S. NEW CAR SALES BY LINE AND BRAND – JUNE 2003 (Continued)

	Month									Three-Month Period					Calendar Year-to-Date					
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share			Vol
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago		Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	
G20*	-1	1	503	0.0	0.0	0.1	-212.5	-100.2	0	2,250	0.0	0.1	-100.0	10	5,328	0.0	0.1	-99.8		
G35*	5,120	6,256	3,044	0.7	0.9	0.4	-7.9	82.2	15,962	9,628	0.8	0.4	65.8	30,198	11,775	0.8	0.3	156.5		
I35*	1,117	1,420	1,911	0.2	0.2	0.3	-11.5	-36.7	3,597	6,027	0.2	0.3	-40.3	7,237	13,865	0.2	0.3	-47.8		
J30*	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	1	0.0	0.0	-100.0		
M45*	316	298	0	0.0	0.0	0.0	19.3	0.0	896	0	0.0	0.0	0.0	1,961	0	0.1	0.0	0.0		
Q45*	156	190	232	0.0	0.0	0.0	-7.6	-27.2	520	871	0.0	0.0	-40.3	1,164	1,908	0.0	0.0	-39.0		
Infiniti Total	6,708	8,165	5,690	1.0	1.1	0.7	-7.6	27.7	20,975	18,776	1.0	0.8	11.7	40,570	32,877	1.0	0.8	23.4		
200SX	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	1	0.0	0.0	-100.0		
350Z*	2,720	3,568	0	0.4	0.5	0.0	-14.2	0.0	9,767	0	0.5	0.0	0.0	19,503	0	0.5	0.0	0.0		
Altima	20,274	17,228	17,773	2.9	2.4	2.3	32.4	23.6	50,734	55,089	2.5	2.5	-7.9	100,685	102,459	2.6	2.5	-1.7		
Altra EV*	0	2	0	0.0	0.0	0.0	-100.0	0.0	4	0	0.0	0.0	0.0	139	11	0.0	0.0	0.0		
Maxima	7,569	6,014	0	1.1	0.8	0.0	41.6	0.0	19,012	0	0.9	0.0	0.0	21,382	0	0.6	0.0	0.0		
Maxima*	819	3,248	7,657	0.1	0.4	1.0	-71.6	-88.4	10,222	22,871	0.5	1.0	-55.3	25,767	57,631	0.7	1.4	-55.3		
Sentra	9,103	8,613	9,214	1.3	1.2	1.2	18.9	7.0	24,291	26,873	1.2	1.2	-9.6	47,441	54,546	1.2	1.3	-13.0		
Nissan Total	40,485	38,673	34,644	5.9	5.3	4.6	17.8	26.6	114,030	104,833	5.5	4.7	8.8	214,917	214,648	5.5	5.2	0.1		
Nissan Domestic	36,946	31,855	26,987	5.4	4.4	3.5	30.5	48.3	94,037	81,962	4.5	3.7	14.7	169,508	157,006	4.4	3.8	8.0		
Nissan Import	10,247	14,983	13,347	1.5	2.1	1.8	-23.1	-16.8	40,968	41,647	2.0	1.9	-1.6	85,979	90,519	2.2	2.2	-5.0		
NISSAN TOTAL	47,193	46,838	40,334	6.9	6.4	5.3	13.4	26.8	135,005	123,609	6.5	5.5	9.2	255,487	247,525	6.6	6.0	3.2		
Impreza*	2,883	3,459	3,144	0.4	0.5	0.4	-6.2	-0.7	9,170	10,046	0.4	0.4	-8.7	18,486	19,896	0.5	0.5	-7.1		
Legacy	6,809	7,190	7,362	1.0	1.0	1.0	6.5	0.2	20,472	21,657	1.0	1.0	-5.5	40,239	40,985	1.0	1.0	-1.8		
SUBARU TOTAL	9,692	10,649	10,506	1.4	1.5	1.4	2.4	-0.1	29,642	31,703	1.4	1.4	-6.5	58,725	60,881	1.5	1.5	-3.5		
Aerio*	1,845	1,710	2,162	0.3	0.2	0.3	21.4	-7.6	6,153	4,092	0.3	0.2	50.4	12,151	4,520	0.3	0.1	168.8		
Esteem*	5	16	386	0.0	0.0	0.1	-64.8	-98.6	49	1,286	0.0	0.1	-96.2	91	3,393	0.0	0.1	-97.3		
Swift	0	0	9	0.0	0.0	0.0	0.0	-100.0	0	55	0.0	0.0	-100.0	0	174	0.0	0.0	-100.0		
Suzuki Domestic	0	0	9	0.0	0.0	0.0	0.0	-100.0	0	55	0.0	0.0	-100.0	0	174	0.0	0.0	-100.0		
Suzuki Import	1,850	1,726	2,548	0.3	0.2	0.3	20.6	-21.3	6,202	5,378	0.3	0.2	15.3	12,242	7,913	0.3	0.2	54.7		
SUZUKI TOTAL	1,850	1,726	2,557	0.3	0.2	0.3	20.6	-21.6	6,202	5,433	0.3	0.2	14.2	12,242	8,087	0.3	0.2	51.4		
ES 300*	5,518	5,952	6,325	0.8	0.8	0.8	4.3	-5.5	16,769	18,837	0.8	0.8	-11.0	30,693	35,645	0.8	0.9	-13.9		
GS 300*	1,016	1,058	1,072	0.1	0.1	0.1	8.0	2.7	2,926	3,478	0.1	0.2	-15.9	5,252	6,983	0.1	0.2	-24.8		
GS 430*	175	190	224	0.0	0.0	0.0	3.6	-15.4	564	716	0.0	0.0	-21.2	1,027	1,276	0.0	0.0	-19.5		
IS 300*	1,381	1,504	2,306	0.2	0.2	0.3	3.3	-35.1	4,158	6,498	0.2	0.3	-36.0	7,550	10,654	0.2	0.3	-29.1		
LS 430*	1,589	1,848	2,272	0.2	0.3	0.3	-3.3	-24.2	5,089	7,009	0.2	0.3	-27.4	9,592	13,049	0.2	0.3	-26.5		
SC 430*	921	1,081	1,321	0.1	0.1	0.2	-4.2	-24.5	2,960	4,155	0.1	0.2	-28.8	5,206	8,312	0.1	0.2	-37.4		
Lexus Total	10,600	11,633	13,520	1.5	1.6	1.8	2.5	-15.1	32,466	40,693	1.6	1.8	-20.2	59,320	75,919	1.5	1.8	-21.9		
Avalon	4,167	4,804	5,621	0.6	0.7	0.7	-2.4	-19.7	13,473	17,324	0.7	0.8	-22.2	26,489	33,745	0.7	0.8	-21.5		
Camry	32,267	42,006	29,714	4.7	5.8	3.9	-13.6	17.6	105,504	95,941	5.1	4.3	10.0	184,848	176,558	4.8	4.3	4.7		
Camry*	1,519	1,726	6,773	0.2	0.2	0.9	-1.0	-75.7	4,809	19,749	0.2	0.9	-75.6	19,469	49,047	0.5	1.2	-60.3		
Celica*	1,456	1,747	2,218	0.2	0.2	0.3	-6.2	-28.9	4,654	7,033	0.2	0.3	-33.8	8,170	12,851	0.2	0.3	-36.4		
Corolla/Matrix	22,435	27,677	19,764	3.3	3.8	2.6	-8.8	23.0	73,622	68,068	3.6	3.0	8.2	133,960	114,992	3.4	2.8	16.5		
Corolla*	6,161	8,253	2,832	0.9	1.1	0.4	-16.0	135.7	21,443	4,105	1.0	0.2	422.4	37,102	4,105	1.0	0.1	803.8		
Echo*	3,691	3,689	2,685	0.5	0.5	0.4	12.6	48.9	10,190	7,531	0.5	0.3	35.3	19,746	15,350	0.5	0.4	28.6		
MR2*	235	340	492	0.0	0.0	0.1	-22.2	-48.3	891	1,485	0.0	0.1	-40.0	1,615	2,567	0.0	0.1	-37.1		
Prius*	1,069	1,233	1,369	0.2	0.2	0.2	-2.5	-15.4	3,759	4,851	0.2	0.2	-22.5	9,865	10,049	0.3	0.2	-1.8		
Scion xA*	451	0	0	0.1	0.0	0.0	0.0	0.0	451	0	0.0	0.0	0.0	451	0	0.0	0.0	0.0		
Scion xB*	900	0	0	0.1	0.0	0.0	0.0	0.0	900	0	0.0	0.0	0.0	900	0	0.0	0.0	0.0		
Toyota Total	74,351	91,475	71,468	10.8	12.6	9.4	-8.6	12.7	239,696	226,087	11.6	10.1	6.0	442,615	419,264	11.4	10.2	5.6		
Toyota Domestic	58,869	74,487	55,099	8.5	10.2	7.2	-11.1	15.7	192,599	181,333	9.3	8.1	6.2	345,297	325,295	8.9	7.9	6.1		
Toyota Import	26,082	28,621	29,889	3.8	3.9	3.9	2.5	-5.5	79,563	85,447	3.8	3.8	-6.9	156,638	169,888	4.0	4.1	-7.8		
TOYOTA TOTAL	84,951	103,108	84,988	12.3	14.2	11.2	-7.3	8.3	272,162	266,780	13.2	11.9	2.0	501,935	495,183	12.9	12.0	1.4		
ASIA DOMESTIC	174,989	189,602	167,684	25.4	26.1	22.0	3.8	13.1	528,754	526,138	25.6	23.5	0.5	956,913	970,921	24.6	23.5	-1.4		
ASIA IMPORT	103,540	117,459	127,005	15.0	16.2	16.7	-0.8	-11.7	330,245	371,137	16.0	16.6	-11.0	656,389	721,555	16.9	17.5	-9.0		
ASIA TOTAL	278,529	307,061	294,689	40.5	42.2	38.7	2.0	2.4	858,999	897,275	41.5	40.1	-4.3	1,613,302	1,692,476	41.5	41.0	-4.7		

Note: DSR is daily sales rate. Prior month is the immediately preceding month. Three-month period is sum of the current and two preceding months. Model year is Oct. 1-Sept. 30.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 20. U.S. NEW CAR SALES BY LINE AND BRAND – JUNE 2003 (Continued)

	Month									Three-Month Period					Calendar Year-to-Date					
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share			Vol
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago		Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	
3-Series*	10,545	11,143	9,633	1.5	1.5	1.3	6.5	18.6	31,542	31,626	1.5	1.4	-0.3	58,972	58,287	1.5	1.4	1.2		
5-Series*	4,642	4,491	3,690	0.7	0.6	0.5	16.3	36.3	13,718	11,747	0.7	0.5	16.8	23,210	22,339	0.6	0.5	3.9		
7-Series*	1,577	1,973	1,855	0.2	0.3	0.2	-10.1	-7.9	5,303	6,189	0.3	0.3	-14.3	9,935	10,743	0.3	0.3	-7.5		
Z3	4	8	789	0.0	0.0	0.1	-43.8	-99.5	18	2,712	0.0	0.1	-99.3	133	4,354	0.0	0.1	-96.9		
Z4	1,751	1,932	0	0.3	0.3	0.0	2.0	0.0	5,734	0	0.3	0.0	0.0	9,859	0	0.3	0.0	0.0		
Z8*	41	63	32	0.0	0.0	0.0	-26.8	38.8	149	155	0.0	0.0	-3.9	244	315	0.0	0.0	-22.5		
Mini Cooper*	2,916	3,310	2,597	0.4	0.5	0.3	-0.9	21.6	9,347	5,952	0.5	0.3	57.0	17,530	6,739	0.5	0.2	160.1		
BMW Domestic	1,755	1,940	789	0.3	0.3	0.1	1.8	141.0	5,752	2,712	0.3	0.1	112.1	9,992	4,354	0.3	0.1	129.5		
BMW Import	19,721	20,980	17,807	2.9	2.9	2.3	5.7	20.0	60,059	55,669	2.9	2.5	7.9	109,891	98,423	2.8	2.4	11.7		
BMW TOTAL	21,476	22,920	18,596	3.1	3.2	2.4	5.4	25.1	65,811	58,381	3.2	2.6	12.7	119,883	102,777	3.1	2.5	16.6		
C-Class*	5,767	5,371	5,516	0.8	0.7	0.7	20.8	13.3	16,007	17,724	0.8	0.8	-9.7	33,574	32,857	0.9	0.8	2.2		
CL*	276	376	333	0.0	0.1	0.0	-17.4	-10.2	1,036	1,161	0.1	0.1	-10.8	1,961	2,022	0.1	0.0	-3.0		
CLK*	1,170	2,226	1,307	0.2	0.3	0.2	-40.9	-3.0	5,454	4,112	0.3	0.2	32.6	9,752	8,862	0.3	0.2	10.0		
E-Class*	4,232	4,755	1,886	0.6	0.7	0.2	0.1	143.1	13,254	7,167	0.6	0.3	84.9	25,979	16,563	0.7	0.4	56.8		
S-Class*	1,621	1,989	1,346	0.2	0.3	0.2	-8.3	30.5	5,652	5,350	0.3	0.2	5.6	10,902	9,988	0.3	0.2	9.2		
SL*	973	1,007	1,082	0.1	0.1	0.1	8.7	-2.6	3,212	3,765	0.2	0.2	-14.7	5,732	7,416	0.1	0.2	-22.7		
SLK*	617	699	791	0.1	0.1	0.1	-0.7	-15.5	1,907	2,616	0.1	0.1	-27.1	3,173	4,481	0.1	0.1	-29.2		
Maybach*	13	0	0	0.0	0.0	0.0	0.0	0.0	13	0	0.0	0.0	0.0	13	0	0.0	0.0	0.0		
MERCEDES TOTAL	14,669	16,423	12,261	2.1	2.3	1.6	0.5	29.6	46,535	41,895	2.2	1.9	11.1	91,086	82,189	2.3	2.0	10.8		
911*	790	950	1,020	0.1	0.1	0.1	-6.4	-16.1	2,616	3,171	0.1	0.1	-17.5	4,752	5,969	0.1	0.1	-20.4		
Boxster*	520	670	1,114	0.1	0.1	0.1	-12.7	-49.4	1,850	3,185	0.1	0.1	-41.9	3,467	5,458	0.1	0.1	-36.5		
PORSCHE TOTAL	1,310	1,620	2,134	0.2	0.2	0.3	-9.0	-33.5	4,466	6,356	0.2	0.3	-29.7	8,219	11,427	0.2	0.3	-28.1		
A4*	4,031	3,952	3,364	0.6	0.5	0.4	14.7	29.8	11,470	10,635	0.6	0.5	7.9	20,119	21,653	0.5	0.5	-7.1		
A4 Cabrio*	655	1,010	0	0.1	0.1	0.0	-27.0	0.0	2,696	0	0.1	0.0	0.0	4,524	0	0.1	0.0	0.0		
A6*	1,526	1,560	2,564	0.2	0.2	0.3	10.0	-35.5	4,644	7,152	0.2	0.3	-35.1	8,834	12,183	0.2	0.3	-27.5		
A8*	443	147	85	0.1	0.0	0.0	239.0	464.6	637	316	0.0	0.0	101.6	953	747	0.0	0.0	27.6		
RS6*	1	0	0	0.0	0.0	0.0	0.0	0.0	1	0	0.0	0.0	0.0	1	0	0.0	0.0	0.0		
TT*	843	712	787	0.1	0.1	0.1	33.2	16.0	2,214	2,528	0.1	0.1	-12.4	4,094	4,828	0.1	0.1	-15.2		
Audi Total	7,499	7,381	6,800	1.1	1.0	0.9	14.3	19.5	21,662	20,631	1.0	0.9	5.0	38,525	39,411	1.0	1.0	-2.2		
Beetle	2,532	2,916	4,486	0.4	0.4	0.6	-2.3	-38.9	8,309	13,546	0.4	0.6	-38.7	16,029	25,577	0.4	0.6	-37.3		
Beetle Cabrio	2,288	2,598	0	0.3	0.4	0.0	-0.9	0.0	7,904	0	0.4	0.0	0.0	13,087	0	0.3	0.0	0.0		
Cabrio	1	1	1,278	0.0	0.0	0.2	12.5	-99.9	6	3,870	0.0	0.2	-99.8	38	6,214	0.0	0.2	-99.4		
Golf*	2,973	2,916	3,029	0.4	0.4	0.4	14.7	6.3	8,070	8,290	0.4	0.4	-2.7	14,130	14,802	0.4	0.4	-4.5		
Jetta	10,198	11,392	14,863	1.5	1.6	2.0	0.7	-25.7	31,331	40,902	1.5	1.8	-23.4	58,616	71,654	1.5	1.7	-18.2		
Passat*	6,605	7,695	8,273	1.0	1.1	1.1	-3.4	-13.5	21,306	26,318	1.0	1.2	-19.0	40,505	47,949	1.0	1.2	-15.5		
Volkswagen Total	24,597	27,518	31,929	3.6	3.8	4.2	0.6	-16.5	76,926	92,926	3.7	4.2	-17.2	142,405	166,196	3.7	4.0	-14.3		
Volkswagen Domestic	15,019	16,907	20,627	2.2	2.3	2.7	-0.1	-21.1	47,550	58,318	2.3	2.6	-18.5	87,770	103,445	2.3	2.5	-15.2		
Volkswagen Import	17,077	17,992	18,102	2.5	2.5	2.4	6.8	2.2	51,038	55,239	2.5	2.5	-7.6	93,160	102,162	2.4	2.5	-8.8		
VOLKSWAGEN TOTAL	32,096	34,899	38,729	4.7	4.8	5.1	3.5	-10.2	98,588	113,557	4.8	5.1	-13.2	180,930	205,607	4.7	5.0	-12.0		
EUROPE DOMESTIC	16,774	18,847	21,416	2.4	2.6	2.8	0.1	-15.1	53,302	61,030	2.6	2.7	-12.7	97,762	107,799	2.5	2.6	-9.3		
EUROPE IMPORT	52,777	57,015	50,304	7.7	7.8	6.6	4.1	13.7	162,098	159,159	7.8	7.1	1.8	302,356	294,201	7.8	7.1	2.8		
EUROPE TOTAL	69,551	75,862	71,720	10.1	10.4	9.4	3.1	5.1	215,400	220,189	10.4	9.8	-2.2	400,118	402,000	10.3	9.7	-0.5		
TOTAL DOMESTIC CAR	514,363	534,869	565,964	74.7	73.6	74.3	8.2	-1.5	1,525,062	1,656,476	73.7	74.0	-7.9	2,832,211	3,017,198	72.9	73.0	-6.1		
TOTAL IMPORT CAR	174,188	191,971	195,268	25.3	26.4	25.7	2.1	-3.4	543,331	580,789	26.3	26.0	-6.4	1,051,523	1,113,324	27.1	27.0	-5.6		
TOTAL CARS	688,551	726,840	761,232	100.0	100.0	100.0	6.6	-2.0	2,068,393	2,237,265	100.0	100.0	-7.5	3,883,734	4,130,522	100.0	100.0	-6.0		

Note: DSR is daily sales rate. Prior month is the immediately preceding month. Three-month period is sum of the current and two preceding months. Model year is Oct. 1-Sept. 30.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 21. U.S. NEW LIGHT TRUCK SALES BY LINE AND BRAND – JUNE 2003

	Month									Three-Month Period					Calendar Year-to-Date					
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share			Vol
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago		Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	
Chrysler Pacifica	6,642	2,471	0	0.8	0.3	0.0	202.4	0.0	10,919	0	0.5	0.0	0.0	0.0	11,470	0	0.3	0.0	0.0	
Chrysler PT Cruiser	10,711	10,563	13,134	1.4	1.2	1.7	14.1	-11.7	31,260	39,989	1.3	1.8	-21.8	62,014	75,660	1.4	1.8	-18.0		
Chrysler Town & Country	12,822	14,131	13,168	1.6	1.7	1.7	2.1	5.5	38,531	38,683	1.6	1.7	-0.4	68,196	70,489	1.6	1.6	-3.3		
Chrysler Voyager	1,722	1,880	4,128	0.2	0.2	0.5	3.0	-54.8	5,156	12,521	0.2	0.6	-58.8	10,260	23,272	0.2	0.5	-55.9		
Jeep Cherokee	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0.0	
Jeep Grand Cherokee	15,099	15,919	16,149	1.9	1.9	2.1	6.7	1.3	47,207	51,991	2.0	2.3	-9.2	89,728	103,298	2.1	2.4	-13.1		
Jeep Liberty	12,147	15,908	13,243	1.5	1.9	1.7	-14.1	-0.6	40,900	38,762	1.7	1.7	5.5	78,105	73,642	1.8	1.7	6.1		
Jeep Wrangler	6,599	7,557	6,690	0.8	0.9	0.9	-1.8	6.9	20,044	19,521	0.8	0.9	2.7	33,271	31,908	0.8	0.7	4.3		
Chrysler/Jeep Total	65,742	68,429	66,512	8.4	8.1	8.6	8.1	7.1	194,017	201,467	8.1	9.0	-3.7	353,044	378,269	8.2	8.8	-6.7		
Caravan	22,925	23,872	26,090	2.9	2.8	3.4	8.0	-4.8	69,460	82,370	2.9	3.7	-15.7	133,411	144,138	3.1	3.4	-7.4		
Dakota	9,926	11,417	11,946	1.3	1.3	1.5	-2.2	-10.0	31,545	37,981	1.3	1.7	-16.9	59,525	67,863	1.4	1.6	-12.3		
Durango	9,669	12,588	9,533	1.2	1.5	1.2	-13.6	9.9	30,760	27,225	1.3	1.2	13.0	55,848	54,379	1.3	1.3	2.7		
Ram Pickup	41,115	44,074	34,053	5.2	5.2	4.4	4.9	30.8	120,827	101,610	5.1	4.5	18.9	218,301	195,339	5.0	4.6	11.8		
Ram Van	2,272	2,987	2,451	0.3	0.4	0.3	-14.4	0.4	7,410	7,323	0.3	0.3	1.2	12,634	14,282	0.3	0.3	-11.5		
Ram Wagon	0	0	1,804	0.0	0.0	0.2	0.0	-100.0	0	5,210	0.0	0.2	-100.0	0	9,159	0.0	0.2	-100.0		
Sprinter Van*	79	93	0	0.0	0.0	0.0	-4.4	0.0	243	0	0.0	0.0	0.0	243	0	0.0	0.0	0.0		
Sprinter Wagon*	15	23	0	0.0	0.0	0.0	-26.6	0.0	55	0	0.0	0.0	0.0	55	0	0.0	0.0	0.0		
Dodge Total	86,001	95,054	85,877	11.0	11.2	11.1	1.8	8.5	260,300	261,719	10.9	11.6	-0.5	480,017	485,160	11.1	11.3	-1.1		
CHRYSLER GROUP TOTAL LT-DUTY (1)	151,743	163,483	152,389	19.3	19.3	19.7	4.4	7.9	454,317	463,186	19.0	20.6	-1.9	833,061	863,429	19.3	20.2	-3.5		
Club Wagon	3,593	3,902	3,334	0.5	0.5	0.4	3.6	16.7	11,178	9,039	0.5	0.4	23.7	19,113	15,523	0.4	0.4	23.1		
Econoline	10,490	12,612	14,483	1.3	1.5	1.9	-6.4	-21.5	35,239	41,877	1.5	1.9	-15.9	66,448	71,048	1.5	1.7	-6.5		
Escape	14,709	16,061	12,532	1.9	1.9	1.6	3.0	27.2	42,710	39,029	1.8	1.7	9.4	78,768	68,993	1.8	1.6	14.2		
Excursion	2,051	2,404	2,186	0.3	0.3	0.3	-4.0	1.6	6,477	7,082	0.3	0.3	-8.5	11,844	15,107	0.3	0.4	-21.6		
Expedition	15,039	19,182	15,521	1.9	2.3	2.0	-11.8	5.0	52,048	38,584	2.2	1.7	34.9	87,696	75,155	2.0	1.8	16.7		
Explorer	32,140	35,423	38,279	4.1	4.2	4.9	2.1	-9.0	97,751	105,908	4.1	4.7	-7.7	179,341	195,845	4.1	4.6	-8.4		
F-Series Pickup Light-Duty	70,611	72,237	70,645	9.0	8.5	9.1	10.0	8.3	207,962	208,182	8.7	9.3	-0.1	382,578	396,921	8.8	9.3	-3.6		
<i>Total F-Series Pickup</i>	<i>73,938</i>	<i>75,591</i>	<i>73,929</i>	<i>9.4</i>	<i>8.9</i>	<i>9.5</i>	<i>10.0</i>	<i>8.3</i>	<i>218,528</i>	<i>220,863</i>	<i>9.2</i>	<i>9.8</i>	<i>-1.1</i>	<i>402,072</i>	<i>418,633</i>	<i>9.3</i>	<i>9.8</i>	<i>-4.0</i>		
Ranger	16,823	18,151	20,005	2.1	2.1	2.6	4.3	-8.9	52,836	59,026	2.2	2.6	-10.5	108,668	113,814	2.5	2.7	-4.5		
Windstar Van	154	333	424	0.0	0.0	0.1	-48.0	-60.7	1,303	1,490	0.1	0.1	-12.6	2,247	2,674	0.1	0.1	-16.0		
Windstar Wagon	12,585	11,343	13,461	1.6	1.3	1.7	24.8	1.3	33,857	40,489	1.4	1.8	-16.4	68,157	74,978	1.6	1.7	-9.1		
Ford Total Light-Duty	178,195	191,648	190,870	22.7	22.6	24.6	4.6	1.1	541,361	550,706	22.7	24.5	-1.7	1,004,860	1,030,058	23.2	24.0	-2.4		
Lincoln Aviator	2,283	2,793	0	0.3	0.3	0.0	-8.0	0.0	7,539	0	0.3	0.0	0.0	12,472	0	0.3	0.0	0.0		
Lincoln Blackwood	0	0	175	0.0	0.0	0.0	0.0	-100.0	0	494	0.0	0.0	-100.0	153	906	0.0	0.0	-83.1		
Lincoln Navigator	3,125	4,087	2,474	0.4	0.5	0.3	-14.0	36.8	10,494	5,830	0.4	0.3	80.0	17,638	12,688	0.4	0.3	39.0		
Mercury Mountaineer	4,350	4,249	3,407	0.6	0.5	0.4	15.2	38.3	12,138	10,290	0.5	0.5	18.0	21,924	21,241	0.5	0.5	3.2		
Mercury Villager	0	0	1,504	0.0	0.0	0.2	0.0	-100.0	0	4,635	0.0	0.2	-100.0	0	8,159	0.0	0.2	-100.0		
Lincoln Mercury Total	9,758	11,129	7,560	1.2	1.3	1.0	-1.4	39.8	30,171	21,249	1.3	0.9	42.0	52,187	42,994	1.2	1.0	21.4		
Discovery*	1,671	1,461	1,340	0.2	0.2	0.2	28.7	35.1	4,473	4,045	0.2	0.2	10.6	8,318	7,933	0.2	0.2	4.9		
Freelander*	933	893	1,442	0.1	0.1	0.2	17.5	-29.9	2,652	4,165	0.1	0.2	-36.3	5,039	7,470	0.1	0.2	-32.5		
Range Rover*	765	836	1,223	0.1	0.1	0.2	2.9	-32.2	2,350	1,573	0.1	0.1	49.4	4,483	3,259	0.1	0.1	37.6		
Land Rover Total	3,369	3,190	4,005	0.4	0.4	0.5	18.8	-8.9	9,475	9,783	0.4	0.4	-3.1	17,840	18,662	0.4	0.4	-4.4		
Cross Country*	1,566	1,359	2,388	0.2	0.2	0.3	29.6	-29.0	4,706	5,269	0.2	0.2	-10.7	8,738	9,822	0.2	0.2	-11.0		
XC90*	3,279	3,792	0	0.4	0.4	0.0	-2.7	0.0	9,334	0	0.4	0.0	0.0	15,427	0	0.4	0.0	0.0		
Volvo Total	4,845	5,151	2,388	0.6	0.6	0.3	5.8	119.8	14,040	5,269	0.6	0.2	166.5	24,165	9,822	0.6	0.2	146.0		
Ford Domestic Light-Duty	187,953	202,777	198,430	23.9	23.9	25.6	4.3	2.6	571,532	571,955	23.9	25.4	-0.1	1,057,047	1,073,052	24.4	25.0	-1.5		
Ford Import Light-Duty	8,214	8,341	6,393	1.0	1.0	0.8	10.8	39.2	23,515	15,052	1.0	0.7	56.2	42,005	28,484	1.0	0.7	47.5		
FORD TOTAL LIGHT-DUTY	196,167	211,118	204,823	25.0	24.9	26.4	4.5	3.8	595,047	587,007	24.9	26.1	1.4	1,099,052	1,101,536	25.4	25.7	-0.2		
F-Series Pickup Medium-Duty	3,327	3,354	3,284	0.4	0.4	0.4	11.6	9.8	10,566	12,681	0.4	0.6	-16.7	19,494	21,712	0.5	0.5	-10.2		
Other Medium-Duty	671	535	544	0.1	0.1	0.1	41.1	33.6	1,707	1,878	0.1	0.1	-9.1	2,960	3,625	0.1	0.1	-18.3		
FORD TOTAL TRUCK	200,165	215,007	208,651	25.5	25.4	26.9	4.7	3.9	607,320	601,566	25.4	26.8	1.0	1,121,506	1,126,873	25.9	26.3	-0.5		

Note: DSR is daily sales rate. Prior month is the immediately preceding month. Three-month period is sum of the current and two preceding months. Model year is Oct. 1-Sept. 30.

Light trucks have GVW under 14,001 lbs. (GVW Classes 1-3). Some makers' medium and heavy-truck sales are reported above but are not included in the light-duty totals.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

(1) Chrysler Group is former Chrysler Corp. operations only

Source: Ward's AutoInfoBank.

Table 22. U.S. NEW LIGHT TRUCK SALES BY LINE AND BRAND – JUNE 2003 (Continued)

	Month									Three-Month Period					Calendar Year-to-Date				
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share		
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago	Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	
Rendezvous	4,006	6,346	5,661	0.5	0.7	0.7	-29.0	-23.3	16,221	13,975	0.7	0.6	16.1	33,880	30,154	0.8	0.7	12.4	
Buick Total	4,006	6,346	5,661	0.5	0.7	0.7	-29.0	-23.3	16,221	13,975	0.7	0.6	16.1	33,880	30,154	0.8	0.7	12.4	
Escalade	2,492	2,861	2,965	0.3	0.3	0.4	-2.0	-8.9	8,349	8,421	0.3	0.4	-0.9	15,123	16,786	0.3	0.4	-9.9	
Escalade ESV	1,044	1,116	0	0.1	0.1	0.0	5.2	0.0	3,391	0	0.1	0.0	0.0	5,657	0	0.1	0.0	0.0	
Escalade EXT	914	893	1,190	0.1	0.1	0.2	15.1	-16.8	2,690	3,346	0.1	0.1	-19.6	4,826	5,928	0.1	0.1	-18.6	
Cadillac Total	4,450	4,870	4,155	0.6	0.6	0.5	2.8	16.0	14,430	11,767	0.6	0.5	22.6	25,606	22,714	0.6	0.5	12.7	
Astro Van	1,359	1,421	1,732	0.2	0.2	0.2	7.6	-15.0	4,433	5,071	0.2	0.2	-12.6	8,507	9,526	0.2	0.2	-10.7	
Astro Wagon	2,524	3,642	3,205	0.3	0.4	0.4	-22.0	-14.7	10,244	11,043	0.4	0.5	-7.2	14,723	18,484	0.3	0.4	-20.3	
Avalanche	8,647	8,730	6,675	1.1	1.0	0.9	11.4	40.3	24,075	20,125	1.0	0.9	19.6	43,086	44,079	1.0	1.0	-2.3	
C/K Pickup Light-Duty	0	0	0	0.0	0.0	0.0	0.0	0.0	0	205	0.0	0.0	-100.0	0	292	0.0	0.0	-100.0	
Express Cargo	8,134	8,042	7,020	1.0	0.9	0.9	13.8	25.5	24,493	22,321	1.0	1.0	9.7	41,002	41,612	0.9	1.0	-1.5	
Express Passenger	1,889	1,682	1,396	0.2	0.2	0.2	26.3	46.6	5,162	5,523	0.2	0.2	-6.5	8,700	9,132	0.2	0.2	-4.7	
P Model	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	
S-10	16,285	13,648	15,467	2.1	1.6	2.0	34.2	14.1	41,844	44,688	1.8	2.0	-6.4	73,371	82,558	1.7	1.9	-11.1	
S-Blazer	3,768	5,257	11,526	0.5	0.6	1.5	-19.4	-64.6	13,112	32,456	0.5	1.4	-59.6	25,744	63,420	0.6	1.5	-59.4	
Silverado Pickup Light-Duty	56,568	63,330	51,635	7.2	7.5	6.7	0.5	18.7	185,278	159,302	7.8	7.1	16.3	321,668	323,034	7.4	7.5	-0.4	
<i>Total Silverado Pickup</i>	<i>56,579</i>	<i>63,349</i>	<i>51,956</i>	<i>7.2</i>	<i>7.5</i>	<i>6.7</i>	<i>0.5</i>	<i>18.0</i>	<i>185,429</i>	<i>160,519</i>	<i>7.8</i>	<i>7.1</i>	<i>15.5</i>	<i>321,992</i>	<i>325,834</i>	<i>7.4</i>	<i>7.6</i>	<i>-1.2</i>	
Suburban	12,102	11,318	11,016	1.5	1.3	1.4	20.3	19.0	34,621	31,820	1.5	1.4	8.8	56,784	64,882	1.3	1.5	-12.5	
Tahoe	18,050	19,138	17,808	2.3	2.3	2.3	6.1	9.8	54,628	51,092	2.3	2.3	6.9	88,794	99,458	2.1	2.3	-10.7	
Tracker	5,030	3,290	5,430	0.6	0.4	0.7	72.0	0.4	10,981	12,806	0.5	0.6	-14.3	19,576	22,690	0.5	0.5	-13.7	
TrailBlazer	24,820	25,708	22,974	3.2	3.0	3.0	8.6	17.0	69,774	54,483	2.9	2.4	-28.1	124,780	113,136	2.9	2.6	10.3	
Venture	6,361	8,184	9,884	0.8	1.0	1.3	-12.6	-30.3	22,849	26,360	1.0	1.2	-13.3	44,442	46,018	1.0	1.1	-3.4	
W4 Tiltmaster	35	39	15	0.0	0.0	0.0	1.0	152.8	103	52	0.0	0.0	98.1	181	87	0.0	0.0	108.0	
W4 Tiltmaster*	20	17	33	0.0	0.0	0.0	32.4	-34.3	57	85	0.0	0.0	-32.9	123	141	0.0	0.0	-12.8	
Chevrolet Total Light-Duty	165,592	173,446	165,816	21.1	20.5	21.4	7.4	8.2	501,654	477,432	21.0	21.2	5.1	871,481	938,549	20.1	21.9	-7.1	
Silverado Pickup Medium-Duty	11	19	321	0.0	0.0	0.0	-34.9	-96.3	151	1,217	0.0	0.1	-87.6	324	2,800	0.0	0.1	-88.4	
Other Medium-Duty	1,193	1,168	681	0.2	0.1	0.1	14.9	89.8	3,541	2,386	0.1	0.1	48.4	6,067	4,125	0.1	0.1	47.1	
Chevrolet Total Truck	166,796	174,633	166,818	21.2	20.6	21.5	7.5	8.3	505,346	481,035	21.2	21.4	5.1	877,872	945,474	20.3	22.1	-7.2	
Hummer H1	48	49	52	0.0	0.0	0.0	10.2	0.0	174	152	0.0	0.0	14.5	325	279	0.0	0.0	16.5	
Hummer H2	2,445	2,911	17	0.3	0.3	0.0	-5.5	0.0	8,162	17	0.3	0.0	0.0	16,650	17	0.4	0.0	0.0	
Hummer Total	2,493	2,960	69	0.3	0.3	0.0	-5.2	0.0	8,336	169	0.3	0.0	0.0	16,975	296	0.4	0.0	0.0	
Bravada	588	965	1,406	0.1	0.1	0.2	-31.5	-54.7	2,303	3,627	0.1	0.2	-36.5	4,485	8,376	0.1	0.2	-46.5	
Silhouette	2,327	1,768	2,869	0.3	0.2	0.4	48.1	-12.1	5,316	6,716	0.2	0.3	-20.8	9,382	12,093	0.2	0.3	-22.4	
Oldsmobile Total	2,915	2,733	4,275	0.4	0.3	0.6	20.0	-26.1	7,619	10,343	0.3	0.5	-26.3	13,867	20,469	0.3	0.5	-32.3	
GMC Envoy	13,263	12,729	10,257	1.7	1.5	1.3	17.2	40.1	35,542	23,712	1.5	1.1	49.9	61,187	46,337	1.4	1.1	32.0	
GMC Jimmy S	0	0	50	0.0	0.0	0.0	0.0	-100.0	36	288	0.0	0.0	-87.5	52	824	0.0	0.0	-93.7	
GMC P Model	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	
GMC Safari Van	273	270	271	0.0	0.0	0.0	13.8	9.1	931	1,050	0.0	0.0	-11.3	1,662	1,833	0.0	0.0	-9.3	
GMC Safari Wagon	761	633	969	0.1	0.1	0.1	35.2	-14.9	2,099	2,888	0.1	0.1	-27.3	3,983	5,591	0.1	0.1	-28.8	
GMC Savana Cargo	2,263	2,822	2,665	0.3	0.3	0.3	-9.8	-8.0	8,248	9,090	0.3	0.4	-9.3	14,203	15,408	0.3	0.4	-7.8	
GMC Savana Passenger	405	307	320	0.1	0.0	0.0	48.4	37.1	1,018	733	0.0	0.0	38.9	1,698	1,290	0.0	0.0	31.6	
GMC Sierra Pickup Light-Duty	16,425	17,691	16,712	2.1	2.1	2.2	4.4	6.5	52,938	47,622	2.2	2.1	11.2	91,278	95,264	2.1	2.2	-4.2	
<i>Total GMC Sierra Pickup</i>	<i>16,440</i>	<i>17,709</i>	<i>16,833</i>	<i>2.1</i>	<i>2.1</i>	<i>2.2</i>	<i>4.4</i>	<i>5.8</i>	<i>53,027</i>	<i>48,275</i>	<i>2.2</i>	<i>2.1</i>	<i>9.8</i>	<i>91,510</i>	<i>96,426</i>	<i>2.1</i>	<i>2.3</i>	<i>-5.1</i>	
GMC Sonoma	4,402	3,429	4,142	0.6	0.4	0.5	44.4	15.1	10,805	12,611	0.5	0.6	-14.3	18,112	22,175	0.4	0.5	-18.3	
GMC Suburban	0	0	0	0.0	0.0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	0	0	0.0	0.0	0.0	
GMC W4 Forward	35	69	26	0.0	0.0	0.0	-42.9	45.8	134	256	0.0	0.0	-47.7	236	332	0.0	0.0	-28.9	
GMC W4 Forward*	62	113	56	0.0	0.0	0.0	-38.3	19.9	215	125	0.0	0.0	72.0	350	221	0.0	0.0	58.4	
GMC Yukon	7,090	7,318	5,816	0.9	0.9	0.8	9.0	32.1	21,350	17,499	0.9	0.8	22.0	35,356	35,597	0.8	0.8	-0.7	
GMC Yukon XL	5,940	5,656	5,070	0.8	0.7	0.7	18.1	26.9	17,313	14,770	0.7	0.7	17.2	27,741	29,254	0.6	0.7	-5.2	
Pontiac Aztek	1,841	3,071	2,484	0.2	0.4	0.3	-32.6	-19.7	9,228	7,180	0.4	0.3	28.5	16,223	13,856	0.4	0.3	17.1	
Pontiac Montana	3,922	3,675	5,224	0.5	0.4	0.7	20.1	-18.7	10,654	13,337	0.4	0.6	-20.1	20,024	22,948	0.5	0.5	-12.7	
Pontiac-GMC Total Light-Duty	56,882	57,783	54,062	7.2	6.8	7.0	10.4	13.6	170,511	151,161	7.1	6.7	12.8	292,105	290,930	6.8	6.8	0.4	
Sierra Pickup Medium-Duty	15	18	121	0.0	0.0	0.0	-6.3	-86.6	89	653	0.0	0.0	-86.4	232	1,162	0.0	0.0	-80.0	
Other Medium-Duty	1,207	1,367	1,247	0.2	0.2	0.2	-0.7	4.9	3,882	5,290	0.2	0.2	-26.6	6,539	8,424	0.2	0.2	-22.4	
Pontiac-GMC Total Truck	57,904	59,168	55,430	7.4	7.0	7.1	10.4	13.6	174,482	157,104	7.3	7.0	11.4	298,876	300,516	6.9	7.0	-0.6	
Vue	7,798	6,273	5,537	1.0	0.7	0.7	39.8	52.6	20,767	15,456	0.9	0.7	34.4	41,420	27,440	1.0	0.6	50.9	
Saturn Total	7,798	6,273	5,537	1.0	0.7	0.7	39.8	52.6	20,767	15,456	0.9	0.7	34.4	41,420	27,440	1.0	0.6	50.9	
<i>GM Domestic Light-Duty</i>	<i>243,854</i>	<i>254,281</i>	<i>239,486</i>	<i>31.</i>															

Table 23. U.S. NEW LIGHT TRUCK SALES BY LINE AND BRAND – JUNE 2003 (Continued)

	Month									Three-Month Period					Calendar Year-to-Date					
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share			Vol.
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago		Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	
CRV*	11,253	13,772	10,492	1.4	1.6	1.4	-8.1	16.2		37,379	34,560	1.6	1.5	8.2	70,386	73,613	1.6	1.7	-4.4	
Element	5,913	6,982	0	0.8	0.8	0.0	-4.7	0.0		19,375	0	0.8	0.0	0.0	34,844	0	0.8	0.0	0.0	
Odyssey	13,792	15,974	12,490	1.8	1.9	1.6	-2.9	19.6		43,968	39,007	1.8	1.7	12.7	79,212	77,202	1.8	1.8	2.6	
Passport	4	4	217	0.0	0.0	0.0	12.5	-98.0		13	929	0.0	0.0	-98.6	60	3,063	0.0	0.1	-98.0	
Pilot	8,311	9,777	8,259	1.1	1.2	1.1	-4.4	9.0		27,597	8,738	1.2	0.4	215.8	51,183	8,738	1.2	0.2	485.8	
Honda Total	39,273	46,509	31,458	5.0	5.5	4.1	-5.0	35.2		128,332	83,234	5.4	3.7	54.2	235,685	162,616	5.4	3.8	44.9	
Acura MDX	4,439	5,089	4,720	0.6	0.6	0.6	-1.9	1.9		14,248	13,839	0.6	0.6	3.0	27,460	26,710	0.6	0.6	2.8	
Honda Domestic Light-Duty	32,459	37,826	25,686	4.1	4.5	3.3	-3.5	36.9		105,201	62,513	4.4	2.8	68.3	192,759	115,713	4.5	2.7	66.6	
Honda Import Light-Duty	11,253	13,772	10,492	1.4	1.6	1.4	-8.1	16.2		37,379	34,560	1.6	1.5	8.2	70,386	73,613	1.6	1.7	-4.4	
HONDA TOTAL LIGHT-DUTY	43,712	51,598	36,178	5.6	6.1	4.7	-4.7	30.9		142,580	97,073	6.0	4.3	46.9	263,145	189,326	6.1	4.4	39.0	
Santa Fe*	9,448	10,467	7,481	1.2	1.2	1.0	1.5	36.8		30,842	20,753	1.3	0.9	48.6	54,196	38,623	1.3	0.9	40.3	
HYUNDAI TOTAL LIGHT-DUTY	9,448	10,467	7,481	1.2	1.2	1.0	1.5	36.8		30,842	20,753	1.3	0.9	48.6	54,196	38,623	1.3	0.9	40.3	
Ascender	253	364	0	0.0	0.0	0.0	-21.8	0.0		893	0	0.0	0.0	0.0	1,826	0	0.0	0.0	0.0	
Axiom	422	486	608	0.1	0.1	0.1	-2.3	-24.8		1,392	2,442	0.1	0.1	-43.0	3,189	4,462	0.1	0.1	-28.5	
Hombre	0	0	1	0.0	0.0	0.0	0.0	-100.0		0	4	0.0	0.0	-100.0	2	13	0.0	0.0	-84.6	
Oasis*	0	0	1	0.0	0.0	0.0	0.0	-100.0		0	2	0.0	0.0	-100.0	0	5	0.0	0.0	-100.0	
Rodeo	1,663	1,807	2,722	0.2	0.2	0.4	3.5	-33.8		4,992	8,108	0.2	0.4	-38.4	10,026	15,813	0.2	0.4	-36.6	
Trooper*	101	187	2,507	0.0	0.0	0.3	-39.2	-95.6		457	4,253	0.0	0.2	-89.3	1,262	6,177	0.0	0.1	-79.6	
VehiCross*	0	0	105	0.0	0.0	0.0	0.0	-100.0		0	324	0.0	0.0	-100.0	12	477	0.0	0.0	-97.5	
Isuzu Total	2,439	2,844	5,944	0.3	0.3	0.8	-3.5	-55.5		7,734	15,133	0.3	0.7	-48.9	16,317	26,947	0.4	0.6	-39.4	
Isuzu Truck Co. Light-Duty	18	151	81	0.0	0.0	0.0	-86.6	-75.9		279	259	0.0	0.0	7.7	626	409	0.0	0.0	53.1	
Isuzu Truck Co. Light-Duty*	238	233	317	0.0	0.0	0.0	14.9	-18.7		693	896	0.0	0.0	-22.7	1,342	1,560	0.0	0.0	-14.0	
Isuzu Domestic Light-Duty	2,356	2,808	3,412	0.3	0.3	0.4	-5.6	-25.2		7,556	10,813	0.3	0.5	-30.1	15,669	20,697	0.4	0.5	-24.3	
Isuzu Import Light-Duty	339	420	2,930	0.0	0.0	0.4	-9.2	-87.5		1,150	5,475	0.0	0.2	-79.0	2,616	8,219	0.1	0.2	-68.2	
ISUZU TOTAL LIGHT-DUTY	2,695	3,228	6,342	0.3	0.4	0.8	-6.1	-54.0		8,706	16,288	0.4	0.7	-46.5	18,285	28,916	0.4	0.7	-36.8	
Medium-Duty	959	798	792	0.1	0.1	0.1	35.2	31.2		2,534	2,514	0.1	0.1	0.8	4,394	4,817	0.1	0.1	-8.8	
ISUZU TOTAL TRUCK	3,654	4,026	7,134	0.5	0.5	0.9	2.1	-44.5		11,240	18,802	0.5	0.8	-40.2	22,679	33,733	0.5	0.8	-32.8	
Sedona*	5,107	5,322	4,533	0.7	0.6	0.6	8.0	22.1		14,935	10,586	0.6	0.5	41.1	25,714	18,842	0.6	0.4	36.5	
Sorento*	3,738	4,171	0	0.5	0.5	0.0	0.8	0.0		10,522	0	0.4	0.0	0.0	19,811	0	0.5	0.0	0.0	
Sportage*	86	181	2,700	0.0	0.0	0.3	-46.5	-96.5		1,178	8,216	0.0	0.4	-85.7	5,334	19,024	0.1	0.4	-72.0	
KIA TOTAL LIGHT-DUTY	8,931	9,674	7,233	1.1	1.1	0.9	3.9	33.8		26,635	18,802	1.1	0.8	41.7	50,859	37,866	1.2	0.9	34.3	
Mazda Pickup	1,213	1,460	2,006	0.2	0.2	0.3	-6.5	-34.5		4,004	6,021	0.2	0.3	-33.5	7,746	10,358	0.2	0.2	-25.2	
MPV*	2,570	2,742	3,470	0.3	0.3	0.4	5.4	-19.8		7,782	9,378	0.3	0.4	-17.0	14,184	15,828	0.3	0.4	-10.4	
Tribute	5,099	5,363	4,634	0.6	0.6	0.6	7.0	19.2		14,333	12,767	0.6	0.6	12.3	26,373	21,837	0.6	0.5	20.8	
Mazda Domestic Light-Duty	6,312	6,823	6,640	0.8	0.8	0.9	4.1	3.0		18,337	18,788	0.8	0.8	-2.4	34,119	32,195	0.8	0.8	6.0	
Mazda Import Light-Duty	2,570	2,742	3,470	0.3	0.3	0.4	5.4	-19.8		7,782	9,378	0.3	0.4	-17.0	14,184	15,828	0.3	0.4	-10.4	
MAZDA TOTAL LIGHT-DUTY	8,882	9,565	10,110	1.1	1.1	1.3	4.5	-4.8		26,119	28,166	1.1	1.3	-7.3	48,303	48,023	1.1	1.1	0.6	
Endeavor	3,492	2,354	0	0.4	0.3	0.0	66.9	0.0		7,640	0	0.3	0.0	0.0	7,875	0	0.2	0.0	0.0	
Montero*	422	529	1,243	0.1	0.1	0.2	-10.3	-63.2		1,482	4,106	0.1	0.2	-63.9	4,332	8,688	0.1	0.2	-50.1	
Montero Sport*	862	1,116	4,103	0.1	0.1	0.5	-13.1	-77.2		3,392	13,346	0.1	0.6	-74.6	11,937	27,457	0.3	0.6	-56.5	
Outlander*	2,849	3,467	0	0.4	0.4	0.0	-7.6	0.0		9,035	0	0.4	0.0	0.0	20,073	0	0.5	0.0	0.0	
Mitsubishi Total	7,625	7,466	5,346	1.0	0.9	0.7	14.9	54.5		21,549	17,452	0.9	0.8	23.5	44,217	36,145	1.0	0.8	22.3	
Mitsubishi Fuso Light-Duty*	58	57	55	0.0	0.0	0.0	14.5	14.2		174	221	0.0	0.0	-21.3	352	461	0.0	0.0	-23.6	
Mitsubishi Domestic Light-Duty	3,492	2,354	0	0.4	0.3	0.0	66.9	0.0		7,640	0	0.3	0.0	0.0	7,875	0	0.2	0.0	0.0	
Mitsubishi Import Light-Duty	4,191	5,169	5,401	0.5	0.6	0.7	-8.8	-15.9		14,083	17,673	0.6	0.8	-20.3	36,694	36,606	0.8	0.9	0.2	
MITSUBISHI TOTAL LIGHT-DUTY	7,683	7,523	5,401	1.0	0.9	0.7	14.9	54.1		21,723	17,673	0.9	0.8	22.9	44,569	36,606	1.0	0.9	21.8	
FX*	2,109	2,339	0	0.3	0.3	0.0	1.4	0.0		6,559	0	0.3	0.0	0.0	10,604	0	0.2	0.0	0.0	
QX4*	387	645	1,281	0.0	0.1	0.2	-32.5	-67.3		1,691	3,569	0.1	0.2	-52.6	4,355	8,113	0.1	0.2	-46.3	
Infiniti Total	2,496	2,984	1,281	0.3	0.4	0.2	-5.9	111.1		8,250	3,569	0.3	0.2	131.2	14,959	8,113	0.3	0.2	84.4	
Frontier	5,264	5,713	6,626	0.7	0.7	0.9	3.7	-13.9		15,954	19,789	0.7	0.9	-19.4	29,748	38,383	0.7	0.9	-22.5	
Murano*	4,720	5,568	0	0.6	0.7	0.0	-4.6	0.0		14,724	0	0.6	0.0	0.0	25,191	0	0.6	0.0	0.0	
Pathfinder*	2,756	3,214	4,453	0.4	0.4	0.6	-3.5	-33.0		8,768	14,610	0.4	0.6	-40.0	17,278	31,332	0.4	0.7	-44.9	
Quest	167	223	1,637	0.0	0.0	0.2	-15.8	-88.9		680	5,003	0.0	0.2	-86.4	2,792	10,120	0.1	0.2	-72.4	

Table 24. U.S. NEW LIGHT TRUCK SALES BY LINE AND BRAND – JUNE 2003 (Continued)

	Month						Three-Month Period					Calendar Year-to-Date						
	Units			% Share of Market			DSR % Chg		Units			% Share		Units			Vol.	
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago	Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current		Year-Ago
Grand Vitara*	707	910	781	0.1	0.1	0.1	-12.6	-1.9	2,547	3,543	0.1	0.2	-28.1	4,684	6,449	0.1	0.2	-27.4
Sidekick*	0	0	0	0.0	0.0	0.0	0.0	0.0	0	2	0.0	0.0	-100.0	0	10	0.0	0.0	-100.0
Vitara	472	458	445	0.1	0.1	0.1	15.9	14.9	1,343	1,513	0.1	0.1	-11.2	2,379	3,205	0.1	0.1	-25.8
Vitara XL7*	3,231	2,768	2,423	0.4	0.3	0.3	31.3	44.5	8,011	8,400	0.3	0.4	-4.6	12,779	15,161	0.3	0.4	-15.7
Suzuki Domestic Light-Duty	472	458	445	0.1	0.1	0.1	15.9	14.9	1,343	1,513	0.1	0.1	-11.2	2,379	3,205	0.1	0.1	-25.8
Suzuki Import Light-Duty	3,938	3,678	3,204	0.5	0.4	0.4	20.5	33.2	10,558	11,945	0.4	0.5	-11.6	17,463	21,620	0.4	0.5	-19.2
SUZUKI TOTAL LIGHT-DUTY	4,410	4,136	3,649	0.6	0.5	0.5	20.0	30.9	11,901	13,458	0.5	0.6	-11.6	19,842	24,825	0.5	0.6	-20.1
GX470*	2,371	2,940	0	0.3	0.3	0.0	-9.3	0.0	7,984	0	0.3	0.0	0.0	14,652	0	0.3	0.0	0.0
LX470*	611	742	704	0.1	0.1	0.1	-7.4	-6.0	2,058	2,184	0.1	0.1	-5.8	3,828	4,299	0.1	0.1	-11.0
RX300*	5,527	6,394	6,101	0.7	0.8	0.8	-2.8	-1.9	17,670	19,263	0.7	0.9	-8.3	34,566	37,069	0.8	0.9	-6.8
RX330*	1,842	2,131	0	0.2	0.3	0.0	-2.8	0.0	5,890	0	0.2	0.0	0.0	5,890	0	0.1	0.0	0.0
Lexus Total	10,351	12,207	6,805	1.3	1.4	0.9	-4.6	64.8	33,602	21,447	1.4	1.0	56.7	58,936	41,368	1.4	1.0	42.5
4Runner*	8,775	10,913	6,836	1.1	1.3	0.9	-9.5	39.1	28,450	20,448	1.2	0.9	39.1	50,842	37,609	1.2	0.9	35.2
Highlander*	9,561	11,623	9,153	1.2	1.4	1.2	-7.5	13.2	30,749	29,065	1.3	1.3	-5.8	57,886	55,382	1.3	1.3	4.5
Land Cruiser*	487	550	518	0.1	0.1	0.1	-0.4	1.9	1,548	1,591	0.1	0.1	-2.7	2,961	3,106	0.1	0.1	-4.7
RAV4*	5,303	7,014	7,931	0.7	0.8	1.0	-14.9	-27.6	18,880	22,040	0.8	1.0	-14.3	36,093	42,431	0.8	1.0	-14.9
Sequoia	4,802	6,276	6,122	0.6	0.7	0.8	-13.9	-15.0	16,025	18,654	0.7	0.8	-14.1	29,295	35,181	0.7	0.8	-16.7
Sienna	10,484	9,171	7,733	1.3	1.1	1.0	28.6	46.9	25,680	22,735	1.1	1.0	13.0	43,560	42,314	1.0	1.0	2.9
Tacoma	12,357	14,860	13,097	1.6	1.8	1.7	-6.4	2.2	39,985	39,542	1.7	1.8	1.1	74,373	75,699	1.7	1.8	-1.8
Tundra	8,430	11,042	8,680	1.1	1.3	1.1	-14.1	5.2	26,968	26,423	1.1	1.2	2.1	47,261	50,080	1.1	1.2	-5.6
Toyota Total	60,199	71,449	60,070	7.7	8.4	7.7	-5.2	8.6	188,285	180,498	7.9	8.0	4.3	342,271	341,802	7.9	8.0	0.1
Toyota Domestic Light-Duty	36,073	41,349	35,632	4.6	4.9	4.6	-1.9	9.7	108,658	107,354	4.6	4.8	1.2	194,489	203,274	4.5	4.7	-4.3
Toyota Import Light-Duty	34,477	42,307	31,243	4.4	5.0	4.0	-8.3	19.5	113,229	94,591	4.7	4.2	19.7	206,718	179,896	4.8	4.2	14.9
TOYOTA TOTAL LIGHT-DUTY	70,550	83,656	66,875	9.0	9.9	8.6	-5.1	14.3	221,887	201,945	9.3	9.0	9.9	401,207	383,170	9.3	8.9	4.7
ASIA DOMESTIC LIGHT-DUTY	93,619	104,860	87,079	11.9	12.4	11.2	0.4	16.5	285,359	245,757	12.0	10.9	16.1	516,197	463,740	11.9	10.8	11.3
ASIA IMPORT LIGHT-DUTY	90,783	104,912	82,405	11.6	12.4	10.6	-2.7	19.3	288,264	245,546	12.1	10.9	17.4	538,770	476,542	12.5	11.1	13.1
ASIA TOTAL LIGHT-DUTY	184,402	209,772	169,484	23.5	24.8	21.9	-1.1	17.9	573,623	491,303	24.0	21.9	16.8	1,054,967	940,282	24.4	21.9	12.2
BMW X5	3,344	2,845	3,869	0.4	0.3	0.5	32.2	-6.4	8,905	11,702	0.4	0.5	-23.9	17,215	21,698	0.4	0.5	-20.7
BMW TOTAL LIGHT-DUTY	3,344	2,845	3,869	0.4	0.3	0.5	32.2	-6.4	8,905	11,702	0.4	0.5	-23.9	17,215	21,698	0.4	0.5	-20.7
G-Class*	166	153	290	0.0	0.0	0.0	22.1	-38.0	484	991	0.0	0.0	-51.2	894	1,640	0.0	0.0	-45.5
M-Class	2,411	2,591	3,608	0.3	0.3	0.5	4.7	-27.6	7,305	9,823	0.3	0.4	-25.6	13,921	19,098	0.3	0.4	-27.1
Freightliner Light-Duty	24	14	2	0.0	0.0	0.0	92.9	0.0	81	5	0.0	0.0	0.0	152	65	0.0	0.0	133.8
MERCEDES TOTAL LIGHT-DUTY	2,601	2,758	3,900	0.3	0.3	0.5	6.1	-27.8	7,870	10,819	0.3	0.5	-27.3	14,967	20,803	0.3	0.5	-28.1
Porsche Cayenne*	1,401	1,388	0	0.2	0.2	0.0	13.6	0.0	4,142	0	0.2	0.0	0.0	4,996	0	0.1	0.0	0.0
PORSCHE TOTAL LIGHT-DUTY	1,401	1,388	0	0.2	0.2	0.0	13.6	0.0	4,142	0	0.2	0.0	0.0	4,996	0	0.1	0.0	0.0
Audi AllRoad*	510	476	499	0.1	0.1	0.1	20.5	10.7	1,413	1,512	0.1	0.1	-6.5	2,564	2,784	0.1	0.1	-7.9
Volkswagen Eurovan*	831	423	730	0.1	0.0	0.1	121.0	23.3	1,855	2,058	0.1	0.1	-9.9	3,173	3,823	0.1	0.1	-17.0
Volkswagen Touareg*	380	0	0	0.0	0.0	0.0	0.0	0.0	380	0	0.0	0.0	0.0	380	0	0.0	0.0	0.0
VOLKSWAGEN TOTAL LIGHT-DUTY	1,721	899	1,229	0.2	0.1	0.2	115.4	51.7	3,648	3,570	0.2	0.2	2.2	6,117	6,607	0.1	0.2	-7.4
EUROPE DOMESTIC LIGHT-DUTY	5,779	5,450	7,479	0.7	0.6	1.0	19.3	-16.3	16,291	21,530	0.7	1.0	-24.3	31,288	40,861	0.7	1.0	-23.4
EUROPE IMPORT LIGHT-DUTY	3,288	2,440	1,519	0.4	0.3	0.2	51.6	134.5	8,274	4,561	0.3	0.2	81.4	12,007	8,247	0.3	0.2	45.6
EUROPE TOTAL LIGHT-DUTY	9,067	7,890	8,998	1.2	0.9	1.2	29.3	9.2	24,565	26,091	1.0	1.2	-5.8	43,295	49,108	1.0	1.1	-11.8
TOTAL DOMESTIC LIGHT-DUTY	682,854	730,735	684,863	87.0	86.3	88.3	5.1	8.0	2,066,467	1,982,521	86.6	88.2	4.2	3,732,156	3,771,272	86.3	88.0	-1.0
TOTAL IMPORT LIGHT-DUTY	102,461	115,939	90,406	13.0	13.7	11.7	-0.6	22.8	320,623	265,369	13.4	11.8	20.8	593,553	513,635	13.7	12.0	15.6
TOTAL LIGHT-DUTY TRUCKS	785,315	846,674	775,269	100.0	100.0	100.0	4.3	9.7	2,387,090	2,247,890	100.0	100.0	6.2	4,325,709	4,284,907	100.0	100.0	1.0

Note: DSR is daily sales rate. Prior month is the immediately preceding month. Three-month period is sum of the current and two preceding months. Model year is Oct. 1-Sept. 30.

Light trucks have GVW under 14,001 lbs. (GVW Classes 1-3). Some makers' medium and heavy-truck sales are reported above but are not included in the light-duty totals.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 25. U.S. LIGHT VEHICLE SALES BY SEGMENTATION – JUNE 2003

	Month									Three-Month Period					Calendar Year-to-Date				
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share		
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago	Current	Year-Ago	Current	Year-Ago	DSR	% Chg	Current	Year-Ago	Current	Year-Ago	Vol
Lower Small Domestic	0	0	9	0.0	0.0	0.0	0.0	0.0	-100.0	1	64	0.0	0.0	-98.4	1	186	0.0	0.0	-99.5
Lower Small Import	11,921	12,399	14,546	0.8	0.8	0.9	8.2	-11.2		34,478	40,330	0.8	0.9	-14.5	66,540	84,901	0.8	1.0	-21.6
Lower Small Total	11,921	12,399	14,555	0.8	0.8	0.9	8.2	-11.3		34,479	40,394	0.8	0.9	-14.6	66,541	85,087	0.8	1.0	-21.8
Upper Small Domestic	144,195	143,556	150,536	9.8	9.1	9.8	13.0	3.8		407,272	464,186	9.1	10.3	-12.3	759,660	810,686	9.3	9.6	-6.3
Upper Small Import	43,320	46,752	52,204	2.9	3.0	3.4	4.2	-10.1		133,063	143,648	3.0	3.2	-7.4	261,240	251,637	3.2	3.0	3.8
Upper Small Total	187,515	190,308	202,740	12.7	12.1	13.2	10.8	0.2		540,335	607,834	12.1	13.6	-11.1	1,020,900	1,062,323	12.4	12.6	-3.9
Small Specialty Domestic	4,820	5,514	4,486	0.3	0.4	0.3	-1.7	16.4		16,213	13,546	0.4	0.3	19.7	29,116	25,578	0.4	0.3	13.8
Small Specialty Import	6,581	7,610	7,114	0.4	0.5	0.5	-2.7	0.2		20,851	19,149	0.5	0.4	8.9	37,319	29,415	0.5	0.3	26.9
Small Specialty Total	11,401	13,124	11,600	0.8	0.8	0.8	-2.3	6.5		37,064	32,695	0.8	0.7	13.4	66,435	54,993	0.8	0.7	20.8
Small Car Domestic	149,015	149,070	155,031	10.1	9.5	10.1	12.5	-4.1		423,486	477,796	9.5	10.7	-11.4	788,777	836,450	9.6	9.9	-5.7
Small Car Import	61,822	66,761	73,864	4.2	4.2	4.8	4.2	-9.3		188,392	203,127	4.2	4.5	-7.3	365,099	365,953	4.4	4.3	-0.2
SMALL CAR TOTAL	210,837	215,831	228,895	14.3	13.7	14.9	9.9	-0.2		611,878	680,923	13.7	15.2	-10.1	1,153,876	1,202,403	14.1	14.3	-4.0
Lower Middle Domestic	58,970	60,866	77,644	4.0	3.9	5.1	9.0	-17.7		173,623	186,716	3.9	4.2	-7.0	341,010	342,995	4.2	4.1	-0.6
Lower Middle Import	10,941	10,102	9,116	0.7	0.6	0.6	21.8	30.0		30,728	29,738	0.7	0.7	3.3	54,457	58,047	0.7	0.7	-6.2
Lower Middle Total	69,911	70,968	86,760	4.7	4.5	5.6	10.8	-12.7		204,351	216,454	4.6	4.8	-5.6	395,467	401,042	4.8	4.8	-1.4
Upper Middle Domestic	189,304	201,801	196,383	12.8	12.8	12.8	5.5	4.4		565,918	587,845	12.7	13.1	-3.7	1,048,399	1,093,894	12.8	13.0	-4.2
Upper Middle Import	16,238	21,525	30,693	1.1	1.4	2.0	-15.1	-42.7		61,706	92,508	1.4	2.1	-33.3	146,051	205,682	1.8	2.4	-29.0
Upper Middle Total	205,542	223,326	227,076	13.9	14.2	14.8	3.5	-1.9		627,624	680,353	14.1	15.2	-7.8	1,194,450	1,299,576	14.5	15.4	-8.1
Middle Specialty Domestic	30,669	34,181	40,551	2.1	2.2	2.6	0.9	-18.1		101,515	122,949	2.3	2.7	-17.4	178,550	227,913	2.2	2.7	-21.7
Middle Specialty Import	7,612	9,455	6,698	0.5	0.6	0.4	-9.4	23.1		25,898	21,188	0.6	0.5	22.2	50,471	39,644	0.6	0.5	27.3
Middle Specialty Total	38,281	43,636	47,249	2.6	2.8	3.1	-1.3	-12.2		127,413	144,137	2.9	3.2	-11.6	229,021	267,557	2.8	3.2	-14.4
Middle Car Domestic	278,943	296,848	314,578	18.9	18.9	20.5	5.7	-3.9		841,056	897,510	18.9	20.0	-6.3	1,567,959	1,664,802	19.1	19.8	-5.8
Middle Car Import	34,791	41,082	46,507	2.4	2.6	3.0	-4.7	-19.0		118,332	143,434	2.7	3.2	-17.5	250,979	303,373	3.1	3.6	-17.3
MIDDLE CAR TOTAL	313,734	337,930	361,085	21.3	21.5	23.5	4.4	-5.9		959,388	1,040,944	21.5	23.2	-7.8	1,818,938	1,968,175	22.2	23.4	-7.6
LARGE CAR TOTAL (DOM)	51,256	51,016	45,821	3.5	3.2	3.0	13.0	21.2		147,025	134,697	3.3	3.0	9.2	263,668	247,338	3.2	2.9	6.6
Lower Luxury Domestic	16,456	18,930	17,837	1.1	1.2	1.2	-2.2	-0.1		54,210	54,255	1.2	1.2	-0.1	101,143	97,783	1.2	1.2	3.4
Lower Luxury Import	46,457	50,236	44,608	3.2	3.2	2.9	4.0	12.8		140,466	138,155	3.2	3.1	1.7	257,912	261,430	3.1	3.1	-1.3
Lower Luxury Total	62,913	69,166	62,445	4.3	4.4	4.1	2.3	9.1		194,676	192,410	4.4	4.3	1.2	359,055	359,213	4.4	4.3	0.0
Middle Luxury Domestic	12,365	12,061	23,316	0.8	0.8	1.5	15.3	-42.5		35,659	63,801	0.8	1.4	-44.1	73,218	116,164	0.9	1.4	-37.0
Middle Luxury Import	16,728	16,854	11,049	1.1	1.1	0.7	11.7	64.0		49,356	33,177	1.1	0.7	48.8	91,104	61,429	1.1	0.7	48.3
Middle Luxury Total	29,093	28,915	34,365	2.0	1.8	2.2	13.2	-8.3		85,015	96,978	1.9	2.2	-12.3	164,322	177,593	2.0	2.1	-7.5
Upper Luxury Domestic	0	0	2,236	0.0	0.0	0.1	0.0	-100.0		0	5,569	0.0	0.1	-100.0	0	11,203	0.0	0.1	-100.0
Upper Luxury Import	6,568	7,077	10,216	0.4	0.4	0.7	4.4	-30.4		19,700	33,936	0.4	0.8	-41.9	36,114	66,004	0.4	0.8	-45.3
Upper Luxury Total	6,568	7,077	12,452	0.4	0.4	0.8	4.4	-42.9		19,700	39,505	0.4	0.9	-50.1	36,114	77,207	0.4	0.9	-53.2
Luxury Specialty Domestic	2,391	3,131	3,387	0.2	0.2	0.2	-14.1	-23.5		7,962	11,346	0.2	0.3	-29.8	14,364	21,570	0.2	0.3	-33.4
Luxury Specialty Import	2,367	3,683	2,961	0.2	0.2	0.2	-27.7	-13.4		9,450	9,428	0.2	0.2	0.2	16,919	19,196	0.2	0.2	-11.9
Luxury Specialty Total	4,758	6,814	6,348	0.3	0.4	0.4	-21.4	-18.8		17,412	20,774	0.4	0.5	-16.2	31,283	40,766	0.4	0.5	-23.3
Luxury Sport Domestic	4,331	4,676	3,758	0.3	0.3	0.2	4.2	24.9		17,624	11,502	0.4	0.3	53.2	28,694	21,888	0.3	0.3	31.1
Luxury Sport Import	5,061	5,415	6,063	0.3	0.3	0.4	5.1	-9.6		15,675	19,532	0.4	0.4	-19.7	27,784	35,939	0.3	0.4	-22.7
Luxury Sport Total	9,392	10,091	9,821	0.6	0.6	0.6	4.7	3.6		33,299	31,034	0.7	0.7	7.3	56,478	57,827	0.7	0.7	-2.3
Luxury Car Domestic	35,543	38,798	50,534	2.4	2.5	3.3	3.1	-23.8		115,455	146,473	2.6	3.3	-21.2	217,419	268,608	2.6	3.2	-19.1
Luxury Car Import	77,181	83,265	74,897	5.2	5.3	4.9	4.3	11.6		234,647	234,228	5.3	5.2	0.2	429,833	443,998	5.2	5.3	-3.2
LUXURY CAR TOTAL	112,724	122,063	125,431	7.6	7.8	8.2	3.9	-2.6		350,102	380,701	7.9	8.5	-8.0	647,252	712,606	7.9	8.5	-9.2

Note: Imports are from overseas. Domestic means built in U.S., Canada or Mexico. Light vehicles are cars and light trucks (GVW Classes 1-3, under 14,000 lbs.).

DSR is daily sales rate. Prior month is the immediately preceding month. Model year is Oct. 1-Sept. 30.

Source: Ward's AutoInfoBank.

Table 26. U.S. LIGHT VEHICLE SALES BY SEGMENTATION – JUNE 2003 (Continued)

	Month									Three-Month Period					Calendar Year-to-Date					
	Units			% Share of Market			DSR % Chg			Units		% Share			Units		% Share			Vol
	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago		Current	Year-Ago	Current	Year-Ago	% Chg	Current	Year-Ago	Current	Year-Ago	% Chg	
Small CUV Domestic	16,624	17,545	13,134	1.1	1.1	0.9	6.6	37.1		50,635	39,989	1.1	0.9	26.6	96,858	75,660	1.2	0.9	28.0	
Small CUV Import	5,303	7,014	7,931	0.4	0.4	0.5	-14.9	-27.6		18,880	22,040	0.4	0.5	-14.3	36,093	42,431	0.4	0.5	-14.9	
Small CUV Total	21,927	24,559	21,065	1.5	1.6	1.4	0.4	12.8		69,515	62,029	1.6	1.4	12.1	132,951	118,091	1.6	1.4	12.6	
Middle CUV Domestic	45,256	49,245	39,107	3.1	3.1	2.5	3.4	25.4		138,496	97,145	3.1	2.2	42.6	255,722	171,018	3.1	2.0	49.5	
Middle CUV Import	43,469	49,784	32,315	2.9	3.2	2.1	-1.8	45.7		137,514	98,488	3.1	2.2	39.6	255,807	192,289	3.1	2.3	33.0	
Middle CUV Total	88,725	99,029	71,422	6.0	6.3	4.6	0.8	34.6		276,010	195,633	6.2	4.4	41.1	511,529	363,307	6.2	4.3	40.8	
Luxury Middle CUV Dom	14,425	10,405	8,589	1.0	0.7	0.6	56.0	81.9		34,072	25,541	0.8	0.6	33.4	56,145	48,408	0.7	0.6	16.0	
Luxury Middle CUV Imp	16,614	17,879	9,093	1.1	1.1	0.6	4.5	97.9		50,094	26,368	1.1	0.6	90.0	83,177	50,152	1.0	0.6	65.8	
Luxury Middle CUV Total	31,039	28,284	17,682	2.1	1.8	1.2	23.5	90.2		84,166	51,909	1.9	1.2	62.1	139,322	98,560	1.7	1.2	41.4	
CUV Domestic	76,305	77,195	60,830	5.2	4.9	4.0	11.2	35.9		223,203	162,675	5.0	3.6	37.2	408,725	295,086	5.0	3.5	38.5	
CUV Import	65,386	74,677	49,339	4.4	4.7	3.2	-1.5	43.6		206,488	146,896	4.6	3.3	40.6	375,077	284,872	4.6	3.4	31.7	
CUV TOTAL	141,691	151,872	110,169	9.6	9.7	7.2	5.0	39.3		429,691	309,571	9.6	6.9	38.8	783,802	579,958	9.5	6.9	35.1	
Small SUV Domestic	12,101	11,305	12,565	0.8	0.7	0.8	20.4	4.3		32,368	33,840	0.7	0.8	-4.3	55,226	57,803	0.7	0.7	-4.5	
Small SUV Import	793	1,091	3,481	0.1	0.1	0.2	-18.2	-75.3		3,725	11,761	0.1	0.3	-68.3	10,018	25,483	0.1	0.3	-60.7	
Small SUV Total	12,894	12,396	16,046	0.9	0.8	1.0	17.0	-12.9		36,093	45,601	0.8	1.0	-20.9	65,244	83,286	0.8	1.0	-21.7	
Middle SUV Domestic	114,132	124,281	126,433	7.7	7.9	8.2	3.3	-2.2		341,075	349,353	7.7	7.8	-2.4	627,108	681,234	7.6	8.1	-7.9	
Middle SUV Import	20,396	23,262	21,764	1.4	1.5	1.4	-1.4	1.5		62,252	65,222	1.4	1.5	-4.6	118,948	125,206	1.4	1.5	-5.0	
Middle SUV Total	134,528	147,543	148,197	9.1	9.4	9.6	2.6	-1.7		403,327	414,575	9.1	9.2	-2.7	746,056	806,440	9.1	9.6	-7.5	
Large SUV Total (DOM)	74,743	83,880	73,072	5.1	5.3	4.8	0.2	10.8		233,222	206,726	5.2	4.6	12.8	393,358	409,013	4.8	4.9	-3.8	
Luxury Middle SUV Dom	5,282	6,349	5,014	0.4	0.4	0.3	-6.4	14.1		17,147	13,450	0.4	0.3	27.5	30,878	27,474	0.4	0.3	12.4	
Luxury Middle SUV Imp	5,017	5,728	5,377	0.3	0.4	0.3	-1.5	1.1		16,114	14,284	0.4	0.3	12.8	32,551	29,633	0.4	0.4	9.8	
Luxury Middle SUV Total	10,299	12,077	10,391	0.7	0.8	0.7	-4.1	7.4		33,261	27,734	0.7	0.6	19.9	63,429	57,107	0.8	0.7	11.1	
Luxury Large SUV Dom	9,154	11,024	5,508	0.6	0.7	0.4	-6.6	80.0		30,570	14,420	0.7	0.3	112.0	55,393	29,770	0.7	0.4	86.1	
Luxury Large SUV Imp	1,863	2,128	1,222	0.1	0.1	0.1	-1.5	65.2		5,956	3,775	0.1	0.1	57.8	11,272	7,405	0.1	0.1	52.2	
Luxury Large SUV Total	11,017	13,152	6,730	0.7	0.8	0.4	-5.8	77.3		36,526	18,195	0.8	0.4	100.7	66,665	37,175	0.8	0.4	79.3	
SUV Domestic	215,412	236,839	222,592	14.6	15.1	14.5	2.3	4.8		654,382	617,789	14.7	13.8	5.9	1,161,962	1,205,294	14.2	14.3	-3.6	
SUV Import	28,069	32,209	31,844	1.9	2.0	2.1	-2.0	-4.5		88,047	95,042	2.0	2.1	-7.4	172,789	187,727	2.1	2.2	-8.0	
SUV TOTAL	243,481	269,048	254,436	16.5	17.1	16.6	1.8	3.7		742,429	712,831	16.7	15.9	4.2	1,334,752	1,393,021	16.3	16.6	-4.2	
Small Van Domestic	77,029	80,621	88,752	5.2	5.1	5.8	7.5	-6.0		231,314	267,999	5.2	6.0	-13.7	432,980	487,257	5.3	5.8	-11.1	
Small Van Import	7,677	8,064	8,004	0.5	0.5	0.5	7.1	3.9		22,717	19,966	0.5	0.4	13.8	39,898	34,675	0.5	0.4	15.1	
Small Van Total	84,706	88,685	96,756	5.7	5.6	6.3	7.5	-5.2		254,031	287,965	5.7	6.4	-11.8	472,878	521,932	5.8	6.2	-9.4	
Large Van Domestic	29,046	32,354	33,473	2.0	2.1	2.2	1.0	-6.0		92,748	101,116	2.1	2.3	-8.3	163,798	177,454	2.0	2.1	-7.7	
Large Van Import	94	116	0	0.0	0.0	0.0	-8.8	0.0		298	0	0.0	0.0	0.0	298	0	0.0	0.0	0.0	
Large Van Total	29,140	32,470	33,473	2.0	2.1	2.2	1.0	-5.7		93,046	101,116	2.1	2.3	-8.0	164,096	177,454	2.0	2.1	-7.5	
Luxury Van Domestic	15,149	15,899	16,037	1.0	1.0	1.0	7.2	2.3		43,847	45,399	1.0	1.0	-3.4	77,578	82,582	0.9	1.0	-6.1	
Luxury Van Import	831	423	730	0.1	0.0	0.0	121.0	23.3		1,855	2,058	0.0	0.0	-9.9	3,173	3,823	0.0	0.0	-17.0	
Luxury Van Total	15,980	16,322	16,767	1.1	1.0	1.1	10.1	3.2		45,702	47,457	1.0	1.1	-3.7	80,751	86,405	1.0	1.0	-6.5	
Van Domestic	121,224	128,874	138,262	8.2	8.2	9.0	5.8	-5.0		367,909	414,514	8.3	9.2	-11.2	674,356	747,293	8.2	8.9	-9.8	
Van Import	8,602	8,603	8,734	0.6	0.5	0.6	12.5	6.7		24,870	22,024	0.6	0.5	12.9	43,369	38,498	0.5	0.5	12.7	
VAN TOTAL	129,826	137,477	146,996	8.8	8.7	9.6	6.2	-4.3		392,779	436,538	8.8	9.7	-10.0	717,725	785,791	8.7	9.3	-8.7	
Small Pickup Total (Dom)	67,091	69,557	73,290	4.6	4.4	4.8	8.5	-0.8		199,638	219,662	4.5	4.9	-9.1	376,766	410,863	4.6	4.9	-8.3	
Large Pickup Total (Dom)	202,710	217,997	189,765	13.8	13.9	12.4	4.6	15.7		620,738	567,309	13.9	12.6	9.4	1,109,151	1,111,843	13.5	13.2	-0.2	
PICKUP TOTAL	269,801	287,554	263,055	18.3	18.3	17.1	5.6	11.1		820,376	786,971	18.4	17.5	4.2	1,485,917	1,522,706	18.1	18.1	-2.4	
Commercial Chassis Domestic	112	273	124	0.0	0.0	0.0	-53.8	-2.2		597	572	0.0	0.0	4.4	1,195	893	0.0	0.0	33.8	
Commercial Chassis Import	404	450	489	0.0	0.0	0.0	1.0	-10.5		1,218	1,407	0.0	0.0	-13.4	2,318	2,538	0.0	0.0	-8.7	
COMMERCIAL CHASSIS TOTAL	516	723	613	0.0	0.0	0.0	-19.7	-8.8		1,815	1,979	0.0	0.0	-8.3	3,513	3,431	0.0	0.0	2.4	
Domestic Light Vehicle	1,197,611	1,266,467	1,250,827	81.3	80.5	81.4	6.4	3.7		3,593,489	3,638,997	80.7	81.1	-1.3	6,569,979	6,788,470	80.0	80.7	-3.2	
Import Light Vehicle	276,255	307,047	285,674	18.7	19.5	18.6	1.2	4.8		861,994	846,158	19.3	18.9	1.9	1,639,464	1,626,959	20.0	19.3	0.8	
TOTAL LIGHT VEHICLES	1,473,866	1,573,514	1,536,501	100.0	100.0	100.0	5.4	3.9		4,455,483	4,485,155	100.0	100.0	-0.7	8,209,443	8,415,429	100.0	100.0	-2.4	

Note: Imports are from overseas. Domestic means built in U.S., Canada or Mexico. Light vehicles are cars and light trucks (GVW Classes 1-3, under 14,000 lbs.).
DSR is daily sales rate. Prior month is the immediately preceding month. Model year is Oct. 1-Sept. 30.
Source: Ward's AutoInfoBank.

SECTION 3. INVENTORY

Table 27. U.S. LIGHT VEHICLE DAYS' SUPPLY INVENTORY – BY BRAND GROUP – MAY 2003

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units			% Change		Current	Prior	Year-Ago	Days			Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago
	Current	Prior	Year-Ago	Prior	Year-Ago				Current	Prior	Year-Ago	Prior	Year-Ago						
Chrysler	503,254	511,518	480,830	-1.6	4.7	8,052	7,196	8,329	62	71	58	-9	5	12.9	13.0	14.2	13.8	13.3	14.4
Ford	958,016	951,092	847,576	0.7	13.0	11,991	11,294	12,463	80	84	68	-4	12	24.6	24.2	25.1	20.6	20.9	21.5
GM	1,266,397	1,258,923	1,052,575	0.6	20.3	15,989	15,266	15,335	79	82	69	-3	11	32.6	32.0	31.1	27.4	28.2	26.5
U.S. BIG 3 TOTAL	2,727,667	2,721,533	2,380,981	0.2	14.6	36,032	33,756	36,127	76	81	66	-5	10	70.1	69.2	70.4	61.8	62.3	62.3
Daewoo	0	0	14,000	0.0	-100.0	0	0	92	0	0	152	0	-152	0.0	0.0	0.4	0.0	0.0	0.2
Honda	193,697	205,317	180,827	-5.7	7.1	4,832	4,530	4,095	40	45	44	-5	-4	5.0	5.2	5.3	8.3	8.4	7.1
Hyundai	85,702	79,470	70,621	7.8	21.4	1,354	1,346	1,334	63	59	53	4	10	2.2	2.0	2.1	2.3	2.5	2.3
Isuzu	10,227	11,172	20,337	-8.5	-49.7	105	94	185	97	119	110	-21	-13	0.3	0.3	0.6	0.2	0.2	0.3
Kia	49,081	46,345	43,952	5.9	11.7	815	752	877	60	62	50	-1	10	1.3	1.2	1.3	1.4	1.4	1.5
Mazda	71,122	70,621	64,239	0.7	10.7	857	757	963	83	93	67	-10	16	1.8	1.8	1.9	1.5	1.4	1.7
Mitsubishi	89,327	81,623	52,800	9.4	69.2	792	952	1,187	113	86	44	27	68	2.3	2.1	1.6	1.4	1.8	2.0
Nissan	144,378	164,968	152,399	-12.5	-5.3	2,628	2,344	2,464	55	70	62	-15	-7	3.7	4.2	4.5	4.5	4.3	4.3
Subaru	42,903	39,080	37,736	9.8	13.7	608	559	614	71	70	61	1	9	1.1	1.0	1.1	1.0	1.0	1.1
Suzuki	15,320	15,477	15,568	-1.0	-1.6	217	230	257	71	67	61	3	10	0.4	0.4	0.5	0.4	0.4	0.4
Toyota	255,558	288,523	194,718	-11.4	31.2	6,917	5,838	6,520	37	49	30	-12	7	6.6	7.3	5.8	11.9	10.8	11.3
ASIA TOTAL	957,315	1,002,596	847,197	-4.5	13.0	19,125	17,402	18,588	50	58	46	-8	4	24.6	25.5	25.0	32.8	32.1	32.1
BMW	34,635	33,068	13,414	4.7	158.2	954	928	909	36	36	15	1	22	0.9	0.8	0.4	1.6	1.7	1.6
Mercedes	34,075	35,822	34,988	-4.9	-2.6	710	689	695	48	52	50	-4	-2	0.9	0.9	1.0	1.2	1.3	1.2
Porsche	7,121	5,981	2,358	19.1	202.0	111	111	86	64	54	27	10	37	0.2	0.2	0.1	0.2	0.2	0.1
Volkswagen	127,660	134,546	104,301	-5.1	22.4	1,326	1,255	1,531	96	107	68	-11	28	3.3	3.4	3.1	2.3	2.3	2.6
EUROPE TOTAL	203,491	209,417	155,061	-2.8	31.2	3,101	2,983	3,222	66	70	48	-5	17	5.2	5.3	4.6	5.3	5.5	5.6
GRAND TOTAL LIGHT VEHICLE	3,888,473	3,933,546	3,383,239	-1.1	14.9	58,272	54,158	57,955	67	73	58	-6	8	100.0	100.0	100.0	100.0	100.0	100.0

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.
Light vehicles are cars and light trucks (GVW Classes 1-3, under 14,001 lbs.).
Source: Ward's AutoInfoBank.

Table 28. U.S. DEALER INVENTORY – PASSENGER CARS BY LINE AND BRAND – MAY 2003

	Month-End Inventory						Month's Daily Sales Rate			Month-End Days' Supply					% Share of Inventory			% Share of Sales		
	Units			% Change			Current	Prior	Year-Ago	Days			Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago
	Current	Prior	Year-Ago	Prior	Year-Ago	Current				Prior	Year-Ago	Prior	Year-Ago							
Chrysler 300M	6,985	7,244	7,545	-3.6	-7.4	108	95	113	65	76	67	-11	-2	0.4	0.4	0.5	0.4	0.4	0.4	
Chrysler Concorde	5,928	5,388	7,422	10.0	-20.1	167	92	126	36	58	59	-23	-23	0.4	0.3	0.5	0.6	0.4	0.4	
Chrysler Crossfire*	26	0	0	0.0	0.0	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0	
Chrysler Prowler	103	124	1,022	-16.9	-89.9	1	5	6	132	25	185	108	-52	0.0	0.0	0.1	0.0	0.0	0.0	
Chrysler Sebring Cnvt.	9,715	11,663	11,173	-16.7	-13.0	156	186	199	62	63	56	-1	6	0.6	0.7	0.7	0.6	0.7	0.7	
Chrysler Sebring Coupe	2,914	2,536	5,261	14.9	-44.6	47	45	36	62	56	145	6	-83	0.2	0.2	0.3	0.2	0.2	0.1	
Chrysler Sebring Sedan	11,659	11,156	12,737	4.5	-8.5	187	169	217	62	66	59	-4	4	0.7	0.7	0.8	0.7	0.7	0.7	
Chrysler/Plymouth Total	37,330	38,111	45,160	-2.0	-17.3	666	592	712	56	64	63	-8	-7	2.3	2.3	2.9	2.5	2.4	2.4	
Intrepid	14,355	13,667	13,983	5.0	2.7	405	384	517	35	36	27	0	8	0.9	0.8	0.9	1.5	1.5	1.8	
Neon	18,857	19,741	18,487	-4.5	2.0	495	404	496	38	49	37	-11	1	1.2	1.2	1.2	1.8	1.6	1.7	
Stratus Coupe	3,477	3,244	7,227	7.2	-51.9	97	116	73	36	28	100	8	-64	0.2	0.2	0.5	0.4	0.5	0.2	
Stratus Sedan	11,640	12,974	13,220	-10.3	-12.0	324	342	301	36	38	44	-2	-8	0.7	0.8	0.8	1.2	1.4	1.0	
Viper	329	393	768	-16.3	-57.2	10	7	6	32	56	129	-24	-96	0.0	0.0	0.0	0.0	0.0	0.0	
Dodge Total	48,658	50,019	53,685	-2.7	-9.4	1,332	1,254	1,393	37	40	39	-3	-2	3.0	3.0	3.4	4.9	5.0	4.8	
Chrysler Domestic	85,962	88,130	98,845	-2.5	-13.0	1,997	1,846	2,105	43	48	47	-5	-4	5.3	5.3	6.3	7.4	7.3	7.2	
Chrysler Import	26	0	0	0.0	0.0	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0	
CHRYSLER GROUP TOTAL	85,988	88,130	98,845	-2.4	-13.0	1,998	1,846	2,105	43	48	47	-5	-4	5.3	5.3	6.3	7.4	7.3	7.2	
Crown Victoria	19,000	21,800	16,100	-12.8	18.0	299	304	251	63	72	64	-8	-1	1.2	1.3	1.0	1.1	1.2	0.9	
Escort	13,100	12,300	18,200	6.5	-28.0	71	80	258	184	155	71	30	114	0.8	0.7	1.2	0.3	0.3	0.9	
Focus	67,000	59,600	67,700	12.4	-1.0	838	710	896	80	84	76	-4	4	4.2	3.6	4.3	3.1	2.8	3.1	
Mustang	30,200	38,900	30,400	-22.4	-0.7	602	670	548	50	58	55	-8	-5	1.9	2.4	2.0	2.2	2.7	1.9	
Taurus	57,000	58,400	56,500	-2.4	0.9	968	1,069	1,242	59	55	45	4	13	3.5	3.5	3.6	3.6	4.3	4.3	
Thunderbird	8,300	8,700	3,200	-4.6	159.4	88	63	78	94	138	41	-44	53	0.5	0.5	0.2	0.3	0.3	0.3	
Ford Total	194,600	199,700	192,100	-2.6	1.3	2,868	2,895	3,273	68	69	59	-1	9	12.1	12.1	12.3	10.7	11.5	11.2	
Lincoln Continental	0	0	5,300	0.0	-100.0	0	0	57	0	0	93	0	-93	0.0	0.0	0.3	0.0	0.0	0.2	
Lincoln LS	10,900	9,800	12,300	11.2	-11.4	118	116	130	93	85	95	8	-2	0.7	0.6	0.8	0.4	0.5	0.4	
Lincoln Town Car	13,400	13,200	14,900	1.5	-10.1	201	160	256	67	82	58	-16	8	0.8	0.8	1.0	0.7	0.6	0.9	
Mercury Cougar	0	0	8,900	0.0	-100.0	0	0	67	0	0	133	0	-133	0.0	0.0	0.6	0.0	0.0	0.2	
Mercury Grand Marquis	20,300	19,200	20,500	5.7	-1.0	295	278	342	69	69	60	0	9	1.3	1.2	1.3	1.1	1.1	1.2	
Mercury Sable	13,700	14,000	22,800	-2.1	-39.9	218	214	410	63	66	56	-3	7	0.9	0.8	1.5	0.8	0.9	1.4	
Lincoln Mercury Total	58,300	56,200	84,700	3.7	-31.2	831	768	1,262	70	73	67	-3	3	3.6	3.4	5.4	3.1	3.1	4.3	
S-Type*	3,651	3,349	2,539	9.0	43.8	51	42	48	71	79	53	-8	18	0.2	0.2	0.2	0.2	0.2	0.2	
Vanden plas*	539	152	636	254.6	-15.3	8	2	12	71	79	53	-8	18	0.0	0.0	0.0	0.0	0.0	0.0	
X-Type*	5,846	6,189	6,036	-5.5	-3.1	82	78	114	71	79	53	-8	18	0.4	0.4	0.4	0.3	0.3	0.4	
XJ6*	1,609	811	799	98.4	101.4	23	10	15	71	79	53	-8	18	0.1	0.0	0.1	0.1	0.0	0.1	
XJR*	297	213	198	39.4	50.0	4	3	4	71	79	53	-8	18	0.0	0.0	0.0	0.0	0.0	0.0	
XK8*	749	808	832	-7.3	-10.0	11	10	16	71	79	53	-8	18	0.0	0.0	0.1	0.0	0.0	0.1	
Jaguar Total	12,691	11,522	11,040	10.1	15.0	179	146	208	71	79	53	-8	18	0.8	0.7	0.7	0.7	0.6	0.7	
40 Series*	2,197	2,674	5,397	-17.8	-59.3	46	51	49	48	53	111	-5	-63	0.1	0.2	0.3	0.2	0.2	0.2	
60 Series*	6,299	6,280	13,222	0.3	-52.4	131	119	119	48	53	111	-5	-63	0.4	0.4	0.8	0.5	0.5	0.4	
70 Series*	3,172	2,860	4,823	10.9	-34.2	66	54	43	48	53	111	-5	-63	0.2	0.2	0.3	0.2	0.2	0.1	
80 Series*	2,485	2,083	4,794	19.3	-48.2	52	40	43	48	53	111	-5	-63	0.2	0.1	0.3	0.2	0.2	0.1	
Volvo Total	14,153	13,897	28,236	1.8	-49.9	295	263	254	48	53	111	-5	-63	0.9	0.8	1.8	1.1	1.0	0.9	
Ford Domestic	252,900	255,900	276,800	-1.2	-8.6	3,699	3,663	4,534	68	70	61	-1	7	15.7	15.5	17.8	13.7	14.6	15.5	
Ford Import	26,844	25,419	39,276	5.6	-31.7	474	409	462	57	62	85	-5	-28	1.7	1.5	2.5	1.8	1.6	1.6	
FORD TOTAL	279,744	281,319	316,076	-0.6	-11.5	4,173	4,073	4,997	67	69	63	-2	4	17.4	17.0	20.3	15.5	16.2	17.1	

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 29. U.S. DEALER INVENTORY – PASSENGER CARS BY LINE AND BRAND – MAY 2003 (Continued)

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units			% Change		Current	Prior	Year-Ago	Days			Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago
	Current	Prior	Year-Ago	Prior	Year-Ago				Current	Prior	Year-Ago	Prior	Year-Ago						
Century	25,712	27,052	26,272	-5.0	-2.1	222	247	439	116	110	60	6	56	1.6	1.6	1.7	0.8	1.0	1.5
Lesabre	32,660	31,036	33,000	5.2	-1.0	427	345	495	76	90	67	-13	10	2.0	1.9	2.1	1.6	1.4	1.7
Park Ave	7,430	7,399	5,573	0.4	33.3	111	81	133	67	91	42	-24	25	0.5	0.4	0.4	0.4	0.3	0.5
Regal	7,072	7,702	10,230	-8.2	-30.9	121	77	64	59	100	161	-41	-102	0.4	0.5	0.7	0.4	0.3	0.2
Buick Total	72,874	73,189	75,075	-0.4	-2.9	881	751	1,130	83	97	66	-15	16	4.5	4.4	4.8	3.3	3.0	3.9
Catera*	0	0	17	0.0	-100.0	0	0	0	0	0	44	0	-44	0.0	0.0	0.0	0.0	0.0	0.0
CTS	7,103	6,191	3,727	14.7	90.6	172	221	134	41	28	28	13	13	0.4	0.4	0.2	0.6	0.9	0.5
Deville	22,284	19,340	27,746	15.2	-19.7	180	226	200	124	85	139	38	-15	1.4	1.2	1.8	0.7	0.9	0.7
Eldorado	13	23	2,712	-43.5	-99.5	0	1	26	32	26	104	6	-72	0.0	0.0	0.2	0.0	0.0	0.1
Seville	4,884	4,412	8,032	10.7	-39.2	66	45	59	74	98	137	-23	-63	0.3	0.3	0.5	0.2	0.2	0.2
Cadillac Total	34,284	29,966	42,234	14.4	-18.8	419	494	418	82	61	101	21	-19	2.1	1.8	2.7	1.6	2.0	1.4
Camaro	400	489	7,683	-18.2	-94.8	3	7	112	116	74	69	42	47	0.0	0.0	0.5	0.0	0.0	0.4
Cavalier	60,538	61,671	30,857	-1.8	96.2	871	708	1,136	70	87	27	-18	42	3.8	3.7	2.0	3.2	2.8	3.9
Corvette	4,676	3,963	5,761	18.0	-18.8	90	240	117	52	16	49	35	3	0.3	0.2	0.4	0.3	1.0	0.4
Impala	55,330	59,518	31,627	-7.0	74.9	1,085	942	517	51	63	61	-12	-10	3.4	3.6	2.0	4.0	3.7	1.8
Lumina	0	0	27	0.0	-100.0	0	0	0	0	0	140	0	-140	0.0	0.0	0.0	0.0	0.0	0.0
Malibu	38,889	40,096	29,055	-3.0	33.8	550	449	425	71	89	68	-19	2	2.4	2.4	1.9	2.0	1.8	1.5
Metro	0	0	230	0.0	-100.0	0	0	0	0	0	5,980	0	-5,980	0.0	0.0	0.0	0.0	0.0	0.0
Monte Carlo	20,967	20,833	17,925	0.6	17.0	206	220	172	102	95	104	7	-2	1.3	1.3	1.2	0.8	0.9	0.6
Prizm	7	7	3,481	0.0	-99.8	0	0	77	0	15	45	-15	-45	0.0	0.0	0.2	0.0	0.0	0.3
Chevrolet Total	180,807	186,577	126,646	-3.1	42.8	2,806	2,567	2,557	64	73	50	-8	15	11.2	11.3	8.1	10.4	10.2	8.8
Alero	7,469	8,595	12,141	-13.1	-38.5	374	284	212	20	30	57	-10	-37	0.5	0.5	0.8	1.4	1.1	0.7
Aurora	1,192	1,491	2,677	-20.1	-55.5	12	22	44	101	67	60	34	41	0.1	0.1	0.2	0.0	0.1	0.2
Intrigue	156	203	7,256	-23.2	-97.9	3	5	46	48	38	157	10	-109	0.0	0.0	0.5	0.0	0.0	0.2
Oldsmobile Total	8,817	10,289	22,074	-14.3	-60.1	389	312	303	23	33	73	-10	-50	0.5	0.6	1.4	1.4	1.2	1.0
Bonneville	10,324	10,353	10,346	-0.3	-0.2	86	117	93	120	88	112	31	8	0.6	0.6	0.7	0.3	0.5	0.3
Firebird	413	513	5,730	-19.5	-92.8	4	5	81	112	95	71	17	41	0.0	0.0	0.4	0.0	0.0	0.3
Grand Am	33,686	34,379	31,594	-2.0	6.6	419	395	525	80	87	60	-7	20	2.1	2.1	2.0	1.6	1.6	1.8
Grand Prix	34,099	28,537	29,261	19.5	16.5	331	289	410	103	99	71	4	32	2.1	1.7	1.9	1.2	1.2	1.4
Sunfire	15,503	16,929	12,275	-8.4	26.3	139	122	362	112	139	34	-28	78	1.0	1.0	0.8	0.5	0.5	1.2
Vibe	10,231	9,847	8,935	3.9	14.5	199	197	128	52	50	70	2	-18	0.6	0.6	0.6	0.7	0.8	0.4
Pontiac Total	104,256	100,558	98,141	3.7	6.2	1,178	1,125	1,598	89	89	61	-1	27	6.5	6.1	6.3	4.4	4.5	5.5
Saturn Ion	35,376	30,428	0	16.3	0.0	375	317	0	94	96	0	-2	94	2.2	1.8	0.0	1.4	1.3	0.0
Saturn L	22,305	26,756	22,994	-16.6	-3.0	331	214	337	67	125	68	-58	-1	1.4	1.6	1.5	1.2	0.9	1.2
Saturn S	768	1,191	35,005	-35.5	-97.8	16	19	563	48	64	62	-16	-14	0.0	0.1	2.2	0.1	0.1	1.9
Saturn Total	58,449	58,375	57,999	0.1	0.8	722	549	900	81	106	64	-25	16	3.6	3.5	3.7	2.7	2.2	3.1
9-3*	7,742	7,147	4,733	8.3	63.6	135	144	87	57	50	54	7	3	0.5	0.4	0.3	0.5	0.6	0.3
9-5*	5,177	5,183	6,745	-0.1	-23.2	39	47	67	134	109	101	25	33	0.3	0.3	0.4	0.1	0.2	0.2
Saab Total	12,919	12,330	11,478	4.8	12.6	174	191	154	74	65	75	10	0	0.8	0.7	0.7	0.6	0.8	0.5
GM Domestic	459,487	458,954	422,152	0.1	8.8	6,394	5,798	6,906	72	79	61	-7	11	28.5	27.8	27.1	23.8	23.1	23.7
GM Import	12,919	12,330	11,495	4.8	12.4	174	191	154	74	64	74	10	0	0.8	0.7	0.7	0.6	0.8	0.5
GM TOTAL	472,406	471,284	433,647	0.2	8.9	6,568	5,989	7,060	72	79	61	-7	11	29.3	28.5	27.8	24.4	23.8	24.2
BIG THREE DOMESTIC	798,349	802,984	797,797	-0.6	0.1	12,090	11,307	13,545	66	71	59	-5	7	49.6	48.6	51.2	44.9	45.0	46.4
BIG THREE IMPORT	39,789	37,749	50,771	5.4	-21.6	648	601	617	61	63	82	-1	-21	2.5	2.3	3.3	2.4	2.4	2.1
BIG THREE TOTAL	838,138	840,733	848,568	-0.3	-1.2	12,738	11,908	14,162	66	71	60	-5	6	52.1	50.9	54.5	47.3	47.4	48.5

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 30. U.S. DEALER INVENTORY – PASSENGER CARS BY LINE AND BRAND – MAY 2003 (Continued)

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units			% Change		Current	Prior	Year-Ago	Days			Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago
	Current	Prior	Year-Ago	Prior	Year-Ago				Current	Prior	Year-Ago	Current	Prior						
Lanos*	0	0	4,339	0.0	-100.0	0	0	28	0	0	153	0	-153	0.0	0.0	0.3	0.0	0.0	0.1
Leganza*	0	0	4,061	0.0	-100.0	0	0	27	0	0	150	0	-150	0.0	0.0	0.3	0.0	0.0	0.1
Nubira*	0	0	5,600	0.0	-100.0	0	0	37	0	0	153	0	-153	0.0	0.0	0.4	0.0	0.0	0.1
DAEWOO TOTAL	0	0	14,000	0.0	-100.0	0	0	92	0	0	152	0	-152	0.0	0.0	0.9	0.0	0.0	0.3
CL	2,808	2,998	2,886	-6.3	-2.7	27	30	42	103	100	69	4	35	0.2	0.2	0.2	0.1	0.1	0.1
NSX*	24	37	66	-35.1	-63.6	1	1	1	22	31	123	-9	-100	0.0	0.0	0.0	0.0	0.0	0.0
RL*	2,315	2,052	3,176	12.8	-27.1	25	26	26	93	80	124	13	-31	0.1	0.1	0.2	0.1	0.1	0.1
RSX*	6,330	9,091	3,154	-30.4	100.7	104	82	115	61	111	27	-51	33	0.4	0.6	0.2	0.4	0.3	0.4
TL	8,511	9,495	7,121	-10.4	19.5	181	188	224	47	50	32	-3	15	0.5	0.6	0.5	0.7	0.8	0.8
TSX*	1,468	1,723	0	-14.8	0.0	84	71	0	17	24	0	-7	17	0.1	0.1	0.0	0.3	0.3	0.0
Acura Total	21,456	25,396	16,403	-15.5	30.8	422	398	408	51	64	40	-13	11	1.3	1.5	1.1	1.6	1.6	1.4
Accord	60,000	59,000	66,000	1.7	-9.1	1,146	1,024	1,092	52	58	60	-5	-8	3.7	3.6	4.2	4.3	4.1	3.7
Accord*	11,844	15,209	10,189	-22.1	16.2	232	253	144	51	60	71	-9	-20	0.7	0.9	0.7	0.9	1.0	0.5
Civic	52,000	56,000	62,000	-7.1	-16.1	969	884	1,058	54	63	59	-10	-5	3.2	3.4	4.0	3.6	3.5	3.6
Civic*	5,665	5,556	7,270	2.0	-22.1	110	117	124	51	47	59	4	-7	0.4	0.3	0.5	0.4	0.5	0.4
FCX*	1	1	0	0.0	0.0	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Insight*	418	466	867	-10.3	-51.8	4	4	7	114	110	119	4	-5	0.0	0.0	0.1	0.0	0.0	0.0
Prelude*	1	1	206	0.0	-99.5	0	0	6	0	0	35	0	-35	0.0	0.0	0.0	0.0	0.0	0.0
S2000*	2,040	2,200	530	-7.3	284.9	37	32	40	55	68	13	-13	42	0.1	0.1	0.0	0.1	0.1	0.1
Honda Total	131,969	138,433	147,062	-4.7	-10.3	2,498	2,314	2,471	53	60	60	-7	-7	8.2	8.4	9.4	9.3	9.2	8.5
Honda Domestic	123,319	127,493	138,007	-3.3	-10.6	2,324	2,127	2,416	53	60	57	-7	-4	7.7	7.7	8.9	8.6	8.5	8.3
Honda Import	30,106	36,336	25,458	-17.1	18.3	597	585	462	50	62	55	-12	-5	1.9	2.2	1.6	2.2	2.3	1.6
HONDA TOTAL	153,425	163,829	163,465	-6.4	-6.1	2,921	2,712	2,879	53	60	57	-8	-4	9.5	9.9	10.5	10.8	10.8	9.9
Accent*	12,979	13,046	18,381	-0.5	-29.4	205	172	251	63	76	73	-12	-10	0.8	0.8	1.2	0.8	0.7	0.9
Elantra*	28,908	25,424	23,561	13.7	22.7	377	355	460	77	72	51	5	25	1.8	1.5	1.5	1.4	1.4	1.6
Sonata*	16,299	14,251	9,148	14.4	78.2	240	268	213	68	53	43	15	25	1.0	0.9	0.6	0.9	1.1	0.7
Tiburon*	7,867	8,057	4,778	-2.4	64.7	95	80	86	83	100	56	-17	28	0.5	0.5	0.3	0.4	0.3	0.3
XG350*	3,433	3,817	4,160	-10.1	-17.5	50	51	65	68	74	64	-6	4	0.2	0.2	0.3	0.2	0.2	0.2
HYUNDAI TOTAL	69,486	64,595	60,028	7.6	15.8	966	926	1,074	72	70	56	2	16	4.3	3.9	3.9	3.6	3.7	3.7
Optima*	6,430	5,098	7,428	26.1	-13.4	135	105	157	48	49	47	-1	1	0.4	0.3	0.5	0.5	0.4	0.5
Rio*	7,362	7,415	6,725	-0.7	9.5	118	111	165	62	67	41	-5	22	0.5	0.4	0.4	0.4	0.4	0.6
Spectra*	14,233	14,830	17,053	-4.0	-16.5	204	227	318	70	65	54	4	16	0.9	0.9	1.1	0.8	0.9	1.1
KIA TOTAL	28,025	27,343	31,206	2.5	-10.2	457	443	640	61	62	49	0	13	1.7	1.7	2.0	1.7	1.8	2.2
Mazda6	17,567	16,779	0	4.7	0.0	183	172	0	96	97	0	-1	96	1.1	1.0	0.0	0.7	0.7	0.0
Mazda 626	146	215	6,351	-32.1	-97.7	3	4	152	56	49	42	7	15	0.0	0.0	0.4	0.0	0.0	0.5
Miata*	5,445	5,302	5,149	2.7	5.7	52	52	67	105	102	77	3	28	0.3	0.3	0.3	0.2	0.2	0.2
Millenia*	233	367	3,508	-36.5	-93.4	5	7	66	45	50	53	-4	-8	0.0	0.0	0.2	0.0	0.0	0.2
Protege*	21,602	22,143	21,454	-2.4	0.7	260	226	296	83	98	72	-15	11	1.3	1.3	1.4	1.0	0.9	1.0
Mazda Domestic	17,713	16,994	6,351	4.2	178.9	185	177	152	96	96	42	-1	54	1.1	1.0	0.4	0.7	0.7	0.5
Mazda Import	27,280	27,812	30,111	-1.9	-9.4	317	285	429	86	98	70	-12	16	1.7	1.7	1.9	1.2	1.1	1.5
MAZDA TOTAL	44,993	44,806	36,462	0.4	23.4	502	462	581	90	97	63	-8	27	2.8	2.7	2.3	1.9	1.8	2.0
3000 GT*	0	0	1	0.0	-100.0	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Diamante*	3,346	3,299	2,482	1.4	34.8	32	27	43	105	122	57	-17	47	0.2	0.2	0.2	0.1	0.1	0.1
Eclipse	19,058	12,942	13,955	47.3	36.6	150	161	274	127	80	51	46	76	1.2	0.8	0.9	0.6	0.6	0.9
Galant	14,646	16,631	11,687	-11.9	25.3	158	352	312	92	47	37	45	55	0.9	1.0	0.8	0.6	1.4	1.1
Lancer*	15,031	17,155	9,629	-12.4	56.1	175	164	265	86	104	36	-18	50	0.9	1.0	0.6	0.6	0.7	0.9
Mirage*	3	4	2,076	-25.0	-99.9	0	0	61	81	104	34	-23	47	0.0	0.0	0.1	0.0	0.0	0.2
Mitsubishi Domestic	33,704	29,573	25,642	14.0	31.4	309	512	586	109	58	44	51	65	2.1	1.8	1.6	1.1	2.0	2.0
Mitsubishi Import	18,380	20,458	14,188	-10.2	29.5	207	192	369	89	107	38	-18	51	1.1	1.2	0.9	0.8	0.8	1.3
MITSUBISHI TOTAL	52,084	50,031	39,830	4.1	30.8	515	704	954	101	71	42	30	59	3.2	3.0	2.6	1.9	2.8	3.3

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 31. U.S. DEALER INVENTORY – PASSENGER CARS BY LINE AND BRAND – MAY 2003 (Continued)

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units		% Change			Current	Prior	Year-Ago	Days			Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago
	Current	Prior	Year-Ago	Prior	Year-Ago				Current	Prior	Year-Ago	Prior	Year-Ago						
G20*	0	1	940	-100.0	-100.0	0	0	31	0	0	31	0	-31	0.0	0.0	0.1	0.0	0.0	0.1
G35*	7,261	7,888	4,092	-7.9	77.4	232	176	127	31	45	32	-13	-1	0.5	0.5	0.3	0.9	0.7	0.4
I35*	4,347	5,039	6,097	-13.7	-28.7	53	41	80	83	124	76	-41	6	0.3	0.3	0.4	0.2	0.2	0.3
M45*	1,876	2,110	0	-11.1	0.0	11	11	0	170	195	0	-25	170	0.1	0.1	0.0	0.0	0.0	0.0
Q45*	767	880	1,717	-12.8	-55.3	7	7	11	109	131	152	-22	-43	0.0	0.1	0.1	0.0	0.0	0.0
Infiniti Total	14,251	15,918	12,846	-10.5	10.9	302	235	249	47	68	52	-21	-5	0.9	1.0	0.8	1.1	0.9	0.9
300ZX*	0	0	3	0.0	-100.0	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
350Z*	4,180	4,698	0	-11.0	0.0	132	134	0	32	35	0	-3	32	0.3	0.3	0.0	0.5	0.5	0.0
Altima	30,566	34,013	31,941	-10.1	-4.3	638	509	733	48	67	44	-19	4	1.9	2.1	2.1	2.4	2.0	2.5
Altra EV*	0	0	19	0.0	-100.0	0	0	0	0	0	0	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Maxima	7,625	8,119	0	-6.1	0.0	223	209	0	34	39	0	-5	34	0.5	0.5	0.0	0.8	0.8	0.0
Maxima*	1,200	4,478	18,963	-73.2	-93.7	120	237	281	10	19	67	-9	-57	0.1	0.3	1.2	0.4	0.9	1.0
Sentra	18,088	22,364	21,638	-19.1	-16.4	319	253	356	57	88	61	-32	-4	1.1	1.4	1.4	1.2	1.0	1.2
Nissan Total	61,659	73,672	72,564	-16.3	-15.0	1,432	1,341	1,371	43	55	53	-12	-10	3.8	4.5	4.7	5.3	5.3	4.7
Nissan Domestic	56,279	64,496	53,579	-12.7	5.0	1,180	971	1,090	48	66	49	-19	-1	3.5	3.9	3.4	4.4	4.3	3.7
Nissan Import	19,631	25,094	31,831	-21.8	-38.3	555	605	530	35	41	60	-6	-25	1.2	1.5	2.0	2.1	2.4	1.8
NISSAN TOTAL	75,910	89,590	85,410	-15.3	-11.1	1,735	1,576	1,620	44	57	53	-13	-9	4.7	5.4	5.5	6.4	6.3	5.6
Impreza*	8,721	7,341	6,588	18.8	32.4	128	109	131	68	67	50	1	18	0.5	0.4	0.4	0.5	0.4	0.5
Legacy	19,479	17,997	22,016	8.2	-11.5	266	249	300	73	72	73	1	0	1.2	1.1	1.4	1.0	1.0	1.0
SUBARU TOTAL	28,200	25,338	28,604	11.3	-1.4	394	358	432	71	71	66	1	5	1.8	1.5	1.8	1.5	1.4	1.5
Aerio*	5,584	5,587	3,946	-0.1	41.5	63	100	37	88	56	106	32	-18	0.3	0.3	0.3	0.2	0.4	0.1
Esteem*	56	56	811	0.0	-93.1	1	1	19	95	52	44	43	51	0.0	0.0	0.1	0.0	0.0	0.1
Swift	0	0	14	0.0	-100.0	0	0	1	0	0	21	0	-21	0.0	0.0	0.0	0.0	0.0	0.0
Suzuki Domestic	0	0	14	0.0	-100.0	0	0	1	0	0	21	0	-21	0.0	0.0	0.0	0.0	0.0	0.0
Suzuki Import	5,640	5,643	4,757	-0.1	18.6	64	101	56	88	56	85	32	3	0.4	0.3	0.3	0.2	0.4	0.2
SUZUKI TOTAL	5,640	5,643	4,771	-0.1	18.2	64	101	56	88	56	85	32	4	0.4	0.3	0.3	0.2	0.4	0.2
ES 300*	5,352	6,481	4,035	-17.4	32.6	220	204	249	24	32	16	-8	8	0.3	0.4	0.3	0.8	0.8	0.9
GS 300*	1,946	1,877	1,575	3.7	23.6	39	33	47	50	57	33	-8	16	0.1	0.1	0.1	0.1	0.1	0.2
GS 430*	327	276	363	18.5	-9.9	7	8	11	46	36	34	10	12	0.0	0.0	0.0	0.0	0.0	0.0
IS 300*	2,388	2,816	2,513	-15.2	-5.0	56	49	93	43	58	27	-15	16	0.1	0.2	0.2	0.2	0.2	0.3
LS 430*	2,167	2,246	2,017	-3.5	7.4	68	64	94	32	35	21	-4	10	0.1	0.1	0.1	0.3	0.3	0.3
SC 430*	1,141	1,242	727	-8.1	56.9	40	37	57	28	34	13	-5	16	0.1	0.1	0.0	0.1	0.1	0.2
Lexus Total	13,321	14,938	11,230	-10.8	18.6	431	394	552	31	38	20	-7	11	0.8	0.9	0.7	1.6	1.6	1.9
Avalon	9,457	9,479	10,701	-0.2	-11.6	178	173	232	53	55	46	-2	7	0.6	0.6	0.7	0.7	0.7	0.8
Camry	48,460	56,054	41,941	-13.5	15.5	1,556	1,201	1,399	31	47	30	-16	1	3.0	3.4	2.7	5.8	4.8	4.8
Camry*	2,249	2,695	10,674	-16.5	-78.9	64	60	271	35	45	39	-10	-4	0.1	0.2	0.7	0.2	0.2	0.9
Celica*	4,615	4,528	3,741	1.9	23.4	65	56	98	71	81	38	-10	33	0.3	0.3	0.2	0.2	0.2	0.3
Corolla/Matrix	29,686	34,042	14,317	-12.8	107.3	1,025	904	1,000	29	38	14	-9	15	1.8	2.1	0.9	3.8	3.6	3.4
Corolla*	9,080	11,237	1,209	-19.2	651.0	306	270	49	30	42	25	-12	5	0.6	0.7	0.1	1.1	1.1	0.2
Echo*	7,840	9,503	5,797	-17.5	35.2	137	108	99	57	88	58	-31	-1	0.5	0.6	0.4	0.5	0.4	0.3
MR2*	617	843	558	-26.8	10.6	13	12	21	49	69	26	-20	23	0.0	0.1	0.0	0.0	0.0	0.1
Prius*	1,880	2,562	2,788	-26.6	-32.6	46	56	63	41	46	44	-5	-3	0.1	0.2	0.2	0.2	0.2	0.2
Toyota Total	113,884	130,943	91,726	-13.0	24.2	3,388	2,841	3,233	34	46	28	-12	5	7.1	7.9	5.9	12.6	11.3	11.1
Toyota Domestic	87,603	99,575	66,959	-12.0	30.8	2,759	2,279	2,631	32	44	25	-12	6	5.4	6.0	4.3	10.2	9.1	9.0
Toyota Import	39,602	46,306	35,997	-14.5	10.0	1,060	956	1,154	37	48	31	-11	6	2.5	2.8	2.3	3.9	3.8	4.0
TOYOTA TOTAL	127,205	145,881	102,956	-12.8	23.6	3,819	3,235	3,784	33	45	27	-12	6	7.9	8.8	6.6	14.2	12.9	13.0
ASIA DOMESTIC	338,097	356,128	312,568	-5.1	8.2	7,022	6,314	7,175	48	56	44	-8	5	21.0	21.5	20.1	26.1	25.1	24.6
ASIA IMPORT	246,871	260,928	254,164	-5.4	-2.9	4,350	4,202	4,936	57	62	51	-5	5	15.3	15.8	16.3	16.2	16.7	16.9
ASIA TOTAL	584,968	617,056	566,732	-5.2	3.2	11,373	10,516	12,112	51	59	47	-7	5	36.3	37.3	36.4	42.2	41.9	41.5

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 32. U.S. DEALER INVENTORY – PASSENGER CARS BY LINE AND BRAND – MAY 2003 (Continued)

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units					Current	Prior	Year-Ago	Days			Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago
	Current	Prior	Year-Ago	Prior	Year-Ago				Current	Prior	Year-Ago	Prior	Year-Ago						
3-Series*	16,908	15,159	6,524	11.5	159.2	413	379	423	41	40	15	1	26	1.1	0.9	0.4	1.5	1.5	1.4
5-Series*	6,815	7,053	2,285	-3.4	198.2	166	176	148	41	40	15	1	26	0.4	0.4	0.1	0.6	0.7	0.5
7-Series*	2,994	2,697	1,311	11.0	128.4	73	67	85	41	40	15	1	26	0.2	0.2	0.1	0.3	0.3	0.3
Z3	12	9	574	33.3	-97.9	0	0	37	41	39	15	2	25	0.0	0.0	0.0	0.0	0.0	0.1
Z4	2,932	3,155	0	-7.1	0.0	72	79	0	41	40	0	1	41	0.2	0.2	0.0	0.3	0.3	0.0
Z8*	96	69	40	39.1	140.0	2	2	3	41	40	16	1	26	0.0	0.0	0.0	0.0	0.0	0.0
Mini Cooper*	1,122	1,720	564	-34.8	98.9	123	120	69	9	14	8	-5	1	0.1	0.1	0.0	0.5	0.5	0.2
BMW Domestic	2,944	3,164	574	-7.0	412.9	72	79	37	41	40	15	1	26	0.2	0.2	0.0	0.3	0.3	0.1
BMW Import	27,935	26,698	10,724	4.6	160.5	777	745	727	36	36	15	0	21	1.7	1.6	0.7	2.9	3.0	2.5
BMW TOTAL	30,879	29,862	11,298	3.4	173.3	849	824	764	36	36	15	0	22	1.9	1.8	0.7	3.2	3.3	2.6
C-Class*	9,549	9,738	12,236	-1.9	-22.0	199	187	243	48	52	50	-4	-2	0.6	0.6	0.8	0.7	0.7	0.8
CL*	668	768	840	-13.0	-20.5	14	15	17	48	52	50	-4	-2	0.0	0.0	0.1	0.1	0.1	0.1
CLK*	3,957	4,116	2,604	-3.9	52.0	82	79	52	48	52	50	-4	-2	0.2	0.2	0.2	0.3	0.3	0.2
E-Class*	8,453	8,534	4,601	-0.9	83.7	176	164	91	48	52	50	-4	-2	0.5	0.5	0.3	0.7	0.7	0.3
S-Class*	3,536	4,084	3,876	-13.4	-8.8	74	79	77	48	52	50	-4	-2	0.2	0.2	0.2	0.3	0.3	0.3
SL*	1,790	2,464	2,340	-27.4	-23.5	37	47	46	48	52	50	-4	-2	0.1	0.1	0.2	0.1	0.2	0.2
SLK*	1,243	1,182	1,762	5.2	-29.5	26	23	35	48	52	50	-4	-2	0.1	0.1	0.1	0.1	0.1	0.1
MERCEDES TOTAL	29,196	30,886	28,259	-5.5	3.3	608	594	561	48	52	50	-4	-2	1.8	1.9	1.8	2.3	2.4	1.9
911*	2,329	2,160	626	7.8	272.0	35	34	42	66	64	15	2	51	0.1	0.1	0.0	0.1	0.1	0.1
Boxster*	2,261	2,202	1,732	2.7	30.5	25	25	44	91	87	40	4	52	0.1	0.1	0.1	0.1	0.1	0.1
PORSCHE TOTAL	4,590	4,362	2,358	5.2	94.7	60	59	86	77	74	27	3	49	0.3	0.3	0.2	0.2	0.2	0.3
A4*	11,761	12,528	6,463	-6.1	82.0	146	134	137	80	93	47	-13	33	0.7	0.8	0.4	0.5	0.5	0.5
A4 Cabrio*	1,127	1,824	0	-38.2	0.0	37	40	0	30	46	0	-16	30	0.1	0.1	0.0	0.1	0.2	0.0
A6*	4,331	5,262	5,431	-17.7	-20.3	58	60	101	75	88	54	-13	21	0.3	0.3	0.3	0.2	0.2	0.3
A8*	567	150	347	278.0	63.4	5	2	5	104	83	73	21	31	0.0	0.0	0.0	0.0	0.0	0.0
TT*	3,033	3,376	2,195	-10.2	38.2	26	25	33	115	133	67	-18	48	0.2	0.2	0.1	0.1	0.1	0.1
Audi Total	20,819	23,140	14,436	-10.0	44.2	273	261	276	76	89	52	-13	24	1.3	1.4	0.9	1.0	1.0	0.9
Beetle	15,159	16,551	15,070	-8.4	0.6	108	110	172	140	150	88	-10	53	0.9	1.0	1.0	0.4	0.4	0.6
Beetle Cabrio	3,557	4,731	0	-24.8	0.0	96	116	0	37	41	0	-4	37	0.2	0.3	0.0	0.4	0.5	0.0
Cabrio	6	7	2,805	-14.3	-99.8	0	0	49	162	46	57	117	105	0.0	0.0	0.2	0.0	0.0	0.2
Golf*	11,058	11,293	7,563	-2.1	46.2	108	84	107	102	135	71	-32	32	0.7	0.7	0.5	0.4	0.3	0.4
Jetta	42,917	45,334	40,433	-5.3	6.1	422	375	541	102	121	75	-19	27	2.7	2.7	2.6	1.6	1.5	1.9
Passat*	28,429	28,874	20,114	-1.5	41.3	285	269	341	100	107	59	-7	41	1.8	1.7	1.3	1.1	1.1	1.2
Volkswagen Total	101,126	106,790	85,985	-5.3	17.6	1,019	954	1,211	99	112	71	-13	28	6.3	6.5	5.5	3.8	3.8	4.1
Volkswagen Domestic	61,639	66,623	58,308	-7.5	5.7	626	601	762	98	111	76	-12	22	3.8	4.0	3.7	2.3	2.4	2.6
Volkswagen Import	60,306	63,307	42,113	-4.7	43.2	666	614	724	90	103	58	-13	32	3.7	3.8	2.7	2.5	2.4	2.5
Volkswagen TOTAL	121,945	129,930	100,421	-6.1	21.4	1,293	1,215	1,486	94	107	68	-13	27	7.6	7.9	6.4	4.8	4.8	5.1
EUROPE DOMESTIC	64,583	69,787	58,882	-7.5	9.7	698	680	800	93	103	74	-10	19	4.0	4.2	3.8	2.6	2.7	2.7
EUROPE IMPORT	122,027	125,253	83,454	-2.6	46.2	2,112	2,012	2,099	58	62	40	-4	18	7.6	7.6	5.4	7.8	8.0	7.2
EUROPE TOTAL	186,610	195,040	142,336	-4.3	31.1	2,810	2,692	2,899	66	72	49	-6	17	11.6	11.8	9.1	10.4	10.7	9.9
TOTAL DOMESTIC CAR	1,201,029	1,228,899	1,169,247	-2.3	2.7	19,810	18,301	21,520	61	67	54	-7	6	74.6	74.4	75.1	73.6	72.9	73.8
TOTAL IMPORT CAR	408,687	423,930	388,389	-3.6	5.2	7,110	6,814	7,651	57	62	51	-5	7	25.4	25.6	24.9	26.4	27.1	26.2
GRAND TOTAL CARS	1,609,716	1,652,829	1,557,636	-2.6	3.3	26,920	25,115	29,171	60	66	53	-6	6	100.0	100.0	100.0	100.0	100.0	100.0

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 33. U.S. DEALER INVENTORY – LIGHT TRUCKS BY LINE AND BRAND – MAY 2003

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units			% Change		Current	Prior	Year-Ago	Days			Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago
	Current	Prior	Year-Ago	Prior	Year-Ago				Current	Prior	Year-Ago	Prior	Year-Ago						
Chrysler Pacifica	19,629	10,251	0	91.5	0.0	92	69	0	214	148	0	67	214	0.9	0.4	0.0	0.3	0.2	0.0
Chrysler PT Cruiser	29,380	30,172	34,223	-2.6	-14.2	391	384	528	75	79	65	-3	10	1.3	1.3	1.9	1.2	1.3	1.8
Chrysler Town & Country	28,251	30,105	29,071	-6.2	-2.8	523	445	548	54	68	53	-14	1	1.2	1.3	1.6	1.7	1.5	1.9
Chrysler Voyager	6,637	7,373	7,488	-10.0	-11.4	70	60	189	95	123	40	-28	56	0.3	0.3	0.4	0.2	0.2	0.7
Jeep Grand Cherokee	54,258	55,441	42,688	-2.1	27.1	590	623	642	92	89	66	3	26	2.4	2.4	2.3	1.9	2.1	2.2
Jeep Liberty	38,155	39,221	41,156	-2.7	-7.3	589	494	503	65	79	82	-15	-17	1.7	1.7	2.3	1.9	1.7	1.7
Jeep Wrangler	17,209	17,971	18,701	-4.2	-8.0	280	226	259	61	79	72	-18	-11	0.8	0.8	1.0	0.9	0.8	0.9
Chrysler/Jeep Total	193,519	190,534	173,327	1.6	11.6	2,534	2,302	2,669	76	83	65	-6	11	8.5	8.4	9.5	8.1	7.9	9.3
Caravan	46,463	48,743	36,363	-4.7	27.8	884	872	1,229	53	56	30	-3	23	2.0	2.1	2.0	2.8	3.0	4.3
Dakota	28,237	30,613	39,387	-7.8	-28.3	423	392	531	67	78	74	-11	-7	1.2	1.3	2.2	1.3	1.4	1.8
Durango	26,410	26,624	27,490	-0.8	-3.9	466	327	338	57	81	81	-25	-25	1.2	1.2	1.5	1.5	1.1	1.2
Ram Pickup	111,847	116,578	95,393	-4.1	17.2	1,632	1,371	1,294	69	85	74	-17	-5	4.9	5.1	5.2	5.2	4.7	4.5
Ram Van	10,158	10,044	7,895	1.1	28.7	111	83	92	92	121	86	-30	6	0.4	0.4	0.4	0.4	0.3	0.3
Ram Wagon	0	0	2,130	0.0	-100.0	0	0	71	0	0	30	0	-30	0.0	0.0	0.1	0.0	0.0	0.2
Sprinter Van*	506	166	0	204.8	0.0	3	3	0	147	61	0	86	147	0.0	0.0	0.0	0.0	0.0	0.0
Sprinter Wagon*	126	86	0	46.5	0.0	1	1	0	148	132	0	16	148	0.0	0.0	0.0	0.0	0.0	0.0
Dodge Total	223,747	232,854	208,658	-3.9	7.2	3,521	3,048	3,555	64	76	59	-13	5	9.8	10.2	11.4	11.2	10.5	12.4
Chrysler Domestic Light -Duty	416,634	423,136	381,985	-1.5	9.1	6,051	5,346	6,225	69	79	61	-10	7	18.3	18.6	20.9	19.3	18.4	21.6
Chrysler Import Light-Duty	632	252	0	150.8	0.0	4	3	0	147	74	0	73	147	0.0	0.0	0.0	0.0	0.0	0.0
CHRYSLER GROUP TOTAL LIGHT-DUTY	417,266	423,388	381,985	-1.4	9.2	6,055	5,350	6,225	69	79	61	-10	8	18.3	18.6	20.9	19.3	18.4	21.6
Club Wagon	4,600	4,400	4,100	4.5	12.2	145	142	122	32	31	34	1	-2	0.2	0.2	0.2	0.5	0.5	0.4
Econoline	40,500	38,800	40,200	4.4	0.7	467	467	497	87	83	81	4	6	1.8	1.7	2.2	1.5	1.6	1.7
Escape	39,800	38,000	27,900	4.7	42.7	595	459	532	67	83	52	-16	14	1.7	1.7	1.5	1.9	1.6	1.8
Excursion	9,700	9,400	7,700	3.2	26.0	89	78	85	109	121	91	-12	18	0.4	0.4	0.4	0.3	0.3	0.3
Expedition	47,500	48,900	22,100	-2.9	114.9	710	686	507	67	71	44	-4	23	2.1	2.1	1.2	2.3	2.4	1.8
Explorer	113,600	118,000	110,100	-3.7	3.2	1,312	1,161	1,313	87	102	84	-15	3	5.0	5.2	6.0	4.2	4.0	4.6
F-Series Pickup Light-Duty	257,600	256,900	169,500	0.3	52.0	2,675	2,504	2,667	96	103	64	-6	33	11.3	11.3	9.3	8.5	8.6	9.3
Total F-Series Pickup	269,600	272,200	182,200	-1.0	48.0	2,800	2,654	2,866	96	103	64	-6	33	11.8	11.9	10.0	8.9	9.1	10.0
Ranger	70,200	66,100	65,300	6.2	7.5	672	687	756	104	96	86	8	18	3.1	2.9	3.6	2.1	2.4	2.6
Windstar Van	500	500	500	0.0	0.0	12	31	19	41	16	27	25	14	0.0	0.0	0.0	0.0	0.1	0.1
Windstar Wagon	44,300	38,900	43,700	13.9	1.4	420	382	539	105	102	81	4	24	1.9	1.7	2.4	1.3	1.3	1.9
Ford Total Light-Duty	628,300	619,900	491,100	1.4	27.9	7,098	6,597	7,036	89	94	70	-5	19	27.6	27.2	26.9	22.6	22.7	24.4
Lincoln Aviator	9,700	9,900	0	-2.0	0.0	103	95	0	94	105	0	-11	94	0.4	0.4	0.0	0.3	0.3	0.0
Lincoln Blackwood	0	0	1,800	0.0	-100.0	0	0	7	0	0	244	0	-244	0.0	0.0	0.1	0.0	0.0	0.0
Lincoln Navigator	8,700	9,500	3,800	-8.4	128.9	151	126	59	57	75	65	-18	-7	0.4	0.4	0.2	0.5	0.4	0.2
Mercury Mountaineer	13,800	12,400	13,000	11.3	6.2	157	136	133	88	91	98	-3	-10	0.6	0.5	0.7	0.5	0.5	0.5
Mercury Villager	0	0	7,500	0.0	-100.0	0	0	62	0	0	121	0	-121	0.0	0.0	0.4	0.0	0.0	0.2
Lincoln Mercury Total	32,200	31,800	26,100	1.3	23.4	412	357	260	78	89	100	-11	-22	1.4	1.4	1.4	1.3	1.2	0.9
Discovery*	3,950	4,539	3,953	-13.0	-0.1	54	52	56	73	88	71	-15	2	0.2	0.2	0.2	0.2	0.2	0.2
Freelander*	2,415	2,796	3,871	-13.6	-37.6	33	32	54	73	88	72	-15	1	0.1	0.1	0.2	0.1	0.1	0.2
Range Rover*	2,260	2,535	412	-10.8	448.5	31	29	6	73	88	73	-15	0	0.1	0.1	0.0	0.1	0.1	0.0
Land Rover Total	8,625	9,870	8,236	-12.6	4.7	118	112	116	73	88	71	-15	2	0.4	0.4	0.5	0.4	0.4	0.4
Cross Country*	2,413	3,613	6,064	-33.2	-60.2	50	68	55	48	53	111	-5	-63	0.1	0.2	0.3	0.2	0.2	0.2
XC90*	6,734	4,590	0	46.7	0.0	140	87	0	48	53	0	-5	48	0.3	0.2	0.0	0.4	0.3	0.0
Volvo Total	9,147	8,203	6,064	11.5	50.8	191	156	55	48	53	111	-5	-63	0.4	0.4	0.3	0.6	0.5	0.2
FORD TOTAL LIGHT-DUTY	678,272	669,773	531,500	1.3	27.6	7,819	7,222	7,466	87	93	71	-6	16	29.8	29.4	29.1	24.9	24.9	25.9
F-Series Pickup Medium-Duty	12,000	15,300	12,700	-21.6	-5.5	125	149	199	96	102	64	-6	32	0.5	0.7	0.7	0.4	0.5	0.7
Other Medium-Duty	3,100	2,600	2,200	19.2	40.9	20	19	26	156	135	83	22	73	0.1	0.1	0.1	0.1	0.1	0.1
FORD TOTAL TRUCK	693,372	687,673	546,400	0.8	26.9	7,963	7,390	7,692	87	93	71	-6	16	30.4	30.2	29.9	25.4	25.4	26.7

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.

Light trucks have GVW under 14,001 lbs. (GVW Classes 1-3).

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.

Table 34. U.S. DEALER INVENTORY – LIGHT TRUCKS BY LINE AND BRAND – MAY 2003 (Continued)

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units		% Change		Year-Ago	Current	Prior	Year-Ago	Days		Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago	
	Current	Prior	Year-Ago	Prior					Year-Ago	Current	Prior	Year-Ago							Current
Rendezvous	20,283	19,227	14,749	5.5	37.5	235	226	136	86	85	108	1	-22	0.9	0.8	0.8	0.7	0.8	0.5
Buick Total	20,283	19,227	14,749	5.5	37.5	235	226	136	86	85	108	1	-22	0.9	0.8	0.8	0.7	0.8	0.5
Escalade	10,685	9,324	7,397	14.6	44.5	106	115	116	101	81	64	20	37	0.5	0.4	0.4	0.3	0.4	0.4
Escalade ESV	2,358	2,119	0	11.3	0.0	41	47	0	57	45	0	12	57	0.1	0.1	0.0	0.1	0.2	0.0
Escalade EXT	3,324	3,288	4,323	1.1	-23.1	33	34	48	101	97	89	4	11	0.1	0.1	0.2	0.1	0.1	0.2
Cadillac Total	16,367	14,731	11,720	11.1	39.7	180	197	165	91	75	71	16	20	0.7	0.6	0.6	0.6	0.7	0.6
Astro Van	4,753	5,232	5,492	-9.2	-13.5	53	64	57	90	82	97	8	-6	0.2	0.2	0.3	0.2	0.2	0.2
Astro Wagon	5,857	6,473	3,803	-9.5	54.0	135	157	150	43	41	25	2	18	0.3	0.3	0.2	0.4	0.5	0.5
Avalanche	22,197	23,464	26,331	-5.4	-15.7	323	258	247	69	91	107	-22	-38	1.0	1.0	1.4	1.0	0.9	0.9
Express Cargo	36,011	36,445	32,366	-1.2	11.3	298	320	279	121	114	116	7	5	1.6	1.6	1.8	1.0	1.1	1.0
Express Passenger	2,898	2,998	1,657	-3.3	74.9	62	61	72	47	49	23	-2	23	0.1	0.1	0.1	0.2	0.2	0.2
S-10	52,912	54,588	40,113	-3.1	31.9	505	458	554	105	119	72	-14	32	2.3	2.4	2.2	1.6	1.6	1.9
S-Blazer	10,492	9,147	19,221	14.7	-45.4	195	157	361	54	58	53	-4	1	0.5	0.4	1.1	0.6	0.5	1.3
Silverado Pickup Light-Duty	186,794	182,800	135,195	2.2	38.2	2,346	2,515	2,039	80	73	66	7	13	8.2	8.0	7.4	7.5	8.7	7.1
Total Silverado Pickup	186,997	183,022	136,973	2.2	36.5	2,346	2,519	2,055	80	73	67	7	13	8.2	8.0	7.5	7.5	8.7	7.1
Suburban	41,891	43,375	34,301	-3.4	22.1	419	431	400	100	101	86	-1	14	1.8	1.9	1.9	1.3	1.5	1.4
Tahoe	60,069	56,653	41,201	6.0	45.8	709	671	658	85	84	63	0	22	2.6	2.5	2.3	2.3	2.3	2.3
Tracker	13,604	15,205	13,236	-10.5	2.8	122	102	148	112	149	90	-37	22	0.6	0.7	0.7	0.4	0.4	0.5
TrailBlazer	75,939	78,129	44,513	-2.8	70.6	952	740	600	80	106	74	-26	6	3.3	3.4	2.4	3.0	2.5	2.1
Venture	21,551	21,314	19,055	1.1	13.1	303	319	286	71	67	67	4	4	0.9	0.9	1.0	1.0	1.1	1.0
W4 Tiltmaster	138	122	83	13.1	66.3	1	1	1	101	109	72	-9	29	0.0	0.0	0.0	0.0	0.0	0.0
W4 Tiltmaster*	92	133	107	-30.8	-14.0	1	1	1	124	173	121	-49	3	0.0	0.0	0.0	0.0	0.0	0.0
Chevrolet Total Light-Duty	535,198	536,078	416,674	-0.2	28.4	6,424	6,254	5,851	83	86	71	-2	12	23.5	23.5	22.8	20.5	21.5	20.3
Silverado Pickup Medium-Duty	203	222	1,778	-8.6	-88.6	1	5	16	288	48	113	241	175	0.0	0.0	0.1	0.0	0.0	0.1
Other Medium-Duty	5,987	6,096	4,097	-1.8	46.1	43	45	30	139	134	137	4	2	0.3	0.3	0.2	0.1	0.2	0.1
Chevrolet Total Truck	541,388	542,396	422,549	-0.2	28.1	6,468	6,304	5,897	84	86	72	-2	12	23.8	23.8	23.1	20.6	21.7	20.5
Hummer H1	649	658	860	-1.4	-24.5	2	3	2	358	222	497	135	-139	0.0	0.0	0.0	0.0	0.0	0.0
Hummer H2	7,179	6,398	211	12.2	3302.4	108	108	0	67	59	0	7	67	0.3	0.3	0.0	0.3	0.4	0.0
Hummer Total	7,828	7,056	1,071	10.9	630.9	110	111	2	71	64	619	8	-547	0.3	0.3	0.1	0.3	0.4	0.0
Bravada	2,298	2,591	3,880	-11.3	-40.8	36	29	33	64	90	116	-26	-52	0.1	0.1	0.2	0.1	0.1	0.1
Silhouette	2,935	1,976	4,541	48.5	-35.4	65	47	66	45	42	69	3	-24	0.1	0.1	0.2	0.2	0.2	0.2
Oldsmobile Total	5,233	4,567	8,421	14.6	-37.9	101	76	100	52	60	85	-9	-33	0.2	0.2	0.5	0.3	0.3	0.3
GMC Envoy	42,877	45,593	21,012	-6.0	104.1	471	367	258	91	124	81	-33	10	1.9	2.0	1.2	1.5	1.3	0.9
GMC Jimmy S	0	0	194	0.0	-100.0	0	0	3	0	0	57	0	-57	0.0	0.0	0.0	0.0	0.0	0.0
GMC Safari Van	1,002	1,140	1,553	-12.1	-35.5	10	15	16	100	76	96	24	4	0.0	0.0	0.1	0.0	0.1	0.1
GMC Safari Wagon	2,751	3,060	1,786	-10.1	54.0	23	27	31	117	113	58	4	59	0.1	0.1	0.1	0.1	0.1	0.1
GMC Savana Cargo	12,170	13,246	14,512	-8.1	-16.1	105	122	125	116	109	116	8	0	0.5	0.6	0.8	0.3	0.4	0.4
GMC Savana Passenger	871	932	575	-6.5	51.5	11	12	8	77	79	73	-3	4	0.0	0.0	0.0	0.0	0.0	0.0
GMC Sierra Pickup Light-Duty	50,939	50,301	56,371	1.3	-9.6	655	724	597	78	69	94	8	-17	2.2	2.2	3.1	2.1	2.5	2.1
Total GMC Sierra Pickup	50,998	50,378	57,417	1.2	-11.2	656	726	604	78	69	95	8	-17	2.2	2.2	3.1	2.1	2.5	2.1
GMC Sonoma	14,734	14,423	13,548	2.2	8.8	127	114	163	116	126	83	-10	33	0.6	0.6	0.7	0.4	0.4	0.6
GMC W4 Forward	119	122	110	-2.5	8.2	2	1	1	70	106	89	-36	-20	0.0	0.0	0.0	0.0	0.0	0.0
GMC W4 Forward*	295	412	234	-28.4	26.1	3	2	1	86	268	217	-182	-132	0.0	0.0	0.0	0.0	0.0	0.0
GMC Yukon	26,327	22,371	14,366	17.7	83.3	271	267	218	97	84	66	13	31	1.2	1.0	0.8	0.9	0.9	0.8
GMC Yukon XL	24,000	22,837	13,830	5.1	73.5	209	220	179	115	104	77	11	38	1.1	1.0	0.8	0.7	0.8	0.6
Pontiac Aztek	7,649	8,080	6,321	-5.3	21.0	114	166	81	67	49	78	19	-11	0.3	0.4	0.3	0.4	0.6	0.3
Pontiac Montana	11,456	12,097	13,010	-5.3	-11.9	136	118	142	84	103	92	-19	-8	0.5	0.5	0.7	0.4	0.4	0.5
Pontiac-GMC Total Light-Duty	195,190	194,614	157,422	0.3	24.0	2,139	2,156	1,823	91	90	86	1	5	8.6	8.5	8.6	6.8	7.4	6.3
Sierra Pickup Medium-Duty	59	77	1,046	-23.4	-94.4	1	2	7	89	36	155	53	-66	0.0	0.0	0.1	0.0	0.0	0.0
Other Medium-Duty	6,208	6,119	5,731	1.5	8.3	52	50	66	119	122	87	-3	32	0.3	0.3	0.3	0.2	0.2	0.2
Pontiac-GMC Total Truck	201,457	200,810	164,199	0.3	22.7	2,191	2,208	1,896	92	91	87	1	5	8.8	8.8	9.0	7.0	7.6	6.6
Saturn Vue	13,892	11,366	8,871	22.2	56.6	232	258	198	60	44	45	16	15	0.6	0.5	0.5	0.7	0.9	0.7
Saturn Total	13,892	11,366	8,871	22.2	56.6	232	258	198	60	44	45	16	15	0.6	0.5	0.5	0.7	0.9	0.7
GM Domestic Light -Duty	793,604	787,094	618,587	0.8	28.3	9,417	9,274	8,272	84	85	75	-1	9	34.8	34.5	33.9	30.0	31.9	28.7
GM Import Light-Duty	387	545	341	-29.0	13.5	4	2	2	92	236	174	-144	-81	0.0	0.0	0.0	0.0	0.0	0.0
GM TOTAL LIGHT-DUTY	793,991	787,639	618,928	0.8	28.3	9,421	9,277	8,277	84	85	75	-1	10	34.8	34.5	33.9	30.0	31.9	28.8
GM TOTAL TRUCK	806,448	800,153	631,580	0.8	27.7	9,518	9,379	8,395	85	85	75	-1	9	35.4	35.1	34.6	30.4	32.3 </	

Table 35. U.S. DEALER INVENTORY – LIGHT TRUCKS BY LINE AND BRAND – MAY 2003 (Continued)

	Month-End Inventory					Month's Daily Sales Rate				Month-End Days' Supply				% Share of Inventory			% Share of Sales					
	Units		% Change			Current			Days			Plus/Minus		Current			Prior			Year-Ago		
	Current	Prior	Year-Ago	Prior	Year-Ago	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Prior	Year-Ago	Current	Prior	Year-Ago	Current	Prior	Year-Ago	Current	Prior	Year-Ago
CR-V*	6,665	6,980	3,449	-4.5	93.2	510	475	451	13	15	8	-2	5	0.3	0.3	0.2	1.6	1.6	1.6	1.6	1.6	1.6
Element	9,934	9,481	0	4.8	0.0	259	249	0	38	38	0	0	38	0.4	0.4	0.0	0.8	0.9	0.0	0.8	0.9	0.0
Odyssey	14,050	14,310	5,319	-1.8	164.1	592	546	518	24	26	10	-2	13	0.6	0.6	0.3	1.9	1.9	1.8	1.9	1.9	1.8
Passport	14	18	748	-22.2	-98.1	0	0	12	95	94	62	1	32	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Pilot	5,947	7,019	5,631	-15.3	5.6	362	366	18	16	19	306	-3	-289	0.3	0.3	0.3	1.2	1.3	0.1	1.2	1.3	0.1
HONDA TOTAL LIGHT-DUTY	36,610	37,808	15,147	-3.2	141.7	1,723	1,637	999	21	23	15	-2	6	1.6	1.7	0.8	5.5	5.6	3.5	5.5	5.6	3.5
Acura MDX	3,662	3,680	2,215	-0.5	65.3	188	182	217	19	20	10	-1	9	0.2	0.2	0.1	0.6	0.6	0.8	0.6	0.6	0.8
Honda Domestic Light-Duty	33,607	34,508	13,913	-2.6	141.6	1,401	1,343	765	24	26	18	-2	6	1.5	1.5	0.8	4.5	4.6	2.7	4.5	4.6	2.7
Honda Import Light-Duty	6,665	6,980	3,449	-4.5	93.2	510	475	451	13	15	8	-2	5	0.3	0.3	0.2	1.6	1.6	1.6	1.6	1.6	1.6
HONDA TOTAL LIGHT-DUTY	40,272	41,488	17,362	-2.9	132.0	1,911	1,818	1,216	21	23	14	-2	7	1.8	1.8	1.0	6.1	6.3	4.2	6.1	6.3	4.2
Santa Fe*	16,216	14,875	10,593	9.0	53.1	388	420	261	42	35	41	6	1	0.7	0.7	0.6	1.2	1.4	0.9	1.2	1.4	0.9
HYUNDAI TOTAL LIGHT-DUTY	16,216	14,875	10,593	9.0	53.1	388	420	261	42	35	41	6	1	0.7	0.7	0.6	1.2	1.4	0.9	1.2	1.4	0.9
Ascender	1,641	0	-18.7	0.0	0.0	13	11	0	99	155	0	-56	99	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Axiom	2,004	2,138	3,454	-6.3	-42.0	18	19	29	111	115	119	-4	-7	0.1	0.1	0.2	0.1	0.1	0.1	0.1	0.1	0.1
Hombre	2	2	1	0.0	100.0	0	0	0	0	0	26	0	-26	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Oasis*	0	0	1	0.0	-100.0	0	0	0	0	0	26	0	-26	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Rodeo	6,584	6,904	13,608	-4.6	-51.6	67	59	105	98	118	130	-20	-31	0.3	0.3	0.7	0.2	0.2	0.4	0.2	0.2	0.4
Trooper*	302	486	2,965	-37.9	-89.8	7	6	46	44	75	65	-31	-21	0.0	0.0	0.2	0.0	0.0	0.2	0.0	0.0	0.2
VehiCross*	1	1	308	0.0	-99.7	0	0	5	0	0	59	0	-59	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Isuzu Domestic Light-Duty	9,924	10,685	17,063	-7.1	-41.8	99	92	137	100	116	124	-16	-24	0.4	0.5	0.9	0.3	0.3	0.5	0.3	0.3	0.5
Isuzu Import Light-Duty	303	487	3,274	-37.8	-90.7	15	15	63	20	32	52	-12	-32	0.0	0.0	0.2	0.0	0.1	0.2	0.0	0.1	0.2
ISUZU TOTAL LIGHT-DUTY	10,227	11,172	20,337	-8.5	-49.7	105	94	185	97	118	110	-21	-13	0.4	0.5	1.1	0.3	0.3	0.6	0.3	0.3	0.6
Sedona*	11,583	9,732	6,505	19.0	78.1	197	173	132	59	56	49	3	9	0.5	0.4	0.4	0.6	0.6	0.5	0.6	0.6	0.5
Sorento*	7,706	6,952	0	10.8	0.0	154	101	0	50	69	0	-19	50	0.3	0.3	0.0	0.5	0.3	0.0	0.5	0.3	0.0
Sportage*	1,767	2,318	6,241	-23.8	-71.7	7	35	105	264	66	59	197	204	0.1	0.1	0.3	0.0	0.1	0.4	0.0	0.1	0.4
KIA TOTAL LIGHT-DUTY	21,056	19,002	12,746	10.8	65.2	358	309	237	59	62	54	-3	5	0.9	0.8	0.7	1.1	1.1	0.8	1.1	1.1	0.8
Mazda Pickup	6,038	8,131	2.2	-25.7	80	54	51	80	112	115	102	-4	10	0.3	0.3	0.4	0.2	0.2	0.3	0.2	0.2	0.3
MPV*	7,514	7,392	7,625	1.7	-1.5	102	95	121	74	78	63	-4	11	0.3	0.3	0.4	0.3	0.3	0.4	0.3	0.3	0.4
Tribute	12,577	12,515	12,021	0.5	4.6	199	149	181	63	84	66	-21	-3	0.6	0.5	0.7	0.6	0.5	0.7	0.6	0.5	0.6
Mazda Domestic Light-Duty	18,615	18,423	20,152	1.0	-7.6	253	200	261	74	92	77	-18	-4	0.8	0.8	1.1	0.8	0.7	0.9	0.8	0.7	0.9
Mazda Import Light-Duty	7,514	7,392	7,625	1.7	-1.5	102	95	121	74	78	63	-4	11	0.3	0.3	0.4	0.3	0.3	0.4	0.3	0.3	0.4
MAZDA TOTAL LIGHT-DUTY	26,129	25,815	27,777	1.2	-5.9	354	295	382	74	87	73	-14	1	1.1	1.1	1.5	1.1	1.0	1.3	1.1	1.0	1.3
Endeavor	11,246	9,222	0	21.9	0.0	87	69	0	129	134	0	-5	129	0.5	0.4	0.0	0.3	0.2	0.0	0.3	0.2	0.0
Montero*	5,358	2,863	3,275	87.1	63.6	20	20	59	273	140	55	133	218	0.2	0.1	0.2	0.1	0.1	0.2	0.1	0.1	0.2
Montero Sport*	9,197	8,528	9,695	7.8	-5.1	41	54	174	223	157	56	66	167	0.4	0.4	0.5	0.1	0.2	0.6	0.1	0.2	0.6
Outlander*	11,442	10,979	0	4.2	0.0	128	105	0	89	105	0	-16	89	0.5	0.5	0.0	0.4	0.4	0.0	0.4	0.4	0.0
Mitsubishi Domestic Light-Duty	11,246	9,222	0	21.9	0.0	87	69	0	129	134	0	-5	129	0.5	0.4	0.0	0.3	0.2	0.0	0.3	0.2	0.0
Mitsubishi Import Light-Duty	25,997	22,370	12,970	16.2	100.4	192	182	235	136	123	55	12	80	1.1	1.0	0.7	0.6	0.6	0.8	0.6	0.6	0.8
MITSUBISHI TOTAL LIGHT-DUTY	37,243	31,592	12,970	17.9	187.1	277	248	233	135	127	56	7	79	1.6	1.4	0.7	0.9	0.9	0.8	0.9	0.9	0.8
FX*	6,322	7,624	0	-17.1	0.0	87	81	0	73	94	0	-21	73	0.3	0.3	0.0	0.3	0.3	0.0	0.3	0.3	0.0
QX4*	583	1,645	5,027	-64.6	-88.4	24	25	45	24	65	112	-40	-88	0.0	0.1	0.3	0.1	0.1	0.2	0.0	0.1	0.2
Infiniti Total	6,905	9,269	5,027	-25.5	37.4	111	107	45	62	87	112	-25	-50	0.3	0.4	0.3	0.4	0.4	0.2	0.4	0.4	0.2
Frontier	16,507	18,537	22,391	-11.0	-26.3	212	191	270	78	97	83	-19	-5	0.7	0.8	1.2	0.7	0.7	0.9	0.7	0.7	0.9
Murano*	17,708	17,944	0	-1.3	0.0	206	171	0	86	105	0	-19	86	0.8	0.8	0.0	0.7	0.6	0.0	0.7	0.6	0.0
Pathfinder*	12,324	12,166	9,353	1.3	31.8	119	108	197	104	113	47	-10	56	0.5	0.5	0.5	0.4	0.4	0.7	0.4	0.4	0.7
Quest	398	610	9,546	-34.8	-95.8	8	11	68	48	55	141	-7	-93	0.0	0.0	0.5	0.0	0.0	0.2	0.0	0.0	0.2
Xterra	14,626	16,852	20,672	-13.2	-29.2	238	181	265	61	93	78	-32	-17	0.6	0.7	1.1	0.8	0.6	0.9	0.8	0.6	0.9
Nissan Total	61,563	66,109	61,962	-6.9	-0.6	783	661	799	79	100	78	-21	1	2.7	2.9	3.4	2.5	2.3	2.8	2.5	2.3	2.8
Nissan Domestic Light-Duty	31,																					

Table 36. U.S. DEALER INVENTORY – LIGHT TRUCKS BY LINE AND BRAND – MAY 2003 (Continued)

	Month-End Inventory					Month's Daily Sales Rate			Month-End Days' Supply				% Share of Inventory			% Share of Sales			
	Units		% Change		Year-Ago	Current	Prior	Year-Ago	Days		Plus/Minus		Current	Prior	Year-Ago	Current	Prior	Year-Ago	
	Current	Prior	Prior	Year-Ago					Current	Prior	Prior	Year-Ago							
GX470*	2,036	2,489	0	-18.2	0.0	109	103	0	19	24	0	-6	19	0.1	0.1	0.0	0.3	0.4	0.0
LX470*	1,077	1,111	513	-3.1	109.9	27	27	30	39	41	17	-2	22	0.0	0.0	0.0	0.1	0.1	0.1
RX300*	2,243	3,105	4,290	-27.8	-47.7	237	221	256	9	14	17	-5	-7	0.1	0.1	0.2	0.8	0.8	0.9
RX330*	748	1,035	0	-27.7	0.0	79	74	0	9	14	0	-5	9	0.0	0.0	0.0	0.3	0.3	0.0
Lexus Total	6,104	7,740	4,803	-21.1	27.1	452	425	287	14	18	17	-5	-3	0.3	0.3	0.3	1.4	1.5	1.0
4Runner*	22,400	27,094	10,162	-17.3	120.4	404	337	285	55	80	36	-25	20	1.0	1.2	0.6	1.3	1.2	1.0
Highlander*	21,184	24,330	7,745	-12.9	173.5	430	368	408	49	66	19	-17	30	0.9	1.1	0.4	1.4	1.3	1.4
Land Cruiser*	1,346	1,375	892	-2.1	50.9	20	20	21	66	70	42	-4	24	0.1	0.1	0.0	0.1	0.1	0.1
RAV4*	10,075	12,161	12,621	-17.2	-20.2	260	252	281	39	48	45	-9	-6	0.4	0.5	0.7	0.8	0.9	1.0
Sequoia	13,841	14,683	6,306	-5.7	119.5	232	190	259	60	77	24	-18	35	0.6	0.6	0.3	0.7	0.7	0.9
Sienna	4,537	3,580	12,079	26.7	-62.4	340	232	309	13	15	39	-2	-26	0.2	0.2	0.7	1.1	0.8	1.1
Tacoma	28,997	29,980	20,408	-3.3	42.1	550	491	530	53	61	38	-8	14	1.3	1.3	1.1	1.8	1.7	1.8
Tundra	19,869	21,699	16,746	-8.4	18.6	409	288	355	49	75	47	-27	1	0.9	1.0	0.9	1.3	1.0	1.2
Toyota Total	122,249	134,902	86,959	-9.4	40.6	2,646	2,178	2,449	46	62	36	-16	11	5.4	5.9	4.8	8.4	7.5	8.5
<i>Toyota Domestic Light-Duty</i>	<i>67,244</i>	<i>69,942</i>	<i>55,539</i>	<i>-3.9</i>	<i>21.1</i>	<i>1,531</i>	<i>1,201</i>	<i>1,454</i>	<i>44</i>	<i>58</i>	<i>38</i>	<i>-14</i>	<i>6</i>	<i>3.0</i>	<i>3.1</i>	<i>3.0</i>	<i>4.9</i>	<i>4.1</i>	<i>5.1</i>
<i>Toyota Import Light-Duty</i>	<i>61,109</i>	<i>72,700</i>	<i>36,223</i>	<i>-15.9</i>	<i>68.7</i>	<i>1,567</i>	<i>1,402</i>	<i>1,282</i>	<i>39</i>	<i>52</i>	<i>28</i>	<i>-13</i>	<i>11</i>	<i>2.7</i>	<i>3.2</i>	<i>2.0</i>	<i>5.0</i>	<i>4.8</i>	<i>4.5</i>
TOYOTA TOTAL LIGHT-DUTY	128,353	142,642	91,762	-10.0	39.9	3,098	2,603	2,736	41	55	34	-13	8	5.6	6.3	5.0	9.9	9.0	9.5
<i>ASIA DOMESTIC LIGHT-DUTY</i>	<i>####</i>	<i>182,642</i>	<i>161,513</i>	<i>-0.9</i>	<i>12.1</i>	<i>3,879</i>	<i>3,342</i>	<i>3,242</i>	<i>47</i>	<i>55</i>	<i>50</i>	<i>-8</i>	<i>-3</i>	<i>7.9</i>	<i>8.0</i>	<i>8.8</i>	<i>12.4</i>	<i>11.5</i>	<i>11.3</i>
<i>ASIA IMPORT LIGHT-DUTY</i>	<i>191,313</i>	<i>202,898</i>	<i>118,952</i>	<i>-5.7</i>	<i>60.8</i>	<i>3,885</i>	<i>3,560</i>	<i>3,254</i>	<i>49</i>	<i>57</i>	<i>37</i>	<i>-8</i>	<i>13</i>	<i>8.4</i>	<i>8.9</i>	<i>6.5</i>	<i>12.4</i>	<i>12.3</i>	<i>11.3</i>
ASIA TOTAL LIGHT-DUTY	372,347	385,540	280,465	-3.4	32.8	8,370	7,622	6,477	44	51	43	-6	1	16.3	16.9	15.4	26.7	26.2	22.5
BMW X5	3,756	3,206	2,116	17.2	77.5	105	104	144	36	31	15	5	21	0.2	0.1	0.1	0.3	0.4	0.5
BMW TOTAL LIGHT-DUTY	3,756	3,206	2,116	17.2	77.5	105	104	144	36	31	15	5	21	0.2	0.1	0.1	0.3	0.4	0.5
G-Class*	272	330	668	-17.6	-59.3	6	6	13	48	52	50	-4	-2	0.0	0.0	0.0	0.0	0.0	0.0
M-Class	4,607	4,606	6,061	0.0	-24.0	96	89	120	48	52	50	-4	-2	0.2	0.2	0.3	0.3	0.3	0.4
MERCEDES TOTAL LIGHT-DUTY	4,879	4,936	6,729	-1.2	-27.5	102	95	134	48	52	50	-4	-2	0.2	0.2	0.4	0.3	0.3	0.5
Porsche Cayenne*	2,531	1,619	0	56.3	0.0	51	52	0	49	31	0	18	49	0.1	0.1	0.0	0.2	0.2	0.0
PORSCHE TOTAL LIGHT-DUTY	2,531	1,619	0	56.3	0.0	51	52	0	49	31	0	18	49	0.1	0.1	0.0	0.2	0.2	0.0
Audi Allroad*	1,643	1,729	1,294	-5.0	27.0	18	16	21	93	105	63	-12	31	0.1	0.1	0.1	0.1	0.1	0.1
Volkswagen Eurovan*	2,432	2,687	2,586	-9.5	-6.0	16	23	24	155	116	106	39	49	0.1	0.1	0.1	0.0	0.1	0.1
Volkswagen Touareg*	1,640	200	0	720.0	0.0	0	0	0	0	0	0	0	0	0.1	0.0	0.0	0.0	0.0	0.0
VOLKSWAGEN TOTAL LIGHT-DUTY	5,715	4,616	3,880	23.8	47.3	47	41	45	122	112	86	11	36	0.3	0.2	0.2	0.1	0.1	0.2
<i>EUROPE DOMESTIC LIGHT-DUTY</i>	<i>8,363</i>	<i>7,812</i>	<i>8,177</i>	<i>7.1</i>	<i>2.3</i>	<i>203</i>	<i>195</i>	<i>265</i>	<i>41</i>	<i>40</i>	<i>31</i>	<i>1</i>	<i>10</i>	<i>0.4</i>	<i>0.3</i>	<i>0.4</i>	<i>0.6</i>	<i>0.7</i>	<i>0.9</i>
<i>EUROPE IMPORT LIGHT-DUTY</i>	<i>8,518</i>	<i>6,565</i>	<i>4,548</i>	<i>29.7</i>	<i>87.3</i>	<i>90</i>	<i>98</i>	<i>58</i>	<i>94</i>	<i>67</i>	<i>78</i>	<i>27</i>	<i>16</i>	<i>0.4</i>	<i>0.3</i>	<i>0.2</i>	<i>0.3</i>	<i>0.3</i>	<i>0.2</i>
EUROPE TOTAL LIGHT-DUTY	16,881	14,377	12,725	17.4	32.7	323	295	323	52	49	39	4	13	0.7	0.6	0.7	1.0	1.0	1.1
TOTAL DOMESTIC LIGHT-DUTY	2,060,135	2,052,384	1,687,462	0.4	22.1	27,059	25,111	25,300	76	82	67	-6	9	90.4	90.0	92.4	86.3	86.5	87.9
TOTAL IMPORT LIGHT-DUTY	218,622	228,333	138,141	-4.3	58.3	4,293	3,932	3,484	51	58	40	-7	11	9.6	10.0	7.6	13.7	13.5	12.1
GRAND TOTAL LIGHT-DUTY	2,278,757	2,280,717	1,825,603	-0.1	24.8	31,352	29,042	28,784	73	79	63	-6	9	100.0	100.0	100.0	100.0	100.0	100.0

Note: Inventory is units. Daily sales rate is sales volume divided by selling days in the period. Days' supply is inventory divided by DSR. Prior is the immediately preceding month.

Light trucks have GVW under 14,001 lbs. (GVW Classes 1-3).

*Denotes imported from overseas. Other lines are built domestically (in U.S., Canada or Mexico).

Source: Ward's AutoInfoBank.